

AGREEMENT FOR SERVICES OF INDEPENDENT CONTRACTOR

THIS AGREEMENT (hereafter Agreement) is made by and between the County of Santa Barbara, a political subdivision of the State of California (hereafter COUNTY) and Northern Santa Barbara County United Way with an address at 1660 S. Broadway, Suite 201, Santa Maria, CA 93454 (hereafter CONTRACTOR) wherein CONTRACTOR agrees to provide and COUNTY agrees to accept the services specified herein.

WHEREAS, CONTRACTOR represents that it is specially trained, skilled, experienced, and competent to perform the special services required by COUNTY and COUNTY desires to retain the services of CONTRACTOR pursuant to the terms, covenants, and conditions herein set forth;

NOW, THEREFORE, in consideration of the mutual covenants and conditions contained herein, the parties agree as follows:

1. DESIGNATED REPRESENTATIVE

Raymond L. McDonald at phone number (805) 681-4453 is the representative of COUNTY and will administer this Agreement for and on behalf of COUNTY. Edward E. Taylor, Chief Executive Officer at phone number (805) 922-0329, extension 115 is the authorized representative for CONTRACTOR. Changes in designated representatives shall be made only after advance written notice to the other party.

2. NOTICES

Any notice or consent required or permitted to be given under this Agreement shall be given to the respective parties in writing, by personal delivery, email, or facsimile, or with postage prepaid by first class mail, registered or certified mail, or express courier service, as follows:

To COUNTY: Ray McDonald, Executive Director, Workforce Development Board
234 Camino Del Remedio, Santa Barbara, CA 93110
FAX# (805) 681-4403
R.McDonald@sbcsocialserv.org

To CONTRACTOR: Edward E. Taylor, Chief Executive Office
Northern Santa Barbara County United Way
1660 S. Broadway, Suite 201, Santa Maria, CA 93454
FAX# (805) 349-9848, Email: contact@liveunitedsbc.org

or at such other address or to such other person that the parties may from time to time designate in accordance with this Notices section. If sent by first class mail, notices and consents under this section shall be deemed to be received five (5) days following their deposit in the U.S. mail. This Notices section shall not be construed as meaning that either party agrees to service of process except as required by applicable law.

3. SCOPE OF SERVICES

CONTRACTOR agrees to provide services to COUNTY in accordance with EXHIBIT A attached hereto and incorporated herein by reference.

4. TERM

CONTRACTOR shall commence performance on **August 18, 2020** and end performance upon completion, but no later than **March 31, 2022** unless otherwise directed by COUNTY or unless earlier terminated.

5. COMPENSATION OF CONTRACTOR

In full consideration for CONTRACTOR's services, CONTRACTOR shall be paid for performance under this Agreement in accordance with the terms of EXHIBIT B attached hereto and incorporated herein by reference. Billing shall be made by invoice, which shall include the contract number assigned by COUNTY and which is delivered to the address given in Section 2 NOTICES above following completion of the increments identified on EXHIBIT B. Unless otherwise specified on EXHIBIT B, payment shall be net thirty (30) days from presentation of invoice.

6. INDEPENDENT CONTRACTOR

It is mutually understood and agreed that CONTRACTOR (including any and all of its officers, agents, and employees), shall perform all of its services under this Agreement as an independent contractor as to COUNTY and not as an officer, agent, servant, employee, joint venturer, partner, or associate of COUNTY. Furthermore, COUNTY shall have no right to control, supervise, or direct the manner or method by which CONTRACTOR shall perform its work and function. However, COUNTY shall retain the right to administer this Agreement so as to verify that CONTRACTOR is performing its obligations in accordance with the terms and conditions hereof. CONTRACTOR understands and acknowledges that it shall not be entitled to any of the benefits of a COUNTY employee, including but not limited to vacation, sick leave, administrative leave, health insurance, disability insurance, retirement, unemployment insurance, workers' compensation and protection of tenure. CONTRACTOR shall be solely liable and responsible for providing to, or on behalf of, its employees all legally-required employee benefits. In addition, CONTRACTOR shall be solely responsible and save COUNTY harmless from all matters relating to payment of CONTRACTOR's employees, including compliance with Social Security withholding and all other regulations governing such matters. It is acknowledged that during the term of this Agreement, CONTRACTOR may be providing services to others unrelated to the COUNTY or to this Agreement.

7. STANDARD OF PERFORMANCE

CONTRACTOR represents that it has the skills, expertise, and licenses/permits necessary to perform the services required under this Agreement. Accordingly, CONTRACTOR shall perform all such services in the manner and according to the standards observed by a competent practitioner of the same profession in which CONTRACTOR is engaged. All products of whatsoever nature, which CONTRACTOR delivers to COUNTY pursuant to this Agreement, shall be prepared in a first class and workmanlike manner and shall conform to the standards of quality normally observed by a person practicing in CONTRACTOR's profession. CONTRACTOR shall correct or revise any errors or omissions, at COUNTY'S request without additional compensation. Permits and/or licenses shall be obtained and maintained by CONTRACTOR without additional compensation.

8. DEBARMENT AND SUSPENSION

CONTRACTOR certifies to COUNTY that it and its employees and principals are not debarred, suspended, or otherwise excluded from or ineligible for, participation in federal, state, or county government contracts. CONTRACTOR certifies that it shall not contract with a subcontractor that is so debarred or suspended.

9. TAXES

CONTRACTOR shall pay all taxes, levies, duties, and assessments of every nature due in connection with any work under this Agreement and shall make any and all payroll deductions required by law. COUNTY shall not be responsible for paying any taxes on CONTRACTOR's behalf, and should COUNTY be required to do so by state, federal, or local taxing agencies, CONTRACTOR agrees to promptly reimburse COUNTY for the full value of such paid taxes plus interest and penalty, if any. These taxes shall include, but not be limited to, the following: FICA (Social Security), unemployment insurance contributions, income tax, disability insurance, and workers' compensation insurance.

10. CONFLICT OF INTEREST

CONTRACTOR covenants that CONTRACTOR presently has no employment or interest and shall not acquire any employment or interest, direct or indirect, including any interest in any business, property, or source of income, which would conflict in any manner or degree with the performance of services required to be performed under this Agreement. CONTRACTOR further covenants that in the performance of this Agreement, no person having any such interest shall be employed by CONTRACTOR. CONTRACTOR must promptly disclose to COUNTY, in writing, any potential conflict of interest. COUNTY retains the right to waive a conflict of interest disclosed by CONTRACTOR if COUNTY determines it to be immaterial, and such waiver is only effective if provided by COUNTY to CONTRACTOR in writing.

11. OWNERSHIP OF DOCUMENTS AND INTELLECTUAL PROPERTY

COUNTY shall be the owner of the following items incidental to this Agreement upon production, whether or not completed: all data collected, all documents of any type whatsoever, all photos, designs, sound or audiovisual recordings, software code, inventions, technologies, and other materials, and any material necessary for the practical use of such items, from the time of collection and/or production whether or not performance under this Agreement is completed or terminated prior to completion. CONTRACTOR shall not release any of such items to other parties except after prior written approval of COUNTY.

Unless otherwise specified in EXHIBIT A, CONTRACTOR hereby assigns to COUNTY all copyright, patent, and other intellectual property and proprietary rights to all data, documents, reports, photos, designs, sound or audiovisual recordings, software code, inventions, technologies, and other materials prepared or provided by CONTRACTOR pursuant to this Agreement (collectively referred to as "Copyrightable Works and Inventions"). COUNTY shall have the unrestricted authority to copy, adapt, perform, display, publish, disclose, distribute, create derivative works from, and otherwise use in whole or in part, any Copyrightable Works and Inventions. CONTRACTOR agrees to take such actions and execute and deliver such documents as may be needed to validate, protect and confirm the rights and assignments provided hereunder. CONTRACTOR warrants that any Copyrightable Works and Inventions and other items provided under this Agreement will not infringe upon any intellectual property or proprietary rights of any third party. CONTRACTOR at its own expense shall defend, indemnify, and hold harmless COUNTY against any claim that any Copyrightable Works or Inventions or other items provided by CONTRACTOR hereunder infringe upon intellectual or other proprietary rights of a third party, and CONTRACTOR shall pay any damages, costs, settlement amounts, and fees (including attorneys' fees) that may be incurred by COUNTY in connection with any such claims. This Ownership of Documents and Intellectual Property provision shall survive expiration or termination of this Agreement.

