



Friday, August 31, 2007

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Priya Verma

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Coast Law Group, LLP

ADMINISTRATION

Jan Campbell

SPECIAL PROJECTS

Ava Everett

Ruston Slager

Mr. Michael Gibson

Santa Barbara Parks Department

610 Mission Canyon Rd.

Santa Barbara CA. 93105

Re: Operation of the Brown Pelican/restaurant at Arroyo Burro Beach

Dear Mr. Gibson:

I sincerely regret to have missed the deadline for comment re: the applicants who have applied to you for the operation of the restaurant at Arroyo Burro Beach – it's the fault of the Rincon septic-to-sewer project (we are now preparing to go to Sacramento on Tuesday to save the \$2.1 million grant which the opponents have challenged).

I whole-heartedly want to support Tom and Adam White as operators of the restaurant at Arroyo Burro! I have known Tom for quite some time (nearly 30 years), and as a Santa Barbara News-Press reporter (in the 1980s), I wrote about Tom's fishing and restaurant businesses, and relied on him for information for the annual business forecasts for the local fishing markets that the newspaper used to publish (in the good old days).

Many of us "ocean people" were elated when Tom took over the operation of the Charthouse, and turned it into the FisHouse, which has been a hugely successful business, and his Shellfish Company is a long-time Santa Barbara treasure, and as solid as they come.

The restaurant at Arroyo Burro is one of the gems of Santa Barbara, and a good restaurant there, one with a personal touch and with a special connection to local seafood sellers and fishermen, would be fantastic. Tom and Adam have together brought the level of seafood cuisine to a very high standard at the FisHouse, and when Heal the Ocean held a fundraising concert at the Santa Barbara Bowl (with Jack Johnson performing), Tom and Adam White produced a phenomenal fresh seafood table on the McCaw terrace for our benefactors – who are still talking about it.

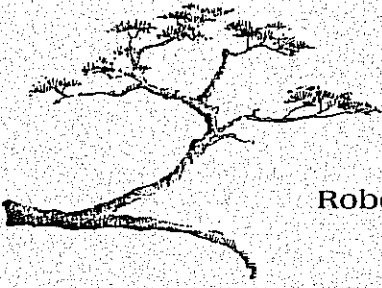
I don't think you can find better operators for this wonderful restaurant, and I hope I can soon get news that you and your agency have chosen them. If there is anything you would like to discuss further, please feel free to call me. Thank you!

Sincerely,

Hillary Hauser, executive director

2007 AUG 31 1:49
HEALTH THE OCEAN





Robert W. Magnuson, D.D.S.
GENERAL DENTISTRY

Michael Gibson
Business Manager
Santa Barbara County Parks Dept

8-28-07

Dear Mr. Gibson,

I have known Tom White
for 25 years. During that time
I have found him to be an honest
and compassionate person with a passion
for Santa Barbara. His hard work ethics
are evidenced by his successes in the
Santa Barbara Shellfish company and the
Santa Barbara Fishhouse. Tom is creative
and prides himself on his ability to
produce an establishment that pleases
both tourists and residents alike.

I think Tom would be an excellent
choice for whatever project he engages.

Sincerely,
Robert Magnuson



August 28, 2007

Mr. Michael Gibson
Business Manager
Santa Barbara County Parks Department
610 Mission Canyon Road
Santa Barbara, CA 93105

Re: Arroyo Burro Beach Restaurant

Dear Mr. Gibson,

I would like to speak in behalf of Tom and Adam White, as applicants for the Arroyo Burro Beach restaurant site. I have observed their dedicated on site management of The Fish House Restaurant for the last 10 years. My weekly food consumption on their premises speaks louder than my most eloquent phrasing of words.

I strongly support their application. I welcome your phone call for further discussion.

