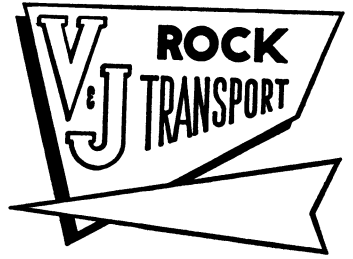


(805) 736-2317

P.O. BOX 429 -- LOMPOC, CALIFORNIA 93438



Dear County of Santa Barbara,

We have valued our long-standing partnership delivering rock, sand, and gravel together over the years. As the only local supplier based directly here in Lompoc, our shared history and deep roots in this community allow us to provide a reliable, efficient service that out-of-town competitors simply cannot match. I sincerely hope we can build upon this strong foundation and continue our successful working relationship well into the future.

Thanks,

A handwritten signature in black ink that reads "Heather Johnson". The signature is written in a cursive, flowing style.

Heather Johnson
CFO
805-736-2317