12. NO PUBLICITY OR ENDORSEMENT

CONTRACTOR shall not use COUNTY's name or logo or any variation of such name or logo in any publicity, advertising or promotional materials. CONTRACTOR shall not use COUNTY's name or logo in any manner that would give the appearance that the COUNTY is endorsing CONTRACTOR. CONTRACTOR shall not in any way contract on behalf of or in the name of COUNTY. CONTRACTOR shall not release any informational pamphlets, notices, press releases, research reports, or similar public notices concerning the COUNTY or its projects, without obtaining the prior written approval of COUNTY.

13. COUNTY PROPERTY AND INFORMATION

All of COUNTY's property, documents, and information provided for CONTRACTOR's use in connection with the services shall remain COUNTY's property, and CONTRACTOR shall return any such items whenever requested by COUNTY and whenever required according to the Termination section of this Agreement. CONTRACTOR may use such items only in connection with providing the services. CONTRACTOR shall not disseminate any COUNTY property, documents, or information without COUNTY's prior written consent.

14. RECORDS, AUDIT, AND REVIEW

CONTRACTOR shall keep such business records pursuant to this Agreement as would be kept by a reasonably prudent practitioner of CONTRACTOR's profession and shall maintain such records for at least four (4) years following the termination of this Agreement. All accounting records shall be kept in accordance with generally accepted accounting principles. COUNTY shall have the right to audit and review all such documents and records at any time during CONTRACTOR's regular business hours or upon reasonable notice. In addition, if this Agreement exceeds ten thousand dollars (\$10,000.00), CONTRACTOR shall be subject to the examination and audit of the California State Auditor, at the request of the COUNTY or as part of any audit of the COUNTY, for a period of three (3) years after final payment under the Agreement (Cal. Govt. Code Section 8546.7). CONTRACTOR shall participate in any audits and reviews, whether by COUNTY or the State, at no charge to COUNTY.

If federal, state or COUNTY audit exceptions are made relating to this Agreement, CONTRACTOR shall reimburse all costs incurred by federal, state, and/or COUNTY governments associated with defending against the audit exceptions or performing any audits or follow-up audits, including but not limited to: audit fees, court costs, attorneys' fees based upon a reasonable hourly amount for attorneys in the community, travel costs, penalty assessments and all other costs of whatever nature. Immediately upon notification from COUNTY, CONTRACTOR shall reimburse the amount of the audit exceptions and any other related costs directly to COUNTY as specified by COUNTY in the notification.

15. INDEMNIFICATION AND INSURANCE

CONTRACTOR agrees to the indemnification and insurance provisions as set forth in EXHIBIT C attached hereto and incorporated herein by reference.

16. NONDISCRIMINATION

COUNTY hereby notifies CONTRACTOR that COUNTY's Unlawful Discrimination Ordinance (Article XIII of Chapter 2 of the Santa Barbara County Code) applies to this Agreement and is incorporated herein by this reference with the same force and effect as if the ordinance were specifically set out herein and CONTRACTOR agrees to comply with said ordinance.

17. NONEXCLUSIVE AGREEMENT

CONTRACTOR understands that this is not an exclusive Agreement and that COUNTY shall have the right to negotiate with and enter into contracts with others providing the same or similar services as those provided by CONTRACTOR as the COUNTY desires.

18. NON-ASSIGNMENT

CONTRACTOR shall not assign, transfer or subcontract this Agreement or any of its rights or obligations under this Agreement without the prior written consent of COUNTY and any attempt to so assign, subcontract or transfer without such consent shall be void and without legal effect and shall constitute grounds for termination.

19. TERMINATION

- A. **By COUNTY.** COUNTY may, by written notice to CONTRACTOR, terminate this Agreement in whole or in part at any time, whether for COUNTY's convenience, for nonappropriation of funds, or because of the failure of CONTRACTOR to fulfill the obligations herein.
 1. **For Convenience.** COUNTY may terminate this Agreement in whole or in part upon thirty (30) days written notice. During the thirty (30) day period, CONTRACTOR shall, as directed by COUNTY, wind down and cease its services as quickly and efficiently as reasonably possible, without performing

unnecessary services or activities and by minimizing negative effects on COUNTY from such winding down and cessation of services.

2. **For Nonappropriation of Funds.** Notwithstanding any other provision of this Agreement, in the event that no funds or insufficient funds are appropriated or budgeted by federal, state or COUNTY governments, or funds are not otherwise available for payments in the fiscal year(s) covered by the term of this Agreement, then COUNTY will notify CONTRACTOR of such occurrence and COUNTY may terminate or suspend this Agreement in whole or in part, with or without a prior notice period. Subsequent to termination of this Agreement under this provision, COUNTY shall have no obligation to make payments with regard to the remainder of the term.
 3. **For Cause.** Should CONTRACTOR default in the performance of this Agreement or materially breach any of its provisions, COUNTY may, at COUNTY's sole option, terminate or suspend this Agreement in whole or in part by written notice. Upon receipt of notice, CONTRACTOR shall immediately discontinue all services affected (unless the notice directs otherwise) and notify COUNTY as to the status of its performance. The date of termination shall be the date the notice is received by CONTRACTOR, unless the notice directs otherwise.
- B. **By CONTRACTOR.** Should COUNTY fail to pay CONTRACTOR all or any part of the payment set forth in EXHIBIT B, CONTRACTOR may, at CONTRACTOR's option terminate this Agreement if such failure is not remedied by COUNTY within thirty (30) days of written notice to COUNTY of such late payment.
- C. Upon termination, CONTRACTOR shall deliver to COUNTY all data, estimates, graphs, summaries, reports, and all other property, records, documents or papers as may have been accumulated or produced by CONTRACTOR in performing this Agreement, whether completed or in process, except such items as COUNTY may, by written permission, permit CONTRACTOR to retain. Notwithstanding any other payment provision of this Agreement, COUNTY shall pay CONTRACTOR for satisfactory services performed to the date of termination to include a prorated amount of compensation due hereunder less payments, if any, previously made. In no event shall CONTRACTOR be paid an amount in excess of the full price under this Agreement nor for profit on unperformed portions of service. CONTRACTOR shall furnish to COUNTY such financial information as in the judgment of COUNTY is necessary to determine the reasonable value of the services rendered by CONTRACTOR. In the event of a dispute as to the reasonable value of the services rendered by CONTRACTOR, the decision of COUNTY shall be final. The foregoing is cumulative and shall not affect any right or remedy which COUNTY may have in law or equity.

20. SECTION HEADINGS

The headings of the several sections, and any Table of Contents appended hereto, shall be solely for convenience of reference and shall not affect the meaning, construction or effect hereof.

21. SEVERABILITY

If any one or more of the provisions contained herein shall for any reason be held to be invalid, illegal or unenforceable in any respect, then such provision or provisions shall be deemed severable from the remaining provisions hereof, and such invalidity, illegality or unenforceability shall not affect any other provision hereof, and this Agreement shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.

22. REMEDIES NOT EXCLUSIVE

No remedy herein conferred upon or reserved to COUNTY is intended to be exclusive of any other remedy or remedies, and each and every such remedy, to the extent permitted by law, shall be cumulative and in addition to any other remedy given hereunder or now or hereafter existing at law or in equity or otherwise.

23. TIME IS OF THE ESSENCE

Time is of the essence in this Agreement and each covenant and term is a condition herein.

24. NO WAIVER OF DEFAULT

No delay or omission of COUNTY to exercise any right or power arising upon the occurrence of any event of default shall impair any such right or power or shall be construed to be a waiver of any such default or an acquiescence therein; and every power and remedy given by this Agreement to COUNTY shall be exercised from time to time and as often as may be deemed expedient in the sole discretion of COUNTY.