Sincerely,


Fred Hayward

2007 AUG 30 PM 3:20

RECEIVED

1025 Santa Barbara Street Santa Barbara, California 93101 Phone: (805) 965-0011 FAX: (805) 965-3563

Carpet & Vinyl & Wood Draperies Furniture Wallpaper & Patio & Garden Awnings & Sun
Area Rugs Floors Blinds & Shades & Accessories Upholstery Furniture Control Systems

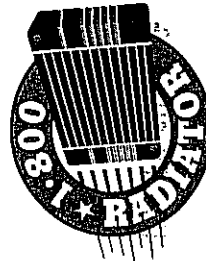
1.800.Radiator

MR. CLASON

MY NAME IS ALAN HAZARD, BOON AND DAISED IN S.B. AND LOUZE IN TOWN. I WAS TALKING TO TOM WHITE WHO OWNS THE FISH HOUSE AND HE TOLD ME THEY WERE TRYING TO GET THE LEASE AT HENDRY'S BEACH. I GREW UP AT THAT BEACH WE LIVED UP THE STREET AND HAVE WONDERFUL MEMORIES OF THAT SPOT. I RETURN OFTEN BUT NEVER HAVE BEEN IMPRESSED AT THE RESTAURANT. TOM WOULD DO A GREAT JOB. DOWN THERE AS HE HAS DINE WITH THE FISH HOUSE. I LIVE THE FISH HOUSE BECAUSE IT IS ALWAYS FILLED WITH LOCAL PEOPLE HAVING GREAT FOOD AND LOTS OF LAUGH AS HIS STAFF IS TOP NOTCH AND HAS A GREAT FOLLOWING

RADIATORS / AC CONDENSERS / HEATER CORES

- OEM QUALITY / FIT
- LIFETIME WARRANTY
- LABOR WARRANTY
- OPEN SATURDAYS
- LARGEST INVENTORY IN AMERICA



Call on the leader

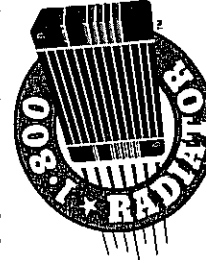
1.800.Radiator

I KNOW THERE WILL BE LOTS OF INTEREST IN LEASING THAT WONDERFUL LOCATION, I HAVE LOTS OF FRIENDS KNOWING TOWN WHO ALL GO OUT. BUT AND MOST CONSIDER THE FISH HOUSE A LOCAL GEM. I CAN GO ON SO ON BUT KNOW YOUR TIME IS VALUABLE PLUS I WANT TO GET BACK TO MY MORNING COP OF COFFEE TO THANKS FOR TAKING TIME TO READ MY LETTER, AND HOPE YOU CONSIDER THESE WONDERFUL PEOPLE WHEN THE FINAL AND HARD DECISION WILL BE MADE

Alan Hazard

RADIATORS / AC CONDENSERS / HEATER CORES

- OEM QUALITY / FIT
- LIFETIME WARRANTY
- LABOR WARRANTY
- OPEN SATURDAYS
- LARGEST INVENTORY IN AMERICA



Call on the leader

FIELD SB COUNTY ASSESSOR DEPT

2017 AUG 27 PM 1:49

Ms. Gibson-

This note is for the County of Santa Barbara to continue the Brown Pelican Restaurant's lease at Arroyo Burro Beach. The restaurant is a landmark; good food & service. It is a value to our County & the people who visit SB.

I support continuing their lease, thus letting them continue their service to our community.
Janita Fred
Resident of Goleta



Pride. Commitment. Community. Since 1915.

August 3, 2007

Mr. Mike Gibson
Santa Barbara County Parks
Rocky Nook County Park
610 Mission Canyon Road
Santa Barbara, CA 93105

Dear Mr. Gibson:

It is my understanding that the Brown Pelican Restaurant's lease (at Hendry's Beach) is about to expire. I would suggest that it would be well for you to open bids to other restaurant operators in the area.

Mr. Iraj Bozorgmehr has stated that he feels it is important to support local organizations. This I believe he does. But, I feel it is equally important to buy from local suppliers. This we do not feel he practices what he preaches. His primary suppliers are listed below:

Groceries: U.S. Foodservice (Los Angeles)

Produce: Pacific Coast Produce (Oxnard)

Soaps & Dish Machine Detergent: U.S. Foodservice (Los Angeles)

Meat: Newport Meat (Los Angeles)

Paper Goods: U.S. Foodservice (Los Angeles)

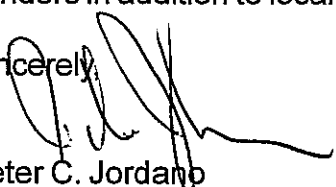
We feel it is important to buy locally whenever possible...price, quality and service being equal. Local suppliers for above items should be allowed to bid.