25. ENTIRE AGREEMENT AND AMENDMENT

In conjunction with the matters considered herein, this Agreement contains the entire understanding and agreement of the parties and there have been no promises, representations, agreements, warranties or undertakings by any of the parties, either oral or written, of any character or nature hereafter binding except as set forth herein. This Agreement may be altered, amended or modified only by an instrument in writing, executed by the parties to this Agreement and by no other means. Each party waives their future right to claim, contest or assert that this Agreement was modified, canceled, superseded, or changed by any oral agreements, course of conduct, waiver or estoppel.

26. SUCCESSORS AND ASSIGNS

All representations, covenants and warranties set forth in this Agreement, by or on behalf of, or for the benefit of any or all of the parties hereto, shall be binding upon and inure to the benefit of such party, its successors and assigns.

27. COMPLIANCE WITH LAW

CONTRACTOR shall, at its sole cost and expense, comply with all County, State and Federal ordinances and statutes now in force or which may hereafter be in force with regard to this Agreement. The judgment of any court of competent jurisdiction, or the admission of CONTRACTOR in any action or proceeding against CONTRACTOR, whether COUNTY is a party thereto or not, that CONTRACTOR has violated any such ordinance or statute, shall be conclusive of that fact as between CONTRACTOR and COUNTY.

28. CALIFORNIA LAW AND JURISDICTION

This Agreement shall be governed by the laws of the State of California. Any litigation regarding this Agreement or its contents shall be filed in the County of Santa Barbara, if in state court, or in the federal district court nearest to Santa Barbara County, if in federal court.

29. EXECUTION OF COUNTERPARTS

This Agreement may be executed in any number of counterparts and each of such counterparts shall for all purposes be deemed to be an original; and all such counterparts, or as many of them as the parties shall preserve undestroyed, shall together constitute one and the same instrument.

30. AUTHORITY

All signatories and parties to this Agreement warrant and represent that they have the power and authority to enter into this Agreement in the names, titles and capacities herein stated and on behalf of any entities, persons, or firms represented or purported to be represented by such entity(ies), person(s), or firm(s) and that all formal requirements necessary or required by any state and/or federal law in order to enter into this Agreement have been fully complied with. Furthermore, by entering into this Agreement, CONTRACTOR hereby warrants that it shall not have breached the terms or conditions of any other contract or agreement to which CONTRACTOR is obligated, which breach would have a material effect hereon.

31. SURVIVAL

All provisions of this Agreement which by their nature are intended to survive the termination or expiration of this Agreement shall survive such termination or expiration.

32. PRECEDENCE

In the event of conflict between the provisions contained in the numbered sections of this Agreement and the provisions contained in the Exhibits, the provisions of the Exhibits shall prevail over those in the numbered sections.

33. STATE ENERGY CONSERVATION PLAN

CONTRACTOR agrees to comply with mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6201).

34. PROHIBITION OF EXPENDING LOCAL AGENCY STATE OR FEDERAL FUNDS FOR LOBBYING

A. CONTRACTOR, by signing this Agreement, hereby certifies to the best of his, her or its knowledge and belief that:

1. No state, federal or local agency appropriated funds have been paid, or will be paid by-or-on behalf of CONTRACTOR to any person for influencing or attempting to influence an officer or employee of any state or federal agency; a Member of the State Legislature or United States Congress; an officer or employee of the Legislature or Congress; or any employee of a Member of the Legislature or Congress, in connection with the awarding of any state or federal contract; the making of any state or federal grant; the making of any state or federal loan; the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any state or federal contract, grant, loan, or cooperative agreement.

2. If any funds other than federal appropriated funds have been paid, or will be paid to any person for influencing or attempting to influence an officer or employee of any federal agency; a Member of Congress; an officer or employee of Congress, or an employee of a Member of Congress; in connection with this federal contract, grant, loan, or cooperative agreement; CONTRACTOR shall complete and submit California State Standard Form-LLL, "Disclosure Form to Report Lobbying," to the COUNTY and in accordance with the instructions found therein.

B. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

C. CONTRACTOR also agrees by signing this document that he, she or it shall require that the language of this certification be included in all lower-tier subcontracts, which exceed \$100,000 and that all such sub recipients shall certify and disclose accordingly

35. CLEAN AIR ACT AND FEDERAL WATER POLLUTION CONTROL ACT

CONTRACTOR shall comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and pursuant to the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). CONTRACTOR shall promptly disclose, in writing, to the COUNTY office, to the Federal Awarding Agency, and to the Regional Office of the Environmental Protection Agency (EPA), whenever, in connection with the award, performance, or closeout of this contract or any subcontract thereunder, the CONTRACTOR has credible evidence that a principal, employee, agent, or subcontractor of the CONTRACTOR has committed a violation of the Clean Air Act (42 U.S.C. 7401-7671q.) or the Federal Water Pollution Control Act (33 U.S.C. 1251-1387).

36. MANDATORY DISCLOSURE

CONTRACTOR must disclose, in a timely manner, in writing to the COUNTY all violations of Federal criminal law involving fraud, bribery, or gratuity violations potentially affecting the award. Contractor is required to report certain civil, criminal, or administrative proceedings to the System for Award Management (SAM) located at www.sam.gov. Failure to make required disclosures can result in any of the remedies described in 2 CFR §200.338 OR 45 CFR §75.371. Remedies for noncompliance, including suspension or debarment. (See also 2 CFR part 180 and 376 and 31 U.S.C. 3321.)

37. SUBAWARD

CONTRACTOR shall comply with the requirements of 2 CFR Part 200 and 2900, which are hereby incorporated by reference in this Agreement.

38. PROCUREMENT OF RECOVERED MATERIALS

CONTRACTOR must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

39. EXHIBIT D, GENERAL CONDITIONS, ASSURANCES AND CERTIFICATIONS FOR WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA)

EXHIBIT D is incorporated by reference and made a part of this Agreement.

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Agreement for Services of Independent Contractor between the **County of Santa Barbara** and **Northern Santa Barbara County United Way**.

IN WITNESS WHEREOF, the parties have executed this Agreement to be effective on the date executed by COUNTY.

ATTEST:

Mona Miyasato
County Executive Officer
Clerk of the Board

By: 
Deputy Clerk

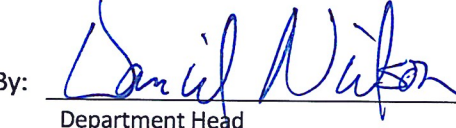
COUNTY OF SANTA BARBARA:

By: 
Gregg Hart, Chair
Board of Supervisors

Date: 8-18-20

RECOMMENDED FOR APPROVAL:

Department of Social Services

By: 
Department Head

CONTRACTOR:

Northern Santa Barbara County United Way

By: _____
Authorized Representative

Name: Edward Taylor

Title: Chief Executive Officer


APPROVED AS TO FORM:

Michael C. Ghizzoni
County Counsel

By: 
Paul Lee (Jul 13, 2020 13:55 PDT)
Deputy County Counsel

APPROVED AS TO ACCOUNTING FORM:

Betsy M. Schaffer, CPA
Auditor-Controller

By: 
Deputy

APPROVED AS TO FORM:

Risk Management

By: 
Risk Management

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Agreement for Services of Independent Contractor between the **County of Santa Barbara** and **Northern Santa Barbara County United Way**.

IN WITNESS WHEREOF, the parties have executed this Agreement to be effective on the date executed by COUNTY.

ATTEST:

Mona Miyasato
County Executive Officer
Clerk of the Board

COUNTY OF SANTA BARBARA:

By: _____
Deputy Clerk

By: _____
Gregg Hart, Chair
Board of Supervisors

Date: _____

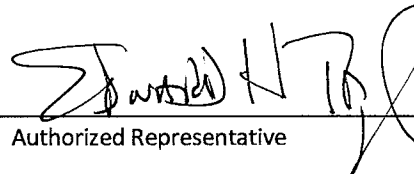
RECOMMENDED FOR APPROVAL:

Department of Social Services

CONTRACTOR:

Northern Santa Barbara County United Way

By: _____
Department Head

By: 
Authorized Representative

Name: Edward Taylor

Title: Chief Executive Officer

APPROVED AS TO FORM:

Michael C. Ghizzoni
County Counsel

APPROVED AS TO ACCOUNTING FORM:

Betsy M. Schaffer, CPA
Auditor-Controller

By: _____
Deputy County Counsel

By: _____
Deputy

APPROVED AS TO FORM:

Risk Management

By: _____
Risk Management

EXHIBIT A

STATEMENT OF WORK

This Statement of Work (SOW) is made by and between the COUNTY and CONTRACTOR to provide the services specified herein. Attachment 2 contains terms and definitions applicable to this Agreement, and is incorporated here by reference.

I. WIOA

WIOA was signed into law on July 22, 2014. It supersedes the Workforce Investment Act of 1998 taking effect July 1, 2015 with the goal of providing participants access to employment, education, training and support services to succeed in the labor market and to match employers with skilled workers they need to compete in a global economy. Section 2 of the WIOA describes the objectives of the legislation:

The purposes of the WIOA are the following:

- A. To increase, for individuals in the United States, particularly those individuals with barriers to employment, access to and opportunities for the employment, education, training, and support services they need to succeed in the labor market.
- B. To support the alignment of workforce investment, education, and economic development systems in support of a comprehensive, accessible, and high-quality workforce development system in the United States.
- C. To improve the quality and labor market relevance of workforce investment, education, and economic development efforts to provide America's workers with the skills and credentials necessary to secure and advance in employment with family-sustaining wages and to provide America's employers with the skilled workers the employers need to succeed in a global economy.
- D. To promote improvement in the structure of and delivery of services through the United States workforce development system to better address the employment and skill needs of workers, jobseekers, and employers.
- E. To increase the prosperity of workers and employers in the United States, the economic growth of communities, regions, and States, and the global competitiveness of the United States.
- F. To provide workforce investment activities, through statewide and local workforce development systems, that increase the employment, retention, and earnings of participants, and increase attainment of recognized postsecondary credentials by participants, and as a result, improve the quality of the workforce, reduce welfare dependency, increase economic self-sufficiency, meet the skill requirements of employers, and enhance the productivity and competitiveness of the Nation.

- II. **2020 California COVID-19 Disaster Recovery National Dislocated Worker Grant (COVID-19 DR NDWG)**
National Dislocated Worker Grants (NDWG) provide funding to create temporary employment opportunities to assist with clean-up and recovery efforts, when an area impacted by disaster is declared

NSBCUW – 2020 COVID-19 DR NDWG

eligible for public assistance by the Federal Emergency Management Agency (FEMA) or otherwise recognized by a federal agency with authority or jurisdiction over federal response to the emergency or disaster. This funding is intended to temporarily expand capacity to serve dislocated workers and meet the increased demand for WIOA employment and training services, with a purpose to reemploy laid off workers and enhance their employability and earnings.

COVID-19 DR NDWG contains the following two components:

- A. **Temporary Jobs Component** provide funding for the creation of Disaster Relief Employment, or temporary jobs, which are restricted to the following activities:
 - 1. Clean-up and recovery efforts including sanitation, demolition, repair, renovation and reconstruction of damaged and destroyed structures, facilities and lands located within the disaster area and in offshore areas related to the emergency or disaster.
 - 2. The distribution of food, clothing, and other humanitarian assistance for disaster victims.

- B. **Workforce Development Component** provide Dislocated Worker Career Services for those participants already enrolled in the Temporary Jobs Component who are unlikely to return to their prior employment. NDWG funds may provide employment and training services concurrently with participation in the Temporary Jobs Component. Clean-up and recovery activities take precedence when offered in conjunction with Workforce Development Component activities.

III. Target Population

- A. NDWG shall be targeted to: dislocated workers affected by mass COVID-19 layoffs (disaster). Individual shall be considered eligible to participate if he/she is a COUNTY resident, is age 18 and older, and meets one of the following eligibility categories:
 - 1. Individuals who are temporarily or permanently laid off as a consequence of the disaster;
 - 2. Other eligible dislocated workers as defined in WIOA Section 3(15) and listed in Attachment 2;
 - 3. Long-term unemployed workers (more than 15+ weeks unemployed);
 - 4. Self-employed individuals who become unemployed or significantly underemployed as a result of the disaster.

- B. Other eligibility requirements:
 - 1. Meet selective service registration requirements;
 - 2. Provide proof of right-to-work in the United States; or
 - 3. Demonstrate need for service beyond Basic Career Services to achieve employment.

IV. Duties and Responsibilities

A. CONTRACTOR SHALL:

1. Ensure compliance with the following, as applicable: United States Department of Labor regulations 20 CFR Part 652; 29 CFR Parts 96, 93, 37, 2, and 98; 48 CFR Part 31; Office of Management and Budget (OMB) Circulars A-21, A-87, A-110, A-122, and A-133; and all other items mentioned on EXHIBIT D, General Conditions, Assurances and Certifications WIOA.
2. Adhere to all federal, state, or county statutes, regulations, executive orders, directives, or ordinances already issued or issued after the execution of the Agreement, including but not limited to, WIOA, the Social Security Act, the Civil Rights Acts, the Clean Air Act, State Efficiency Plan, California Welfare and Institutions Code, and the State Department of Social Services Manual of Policies and Procedures.
3. Adhere to and ensure internal policies are in place to guarantee all CONTRACTOR's staff, CONTRACTOR's supervisors, and participants (when applicable) receive information and training on the following:
 - i. WIOA grievance and complaint resolution procedure;
 - ii. Nondiscrimination and Equal Opportunity procedures;
 - iii. Code of conduct and conflict of interest;
 - iv. Criminal fraud reporting, waste, abuse and other criminal activity;
 - v. Sexual harassment training and reporting;
 - vi. Protected client information; and/or
 - vii. Americans with Disabilities Act and related laws, rules, and regulations.
4. CONTRACTOR will operate and deliver all services to 33 participants part of the Temporary Jobs Component, services include but are not limited to:
 - i. Outreach, intake and eligibility determination,
 - ii. Securing and tracking Temporary Jobs Component worksites following EDD's worksite criteria,
 - iii. Ensuring participants receive Basic Career Services prior or during temporary job placement,
 - iv. Serve as the employer of record,
 - v. Provide the day-to-day supervision and case management of participants while in the Temporary Jobs Component, and
 - vi. Ensure at least 23 participants receive Workforce Development Services.
5. CONTRACTOR shall work together with the COUNTY, participants, and Temporary Jobs Work Experience Site, to ensure participants are provided the necessary tools that facilitate the learning experience during participation in the Temporary Jobs Component.
6. The parties acknowledge that COUNTY is not an employer to participants in the Temporary Jobs Component. CONTRACTOR shall be deemed the employer of record for participants. CONTRACTOR shall comply with all applicable laws, regulations, orders, and directives including labor and employment laws applicable to participants.

7. CONTRACTOR shall provide the following services, when applicable:
- i. On-Boarding Assistance.
 - a. Provide completion of paperwork to on-board participants into CONTRACTORS payroll system.
 - b. CONTRACTOR shall serve as the single point of contact for new hire paperwork for participants.
 - c. Maintain personnel records of participants.
 - ii. Employee Relation Issues
 - a. CONTRACTOR shall be the point of contact regarding employee relations issues or inquiries.
 - b. Promptly notify COUNTY of any claims of harassment, discrimination, and/or claims of any violation of law governing the participant's employment, including allegations or reports of any irregularities or discrepancies at or by either Temporary Jobs Work Experience Site or participant.
 - iii. Payroll Services
 - a. Process documentation for participant hires and terminations.
 - b. Generate and provide reports to Workforce Development Board (WDB) staff as requested, i.e.: hours worked, earnings per participant per payroll cycle.
 - c. Provide COUNTY the participant tax documentation (W2) and earnings information (as applicable).
 - d. Be responsible for complying with the Affordable Care Act law and regulations.
 - e. Ensure timely and accurate payment of participant-related taxes, including federal/state unemployment, Social Security, Medicare, Employment Training taxes, to federal and state agencies.
 - f. Issue all payroll checks to participant in accordance with CONTRACTOR payroll schedule.
 - iv. Leave Management
 - a. Serve as single point of contact for Temporary Jobs Work Experience Site supervisors for administrative and medical leaves of absence of participants.
 - b. Provide participant and Temporary Jobs Work Experience Site supervisor with documentation necessary for administrative and medical leaves of absence.
 - c. Track participant time not working as a result of administrative or medical leaves of absence.
 - d. Facilitate and manage communication between the participant and Temporary Jobs Work Experience Site supervisor.
 - e. Serve as the liaison between participants and Employment Development Department (EDD) for State Disability Insurance and Paid Family Leave insurance or payments.
 - v. Worker's Compensation Claims