Again, we believe it is only proper to have a restaurant work with local vendors whenever possible.

It is my opinion that money has been taken out of the business, but no upgrades have been done over the years to present a good appearance. The menu has not been changed or upgraded in years. The Brown Pelican attracts tourists, but not locals as it could or should.

Thank you for your consideration on putting the property out to bid to someone who supports local vendors in addition to local non-profits.

Sincerely,


Peter C. Jordano
President

PCJ:jmc

JORDANO'S INCORPORATED

550 South Patterson Avenue, Santa Barbara, CA 93111 • P.O. Box 6803, Santa Barbara, CA 93160-6803

Phone: 805.964.0611 Fax: 805.964.3821 www.jordanos.com

2007 AUG 11 1:02 PM
REC'D OFFICE OF THE COUNTY CLERK

August 2, 2007

TO: Mike Gibson
S. B. County Park Dept.

FROM: Mike Pahos, Director of Parks, ret.
S. B. County Park Dept.


SUBJECT: Letter of Recommendation for the Existing Concessionaire
At the Brown Pelican Restaurant – Hendry's Beach

The Concessionaire at the Brown Pelican Restaurant at Hendry's Beach was granted the concession for the restaurant by the Board of Supervisors on the recommendation of the County Park Dept. some 20 years ago. We watched the operation of the restaurant closely through those first years to assure that the public was being served properly and that recreational access to the park was not being compromised. The establishment of the concession, and the one at Goleta Beach (The Beachside Café) was a new venture for the County Park Dept. Revenue from these two concessions reduced the General Fund's burden for Park Department operations by at least \$500,000 as I recall.

The concession operator at Hendry's Beach has developed the business in a way that has found enormous acceptance by local residents. Annual revenues show that almost 70% is from local residents. In addition, there is significant support for this concessionaire from the residential area surrounding Hendry's Beach. A good track record such as this cannot be ignored or discounted by those decision makers who will choose between competing offers for this concession which is so very important to the Santa Barbara Community.

The excellent record of the existing concessionaire in developing this business, and the confidence in his operation expressed by the Santa Barbara Community should not be discarded as a factor in choosing who should operate the Brown Pelican Restaurant. For this reason I recommend that the existing operator of the Brown Pelican Restaurant be given the right of first refusal in the bidding process. To do otherwise would be to ignore quality of service as a factor in the bidding process. In my opinion, that is not a good business practice.

Sincerely,


Michael H. Pahos
Director of Parks, retired

Cc: Members, Board of Supervisors
Concessionaire, Brown Pelican

SANTA BARBARA NEWS-PRESS

Arthur von Wiesenberger
Co-Publisher

August 9, 2007

Mr. Iraj Bozorgmehr
Owner/Operator
THE BROWN PELICAN RESTAURANT
2981½ Cliff Drive
Santa Barbara, CA 93109

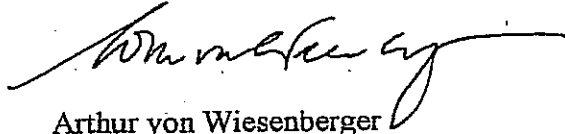
Dear Mr. Bozorgmehr,

It gives me great pleasure to write this letter of reference for you to assist in the lease renewal and term renegotiation process.

The Brown Pelican is truly one of Santa Barbara's premier restaurants. The location is outstanding and guests are always warmly greeted and made to feel welcome. The food is first rate and served with care and attention to the smallest detail. Dining at the restaurant is always a treat whether one drops in for Sunday brunch, a delicious lunch or romantic dinner. The dining experience is memorable due to many factors but paramount is the gracious ambiance you and your staff create, seemingly so effortlessly.