- a. Serve as participant’s single point of contact for participant workers compensation claims.
 - b. Provide Participant and Temporary Jobs Work Experience Site supervisor with documentation necessary for workers compensation claims.
 - c. Track participant time not working as a result of injury related to workers compensation claim.
 - d. Facilitate and manage communication between the participant and Temporary Jobs Work Experience Site supervisor.
 - e. Serve as the liaison between participants and insurance carrier for workers compensation insurance or payments.
 - f. Promptly notify COUNTY of any injury suffered by participant and/or workers’ compensation claims during the participant’s employment at Work Experience Site.
 - vi. Unemployment
 - a. Serve as participant’s single point of contact for participant unemployment claims.
 - b. Provide Participant and Work Experience Site supervisor with documentation necessary for participant to file unemployment claims.
 - c. Serve as the liaison between participants and EDD for unemployment payments.
- 8. Provide Workforce Development Component services to 23 participants. Services to include:
 - i. Provide all basic, individualized, follow up and training services to participants.
 - ii. Basic Services including but not limited to participant intake, orientations, initial assessment, employment services, and referrals to other partners and services.
 - iii. Individualized services including but not limited to comprehensive and specialized assessments, case management, individual employment plans, career planning, and vocational counseling.
 - iv. Training services include facilitating Occupational Skills Trainings, Transitional Jobs, and On-the-Job training, working with participants and training providers, and providing Supportive Services.
 - v. Training must meet the definition of a training service as provided in 20 CFR Section 680.420. A program of training services in one or more courses or classes, or a structured regimen that provides the training services and shall lead to one of the following:
 - a. An industry-recognized certificate or certification, a certificate of completion of a registered apprenticeship, a license recognized by the state or the federal government, an associate or baccalaureate degree.
 - b. A secondary school diploma or its equivalent.
 - c. Employment.

- d. Measurable skill gains toward a credential described in a or b above, or employment.
- vi. Provide follow-up services to participants for one year after exit from program to improve individual outcomes and program performance.
- 9. CONTRACTOR shall monitor monthly labor market trends and research vocational and Occupational Skills Training programs in order to align services with the COUNTY designated industry sectors.

The industry sectors offer a framework to understand employment opportunities to engage employers, and to develop career pathways and training opportunities that are consistent with the needs of COUNTY. Sector strategies will be developed to support COUNTY's designated industry sectors and to educate and connect jobseekers to employment within these sectors.

- 10. CONTRACTOR shall work in collaboration with other entities that carry out workforce development programs as follows:
 - i. Work in collaboration with the entities listed below that support:
 - a. WIOA Title I programs;
 - b. Wagner-Peyser programs;
 - c. Adult Education and Literacy programs;
 - d. Rehabilitation Act programs;
 - e. Welfare-to-Work;
 - f. Older Americans Act programs;
 - g. Perkins postsecondary vocational education activities;
 - h. Trade Adjustment Assistance and North American Free Trade Agreement – Transitional Adjustment Assistance programs;
 - i. Veterans Employment and Training;
 - j. Community Service Block Grant employment and training activities;
 - k. Housing and Urban Development employment and training activities;
 - l. Unemployment compensation programs;
 - m. Second Chance Act Programs; and
 - n. Temporary Assistance for Needy Families.
 - ii. Work in collaboration with any other entities, approved by COUNTY, that carry out workforce development programs, such as:
 - a. Employment and training programs administered by the Social Security Administration;
 - b. Supplemental Nutrition Assistance Program (SNAP) and SNAP Employment and Training programs;
 - c. Client assistance programs;
 - d. National and Community Service state grants; or
 - e. Other appropriate federal, state or local employment, education and training programs.
- 11. Follow the branding guidelines issued at the federal, state, and county level. CONTRACTOR shall not use their brand or promote its organization without the

explicit permission of the COUNTY. CONTRACTOR must utilize the branding: America's Job Center of CaliforniaSM (AJCC).

12. Implement yearly outreach and recruitment strategies to identify and engage diverse populations. Successfully implement proposed outreach and recruitment strategies for job seekers and employers.
13. Ensure participant and employer satisfaction with program services and quality by regularly tracking and analyzing feedback and committing to continuous improvement.
14. CONTRACTOR shall have a policy and process in place for referring and following up with participants, whose needs are beyond the services offered by CONTRACTOR.
15. When applicable, assist participants with educational and occupational skill sets through a career pathways model with a focus on stackable credentials and industry sectors.
16. Provide ongoing staff development to CONTRACTOR's staff and training to support compliance with WIOA and EDD mandates, and to ensure positive outcomes for NDWG. Trainers utilized for staff development and paid with contract funds must be approved by COUNTY. Trainers must be locally, regionally, or nationally recognized.
17. Support COUNTY and other COUNTY workforce service contractors in the provision of other workforce services, such as grant funded workforce programs or on an as-needed basis.
18. Obtain approval from COUNTY prior to the purchase of any equipment using WIOA contract funds.
19. Obtain approval from COUNTY prior to any out-of-state staff travel using WIOA contract funds.
20. CONTRACTOR shall ensure participants are served and exited from the NDWG Project upon completion of contract, unless co-enrolled in other Title I WIOA programs.
21. Develop and implement strong practices to meet Performance Measures and goals, which includes exit strategy plan to ensure strong program outcomes and positive performance.

B. COUNTY SHALL:

1. Develop and maintain an operating manual documenting the policies and procedures for the NDWG Project.
2. Review CONTRACTOR's yearly staffing plans, outreaching plan and program design documents.
3. May review new WIOA applications, exits, and participants entering training.

V. Facilities

A. CONTRACTOR SHALL:

1. Provide comprehensive services outlined in the SOW at the CONTRACTOR's office located at 1660 S. Broadway, #201, Santa Maria, CA 93454; remotely at the Temporary Jobs Work Experience Sites, and/or at the following AJCC South County facility: 130 E. Ortega Street, Santa Barbara, CA 93101. AJCC North County facility: 1410 South Broadway, Suite H, Santa Maria, CA 93454.
2. Be responsible for following all building policies of AJCC COUNTY facilities, including but not limited to those dealing with professional conduct, Confidentiality, Private Client Information (PCI), Equal Opportunity, Health and Safety practices, and Americans with Disabilities Act and related laws, rules and regulations.
3. Be responsible for the replacement of any damaged furniture/equipment provided by COUNTY at COUNTY facilities. Provided furniture/equipment shall be returned to the COUNTY at the end of the Agreement. COUNTY will not upgrade or replace property initially provided. This includes:
 - i. Furniture (cubicles, desk, chairs)
 - ii. Computers/ printers in Resource Room.
4. Be responsible for:
 - i. Maintaining computers/printers in Resource Room, including software updates, security patches and/or consumables.
 - ii. Internet service (Comcast, Cox, Frontier, etc.) connection.
 - iii. Local network connectivity for CONTRACTOR staff use and publicly used computers (CONTRACTOR may not connect to COUNTY network).
 - iv. Computers, copiers and printers for CONTRACTOR staff use.

B. COUNTY SHALL:

1. Be the leaseholder for the COUNTY facilities and shall be responsible for the payment of the following facility-related costs:
 - i. Building lease;
 - ii. Janitorial services;
 - iii. Utility costs (electric, water and trash);
 - iv. Building maintenance;
 - v. Desk phones and phone service; and
 - vi. Furniture maintenance (cubicles, desk, chairs).

VI. Reporting Requirements:

A. CONTRACTOR SHALL:

1. Utilize CalJOBS as the COUNTY-prescribed reporting tool and enter data timely and as required by EDD in order to ensure proper management of participants served.
2. Meet regularly (no less than quarterly) with COUNTY to discuss: enrollments, participant retention, program design, outcomes (employment and education), program expenditures, CONTRACTOR staffing, and other elements that have the potential to impact the quality of the programs and services provided under the Agreement.
3. Be responsible for submitting timely and relevant information and data to the COUNTY for the purposes of reporting and program management. Information in the report shall include but is not limited to:
 - i. Participant performance to include:
 - a. Activities enrolled in and completed.
 - b. Number of participants existed.
 - c. Number of participants employed.
 - ii. Expenditure updates:
 - a. Participant enrollment number and expenditure updates.
 - b. Training expenditure updates and number of participants in training.
4. Provide detailed training report on a monthly basis with information regarding the name of participants in training, amounts obligated for training per participant, payments made up to date for each participant, and remaining balance amounts.
5. Provide detailed Supportive Services report. The report shall include but is not limited to the following:
 - i. Name of participants receiving Supportive Services.
 - ii. Supportive Services amount each participant is eligible for.
 - iii. Cumulative Supportive Service amount provided.
6. For Participants enrolled in training, report number of participants meeting the following performance indicators:
 - i. Measurable Skills Gain.
 - ii. Credential Attainment.

B. COUNTY SHALL:

1. Be responsible for collecting, collating and reporting data related to program outputs and outcomes.
2. Be responsible for reporting to the State and will respond to all requests from the County Board of Supervisors, WDB members, the media, and other interested stakeholders.

VII. Performance Measures/Outcomes:

A. CONTRACTOR SHALL:

1. Enroll 33 unduplicated participants in the Temporary Jobs Component by December 31, 2020.
2. Enroll 23 of the Temporary Jobs Component participants in the Workforce Development Component by April 30, 2021.
3. Ensure 23 participants receive a training service (15 participants receive Occupational Skills Training by December 31, 2021 and 8 receive Transitional Jobs or On-the-job training by January 31, 2021).
4. Ensure 40% of all participants enter employment at the completion of the NDWG project.

VIII. General Agreement Provisions

A. CONTRACTOR SHALL:

1. Return to COUNTY upon expiration or termination of this Agreement any equipment or furniture used by CONTRACTOR as well as any other equipment purchased or provided to CONTRACTOR under this Agreement.
2. Comply with facility management direction when in COUNTY buildings.
3. Monitoring/Audit Exceptions and Disallowed Costs: CONTRACTOR shall be subject to monitoring reviews that cover all fiscal and programmatic terms and conditions of the Agreement and/or prescribed by the State, including cost allocation methodologies. Comply with requirements under 20 CFR Section 683.410(a) and any additional requirements or instructions issued by the state, including conducting regular oversight and monitoring of WIOA-related activities and those of its sub recipients.
4. CONTRACTOR shall be subjected to program monitoring/reviews. Program monitoring involves the review and verification of essential program documents that support the participant's eligibility for WIOA services. CONTRACTOR shall maintain documents in the participants' case management files. Program monitoring also includes an on-site review of training locations to ascertain that all other necessary and required federal, state and local laws and ordinances are in place and are being enforced. Examples of the items to be reviewed include drug-free work/training environment, Equal Employment Opportunity/Non-discrimination posters, etc.
5. CONTRACTOR shall be subjected to oversight and monitoring of nondiscrimination and equal opportunity policies and procedures.

B. COUNTY SHALL:

1. In connection with the end of the contract term, COUNTY shall perform both a programmatic and a fiscal closeout to determine CONTRACTOR's full compliance with the provisions of the Agreement.
2. COUNTY staff may request corrective action plans if the CONTRACTOR is not meeting expected performance levels.

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EXHIBIT B

PAYMENT ARRANGEMENTS

Periodic Compensation (with attached Line Item Budget)

- A. For CONTRACTOR services to be rendered under this Agreement, CONTRACTOR shall be paid a total contract amount, including cost reimbursements, not to exceed **\$449,998** including **\$280,333** for **Temporary Jobs Component** and **\$169,665** for the **Workforce Development Component**.
- B. The funds provided under this Agreement shall be solely used for the services described in this Agreement and shall not be used for services under any other Agreement for Services of Independent Contractor with CONTRACTOR.
- C. The Agreement is subject to the availability of applicable federal funding from the Department of Labor and/or the State EDD Workforce Services Division. If the Department of Labor and/or the State EDD Workforce Services Division fails to appropriate or otherwise make available sufficient funds to fund contracts, COUNTY or the WDB may terminate and/or reduce funding of this Agreement in full or in part, at any time during the Agreement period.
- D. Payment for services and /or reimbursement of costs shall be made upon CONTRACTOR's satisfactory performance, based upon the scope and methodology contained in **EXHIBIT A** as determined by COUNTY. CONTRACTOR shall utilize the COUNTY provided invoice template, WIOA Monthly Invoice and Detail Report (**Attachment 1**).
- E. Invoices for the NDWG Project shall be submitted based upon the costs, expenses, overhead charges, timesheets, hourly rates, and task description log for personnel, as defined in **EXHIBIT B-1** (Line Item Budget and Narrative). Invoices submitted for payment that are based upon **EXHIBIT B-1** must contain sufficient detail to enable an audit of the charges and provide supporting documentation.
- F. By the 15th of each month, CONTRACTOR shall submit to the COUNTY DESIGNATED REPRESENTATIVE an invoice or certified claim on the County Treasury for the service performed over the period specified. These invoices or certified claims must cite the assigned Board Contract Number. COUNTY DESIGNATED REPRESENTATIVE shall evaluate the quality of the service performed and if found to be satisfactory and within the cost basis of **EXHIBIT B-1** and shall initiate payment processing. COUNTY shall pay invoices or claims for satisfactory work within 30 days of receipt of correct and complete invoices or claims from CONTRACTOR. All corrections shall be made no later than 60 days upon the initial receipt of invoice. COUNTY shall initiate payment process with adjustments if corrections are not received during this period of time.
- G. COUNTY's failure to discover or object to any unsatisfactory work or billings prior to payment will not constitute a waiver of COUNTY's right to require CONTRACTOR to correct such work or billings or seek any other legal remedy.
- H. Budget Variances: CONTRACTOR shall obtain in advance the expressed written consent from the DESIGNATED REPRESENTATIVE for any variation of the line item amounts within the same cost category set forth in the Line Item Budget detailed in **EXHIBIT B-1**. In no event shall funds be moved between cost categories or the overall budget amount be exceeded without a formal written amendment to the Agreement.
- I. Line Item Budget Additions: CONTRACTOR shall obtain the expressed written consent from the DESIGNATED REPRESENTATIVE for any additions to the line item categories and/or associated costs set forth in the Line

Item Budget detailed in **EXHIBIT B-1**. Requests shall be considered only if funding is available and transferable from other line items per Section H. In no event shall the overall budget amount be exceeded without a formal written amendment to the Agreement.

- J. CONTRACTOR is subject to the Uniform Guidance and applicable provisions of the Federal Acquisition Requirements (FAR) parts 1-53 of Title 48 of the Code of Federal Regulations. The DOL-specific requirement at 2 CFR Part 2900.2 expands the definition of “non-Federal entity” to include for-profit entities, therefore CONTRACTOR is considered a non-Federal entity and subjected to the Uniform Guidance. The Uniform Guidance provides fiscal and administrative guidance for the administration of the WIOA program, including specific requirements for purchasing goods or services as related to equipment. The intent is to ensure that purchases of goods or services are approved and performed through fair and open competition. (Procurement of Equipment and Related Services, WSD 17-18.)
- K. Six-Month Billing Limit: Unless otherwise determined by state or federal regulations all original invoices under this Agreement must be received by COUNTY within six (6) months from the date of service to avoid possible payment reduction or denial for late billing.
- L. Compliance with Law: CONTRACTOR shall, at its sole cost and expense, comply with all County, state and federal ordinances and statutes now in force or which may hereafter be in force with regards to this Agreement. The judgement of any court of competent jurisdiction or the admission of CONTRACTOR in any action or proceeding against CONTRACTOR, where COUNTY is a party thereto or not, that CONTRACTOR has violated any such ordinance or statute, shall be conclusive of that fact as between CONTRACTOR and COUNTY.