Additionally, Mr. Bozorgmehr, you and your family and staff have been excellent community members. The generous financial donations and numerous volunteer activities you've contributed to are greatly appreciated. Your involvement with the community and many donations to worthwhile groups have helped to make Santa Barbara a city we can all be proud of. Thank you for being such an excellent steward, community member and providing us with such a very special destination place.

Sincerely,



Arthur von Wiesenberger

Enclosure

cc: Mike Gibson
Business Manager
Santa Barbara County Parks Department.

2007 AUG 14 PM 2:05

REC'D BY COUNTY PARKS DEPT



City of Santa Barbara

Office of the Mayor

MBlum@SantaBarbaraCA.gov

Marty Blum

Mayor

September 13, 2007

Tel: 805.564.5321

Fax: 805.564.5475

City Hall

De La Guerra Plaza

PO Box 1990

Santa Barbara, CA

93102-1990

Mike Gibson, Business Manager
Santa Barbara County Parks Department
610 Mission Canyon Road
Santa Barbara, CA 93105

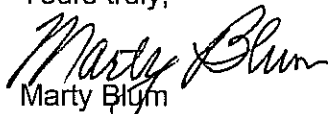
Dear Mr. Gibson:

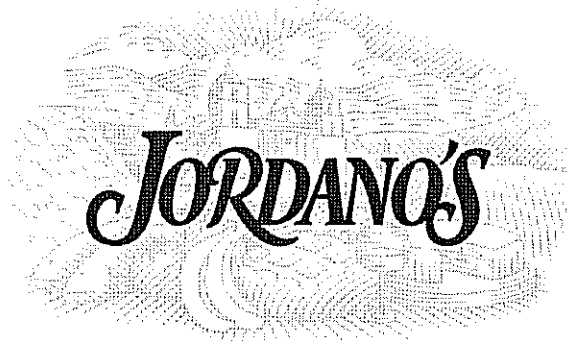
This letter is in support of an application by David Kellams to run the Brown Pelican Restaurant at Arroyo Burro Beach. That beach is one of my favorite and a very comfortable place for many residents of Santa Barbara. The sunsets in the winter are spectacular. It is where many of us go to unwind and to see our neighbors.

I recommend David Kellams to run the Brown Pelican for those very reasons. I do not know Mr. Kellams personally but I am a regular at the Mesa Café which he currently owns. Both of his places, the Mesa Café and Cody's Restaurant, are truly comfortable places. The food is excellent, the service is friendly, and the ambiance puts everyone to ease. I think these kinds of touches to the Brown Pelican would be very welcome. They need some food at reasonable prices and a feeling of coming home. I know David Kellams can add that touch.

Feel free to contact me if you have any questions or wish to talk further.

Yours truly,


Marty Blum
Mayor



Pride. Commitment. Community. Since 1915

To Whom It May Concern:

My name is Lee Harris and I am the Regional Sales Manager for Jordano's Food Service in Santa Barbara. I am writing this letter of recommendation for John Lambe. I have known John since 1995, when he opened a small catering company, The Catering Connection. We supplied John with most everything he needed to operate. We then continued our business relationship at the very successful Dargan's in Santa Barbara. Through the year's John's basic philosophy of supporting local business, keeping proper accounting practices and being part of the community have made him very successful. These are solid traits that will make him very successful in any business venture.

I would highly recommend John and his concept for consideration.

Thank you,

Lee Harris
Regional Sales Manager
Jordano's Food Service
805-679-7830



HAYWARD
421 Laguna Street
Santa Barbara, CA 93101

voice :: 805 966 1881
fax :: 805 966 1851
web :: www.haywardlumber.com

August 29, 2007

To Whom It May Concern:

John Lambe Construction has been a customer with Hayward Lumber since May 2004.

His high balance has been \$53,280.00 and his average monthly charges are approximately \$10,000.

We consider him a very good and loyal customer.

Yours truly,

Chris Painter-Roe / credit department for Hayward Lumber



August 29th, 2007

To Whom It May Concern:

Re: John Lambe Construction

John Lambe Construction has had an account at Stock Building Supply for 1 year.

Sales Year To Date = \$125,000

Average Per Month = \$5,000 - \$8,000

Highest Average Per Month = \$25,000

Payment History = In compliance with net10 terms

Feel free to call me with any questions.

Melanie Hunter
Credit Department
Stock Building Supply
(805) 884-5024



Montecito Bank & Trust

August 27, 2007

To Whom It May Concern:

This letter is to confirm that I have worked with John Lambe for the last seven years. Beginning in 2000, I have handled deposit accounts and credit requests for John and Maren, as well as John Lambe Construction. At all times, John's deposit and credit accounts were kept in good standing. He has been approved for unsecured and secured credit facilities on numerous occasions.

If there is any further information needed please contact me at (805) 564-7334 or pstewart@montecito.com. Thank you.

Sincerely,

A handwritten signature in black ink that reads "P. Stewart".

Patricia M. Stewart
Relationship Manager
Montecito Bank & Trust

ARMSTRONG

A S S O C I A T E S

GENERAL CONTRACTING LIC. NO. 532740

August 29, 2007

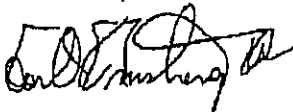
To Whom It May Concern:

I have had the pleasure of knowing Mr. John Lambe since February 2002. I had employed Mr. Lambe as a Project Manager, running one of our largest successful custom homes projects totaling approx. 2.2 million. He ran this job with skill and efficiency and completely handled the supervising, building and all financials aspects of the project. It was completed on time and on budget.

Mr. Lambe is extremely responsible, and a wonderful businessman. Our company now hires his company, John Lambe Construction to work on our projects as a subcontractor.

If you would like any further information, please feel free to contact me at any time.

Sincerely,



Earl V. Armstrong III
Owner/CEO
Armstrong Associates, Inc.

EVA/mmf

Victoria Furst Hines
445 Hot Springs Road
Montecito, CA 93108
805-969-1611

August 29, 2007

To Whom It May Concern,

I am writing on behalf of John Lambe. I feel John is an upstanding member of our community. John and his wife Marin and their two sons are terrific. I have known them for some time and have enjoyed their friendship.

My husband Carter and I have also worked with John professionally. He recently was the contractor on our Kitchen remodel. This has been a wonderful experience. We are very happy with John's professionalism, the caliber of his subcontractors and his attention to detail. John has been totally involved with our job and was extremely thorough with every step of the job. He even was correct with his Bid!

Please accept our highest recommendation for John Lambe.

Sincerely,

A handwritten signature in black ink that reads "Victoria Hines". The signature is written in a cursive, flowing style.

Victoria Hines



Date 08 /29 /2007

To: To Whom it May Concern
At whatever Public Offices
Of whatever County and State
US

Regarding Customer:

John Lambe
54 Tierra Cielo Lane
Santa Barbara, CA 93105
US

To Whom It May Concern:

This letter is verification that the customer name above has an account with Wells Fargo. This account, number 7476257469, was opened 01/01/1997 and has a current balance of \$23000.00.

If you need deposit information, refer to the customer named above. The account holder can provide deposit information from their monthly statements.

Please call the *Wells Fargo Customer Service* location at 1-800-869-3557 (1-800-TO-WELLS) if you have any questions. We hope that this information is useful.

Sincerely,

Ryan Rose
Banker - High Value Relations

TQOM120699



Montecito Bank & Trust

August 27, 2007

To Whom It May Concern:

I have known John Lambe for eight years. At all times I have found John to be of very good character, honest and conscientious.

If there is any further information needed please contact me at (805) 564-0244.
Thank you.

Sincerely,

A handwritten signature in black ink that reads "Melissa McEacheron". The signature is fluid and cursive, with a large initial 'M'.

Melissa McEacheron
VP/Branch Manager
Montecito Bank & Trust



HAYWARD
421 Laguna Street
Santa Barbara, CA 93101

voice :: 805 963 1881
fax :: 805 908 1851
web :: www.haywardlumber.com

August 29, 2007

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His high balance has been \$53,280.00 and his average monthly charges are approximately \$10,000.

We consider him a very good and loyal customer.

Yours truly,

Chris Painter-Roe / credit department for Hayward Lumber