EXHIBIT B-1
Line Item Budget and Narrative

2020 COVID-19 DR NDWG
Temporary Jobs Component

Organization:				
I. OPERATING COSTS				
A. WAGES AND FRINGES	Salary	Benefits	% Allocated to Contract	Total Cost to Contract
Position Title				
Navigator - South County	\$ 56,286.00	\$ 18,011.52	30%	\$22,289
Navigator - Mid County	\$ 53,527.95	\$ 17,128.94	20%	\$14,131
Navigator - North County	\$ 56,286.30	\$ 18,011.62	30%	\$22,289
Subtotal Wages & Fringes				\$58,710
B. OTHER OPERATING				
Staff Travel				\$3,242
Communications				\$0
Facilities				\$0
Office Supplies				\$0
Equipment				
Other Program Cost (Personal Protective Equipment)*				\$1,764
Subtotal Other Operating				\$5,006
Subtotal Operating				\$63,716
C. DIRECT JOB SEEKER COSTS				
Temporary Jobs				
Participant Wages				\$193,545
Participant Fringes				\$17,942
Participant Wages/Fringes				\$211,487
<i>Supportive Services</i>				\$5,130
Subtotal Direct Job Seeker Costs				\$216,617
D. INDIRECT COSTS				
				\$0
E. PROFIT				
				\$0
TOTAL BUDGET				\$280,333

2020 COVID-19 DR NDWG

Workforce Development Component

Organization:				
I. OPERATING COSTS				
A. WAGES AND FRINGES	Salary	Benefits	% Allocated to Contract	Total Cost to Contract
Position Title				
Navigator - South County	\$ 56,286.00	\$ 18,011.52	30%	\$22,289
Navigator - Mid County	\$ 53,527.95	\$ 17,128.94	20%	\$14,131
Navigator - North County	\$ 56,286.30	\$ 18,011.62	30%	\$22,289
Subtotal Wages & Fringes				\$58,710
B. OTHER OPERATING				
Staff Travel				\$1,084
Communications				\$0
Facilities				\$0
Office Supplies				\$0
Equipment				\$0
Other Program Cost (Personal Protective Equipment)*				\$0
Subtotal Other Operating				\$1,084
Subtotal Operating				\$59,794
C. DIRECT JOB SEEKER COSTS				
Workforce Development				
Training				\$104,328
Occupational Skills Training (Approved Employed Training Providers List (ETPL))				\$68,040
On-the-Job Training				\$36,288
Supportive Services				\$5,543
Subtotal Workforce Development				\$109,871
Subtotal Direct Job Seeker Costs				\$109,871
D. INDIRECT COSTS				
				\$0
E. PROFIT				
				\$0
TOTAL BUDGET				\$169,665
TOTAL CONTRACT				
(Temporary Jobs + Workforce Development Components)				
	\$449,998			

Budget Narrative

I. Operating Costs:

A. **WAGES AND FRINGE** – wages and benefits of CONTRACTOR staff providing direct services. Benefits include: Federal Insurance Contributions (FICA), federal and state unemployment, medical (medical/dental/life insurance), and workers' compensation. Wages are calculated for three staff at various percentages of time allocated to contract as shown in EXHIBIT B-1 for the total combined amount of \$117,420 for the term of the contract.

B. OTHER OPERATING EXPENSES

The following costs represent program operations expenses.

i. Staff Travel:

a. Travel to conferences and other trainings is allowable with prior approval from COUNTY. The conference and other training must be related to program in order to be claimed as a direct cost. Any general administration should be claimed as an indirect cost. See 2 CFR Part 200.413 (direct costs), 2 CFR Part 200.474, (travel costs), and 2 CFR Part 200.472 (training and education costs).

b. Out-of-State Travel: Prior approval from COUNTY is required for out-of-state travel.

c. Mileage: Travel mileage is allowable for the staff who needs to travel throughout the region to meet with participants, partners, and businesses. Mileage reimbursement must be at the approved federal rate for mileage reimbursement. Mileage rates are subject to change for each calendar year.

ii. Other Program Cost – any cost associated with personal protective equipment or tools for participants or staff needed during participation in the Temporary Jobs Component.

C. DIRECT JOB SEEKER

i. Temporary Jobs Component

Cost for direct jobseeker wages and fringe benefits associated with the completion of the Temporary Jobs Component. Funds are paid to participants by CONTRACTOR for hours of work during the Temporary Jobs Component.

ii. Supportive services such as assistance with transportation, child care, dependent care, housing, uniforms, safety gear, testing fees, tools, books, school supplies, and needs-related payments that are necessary to enable an individual to participate in NDWG funded activities.

iii. Workforce Development Component

Cost for direct jobseeker training including On-the-job Training, Individual Training Accounts/Occupational Skills Training, transitional jobs, and Supportive Services. Supportive Services such as assistance with transportation, child care, dependent care, housing, uniforms, safety gear, testing fees, tools, books, school supplies, and needs-related payments that are necessary to enable an individual to participate in NDWG funded activities.

EXHIBIT C

Indemnification and Insurance Requirements (For Professional Contracts)

INDEMNIFICATION

CONTRACTOR agrees to indemnify, defend (with counsel reasonably approved by COUNTY) and hold harmless COUNTY and its officers, officials, employees, agents and volunteers from and against any and all claims, actions, losses, damages, judgments and/or liabilities arising out of this Agreement from any cause whatsoever, including the acts, errors or omissions of any person or entity and for any costs or expenses (including but not limited to attorneys' fees) incurred by COUNTY on account of any claim except where such indemnification is prohibited by law. CONTRACTOR's indemnification obligation applies to COUNTY's active as well as passive negligence but does not apply to COUNTY's sole negligence or willful misconduct.

NOTIFICATION OF ACCIDENTS AND SURVIVAL OF INDEMNIFICATION PROVISIONS

CONTRACTOR shall notify COUNTY immediately in the event of any accident or injury arising out of or in connection with this Agreement. The indemnification provisions in this Agreement shall survive any expiration or termination of this Agreement.

INSURANCE

CONTRACTOR shall procure and maintain for the duration of this Agreement insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the CONTRACTOR, its agents, representatives, employees or subcontractors.

A. Minimum Scope of Insurance

Coverage shall be at least as broad as:

1. **Commercial General Liability (CGL):** Insurance Services Office (ISO) Form CG 00 01 covering CGL on an "occurrence" basis, including products-completed operations, personal & advertising injury, with limits no less than \$1,000,000 per occurrence and \$2,000,000 in the aggregate.
2. **Automobile Liability:** ISO Form Number CA 00 01 covering any auto (Code 1), or if CONTRACTOR has no owned autos, hired, (Code 8) and non-owned autos (Code 9), with limit no less than \$1,000,000 per accident for bodily injury and property damage.
3. **Workers' Compensation:** as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident for bodily injury or disease.
4. **Professional Liability (Errors and Omissions)** Insurance appropriate to the CONTRACTOR'S profession, with limit of no less than \$1,000,000 per occurrence or claim, \$2,000,000 aggregate.

If the CONTRACTOR maintains higher limits than the minimums shown above, the COUNTY requires and shall be entitled to coverage for the higher limits maintained by the CONTRACTOR. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the COUNTY.

B. Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

1. **Additional Insured** – COUNTY, its officers, officials, employees, agents and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the CONTRACTOR including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the CONTRACTOR’s insurance at least as broad as ISO Form CG 20 10 11 85 or if not available, through the addition of both CG 20 10 and CG 20 37 if a later edition is used).
2. **Primary Coverage** – For any claims related to this Agreement, the CONTRACTOR’s insurance coverage shall be primary insurance as respects the COUNTY, its officers, officials, employees, agents and volunteers. Any insurance or self-insurance maintained by the COUNTY, its officers, officials, employees, agents or volunteers shall be excess of the CONTRACTOR’s insurance and shall not contribute with it.
3. **Notice of Cancellation** – Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the COUNTY.
4. **Waiver of Subrogation Rights** – CONTRACTOR hereby grants to COUNTY a waiver of any right to subrogation which any insurer of said CONTRACTOR may acquire against the COUNTY by virtue of the payment of any loss under such insurance. CONTRACTOR agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation, but this provision applies regardless of whether or not the COUNTY has received a waiver of subrogation endorsement from the insurer.
5. **Deductibles and Self-Insured Retention** – Any deductibles or self-insured retentions must be declared to and approved by the COUNTY. The COUNTY may require the CONTRACTOR to purchase coverage with a lower deductible or retention or provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention.
6. **Acceptability of Insurers** – Unless otherwise approved by Risk Management, insurance shall be written by insurers authorized to do business in the State of California and with a minimum A.M. Best’s Insurance Guide rating of “A- VII”.
7. **Verification of Coverage** – CONTRACTOR shall furnish the COUNTY with proof of insurance, original certificates and amendatory endorsements as required by this Agreement. The proof of insurance, certificates and endorsements are to be received and approved by the COUNTY before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the CONTRACTOR’s obligation to provide them. The CONTRACTOR shall furnish evidence of renewal of coverage throughout the term of the Agreement. The COUNTY reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.
8. **Failure to Procure Coverage** – In the event that any policy of insurance required under this Agreement does not comply with the requirements, is not procured, or is canceled and not replaced, COUNTY has the right but not the obligation or duty to terminate the Agreement. Maintenance of required insurance coverage is a material element of the Agreement and failure to maintain or renew such coverage or to provide evidence of renewal may be treated by COUNTY as a material breach of contract.
9. **Subcontractors** – CONTRACTOR shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and CONTRACTOR shall ensure that COUNTY is an additional insured on insurance required from subcontractors.
10. **Claims Made Policies** – If any of the required policies provide coverage on a claims-made basis:
 - i. The Retroactive Date must be shown and must be before the date of the contract or the beginning of contract work.

- ii. Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of contract work.
- iii. If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a Retroactive Date prior to the contract effective date, the CONTRACTOR must purchase “extended reporting” coverage for a minimum of five (5) years after completion of contract work.

11. **Special Risks or Circumstances** – COUNTY reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Any change requiring additional types of insurance coverage or higher coverage limits must be made by amendment to this Agreement. CONTRACTOR agrees to execute any such amendment within thirty (30) days of receipt.

Any failure, actual or alleged, on the part of COUNTY to monitor or enforce compliance with any of the insurance and indemnification requirements will not be deemed as a waiver of any rights on the part of COUNTY.

EXHIBIT D

GENERAL CONDITIONS, ASSURANCES AND CERTIFICATIONS WORKFORCE INNOVATION AND OPPORTUNITY ACT

The following applies to all programs and/or projects funded under the Workforce Innovation and Opportunity Act (WIOA) conducted by **Northern Santa Barbara County United Way**, which is hereinafter referred to as "CONTRACTOR".

1. COMPLIANCE

In performance of this Agreement, CONTRACTOR will fully comply with:

- A. The provisions of the Workforce Innovation and Opportunity Act (WIOA) of 2014; the Office of Management and Budget (OMB) Uniform Administrative Requirements, Allowable Costs, Cost Principles, and Audit Requirements for Federal Awards, Final Rule at 2 Code of Federal Regulations (CFR), Chapter I and Chapter II, Part 200, et al (hereafter referred to as Uniform Guidance 2 CFR Part 200); and the Department of Labor's (DOL) exceptions at 2 CFR Chapter II, Part 2900, et al. (hereafter referred to as DOL Exceptions 2 CFR Part 2900); and all regulations, legislation, directives, policies, procedures and amendments issued pursuant thereto.
- B. All State legislation and regulations to the extent permitted by Federal law and all policies, directives and/or procedures, which implement the WIOA and these special Projects.
- C. The provisions of Public Law 107-288, Jobs for Veterans Act, as the law applies to DOL job training programs.
- D. CONTRACTOR will ensure diligence in managing programs under this Agreement, including performing appropriate monitoring of its activities and taking prompt corrective action against known violations of the WIOA. CONTRACTOR agrees to conform to the provisions of the WIOA and the contract requirements as referenced in Uniform Guidance 2 CFR Part 200, Appendix II and DOL Exceptions 2 CFR Part 2900, Appendix II to Part 200.

2. CERTIFICATIONS / ASSURANCES

Except as otherwise indicated, the following certifications apply to all CONTRACTORS.

- A. **Corporate Registration:** CONTRACTOR, if it is a corporation, certifies it is registered with the Secretary of State of California.
- B. **American's Disabilities Act (ADA):** CONTRACTOR agrees to comply with the American's Disabilities Act (ADA) of 1990, which, prohibits discrimination on the basis of disability, as well as all applicable regulations and guidelines issued pursuant to the ADA. (42 U.S.C.12101 et seq.)
- C. **False Claims Act:** CONTRACTOR, by signing this Agreement, agrees to assure that expenditures are proper and in accordance with the terms and conditions of the Federal award and approved project budgets. CONTRACTOR shall assure that all annual, final fiscal reports, monthly claims, invoices, and vouchers, it submits for the purpose of requesting payment will include a certification, signed by an official who is authorized to legally bind CONTRACTOR, which reads as follows: "By signing this report, I certify

to the best of my knowledge and belief that the report is true, complete, and accurate, and the expenditures, disbursements and cash receipts are for the purposes and objectives set forth in the terms and conditions of the Federal award. I am aware that any false, fictitious, or fraudulent information, or the omission of any material fact, may subject me to criminal, civil or administrative penalties for fraud, false statements, false claims or otherwise." (U.S. Code Title 18, Section 1001 and Title 31, Sections 3729-3730 and 3801-3812).

- D. **Authority to Bind CONTRACTOR:** CONTRACTOR shall furnish the WDB in writing, a list of persons authorized to execute on behalf of CONTRACTOR: Agreements, modifications to Agreements, invoices or other documents as may be required by the WDB.
- E. **Sectarian Activities:** CONTRACTOR certifies that this Agreement does not provide for the advancement or aid to any religious sect, church or creed, or sectarian purpose nor does it help to support or sustain any school, college, university, hospital or other institution controlled by any religious creed, church, or sectarian denomination whatsoever, as specified by Article XVI, Section 5, of the Constitution, regarding separation of church and state.
- F. **National Labor Relations Board:** CONTRACTOR (if not a public entity), by signing this Agreement, does swear under penalty of perjury, that no more than one final unappealable finding of contempt of court by a Federal court has been issued against CONTRACTOR within the immediately preceding two-year period because of the CONTRACTOR's failure to comply with an order of a Federal court, which orders CONTRACTOR to comply with an order of the National Labor Relations Board (PCC10296).
- G. **Prior Findings:** CONTRACTOR by signing this Agreement, does swear under penalty of perjury, that it has not failed to satisfy any major condition in a current or previous Agreement with the DOL or the State of California and has not failed to satisfy conditions relating to the resolution of the final finding and determination, including repayment of debts.
- H. **Drug-Free Workplace Certification:** By signing this Agreement, CONTRACTOR hereby certifies under penalty of perjury under the laws of the State of California that CONTRACTOR will comply with the requirements of the Drug-Free Workplace Act of 1990 and will provide a drug-free workplace by taking the following actions:
1. Publish a statement notifying employees that unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited and specifying actions to be taken against employees for violations.
 2. Establish a Drug-Free Awareness Program to inform employees about:
 - i. The dangers of drug abuse in the workplace;
 - ii. The person's or organization's policy of maintaining a drug-free workplace;
 - iii. Any available counseling, rehabilitation and employee assistance programs; and
 - iv. Penalties that may be imposed upon employees for drug abuse violations.
 3. Every CONTRACTOR employee who works on this Agreement will:
 - i. Receive a copy of CONTRACTOR's drug-free policy statement; and
 - ii. Agree to abide by the terms of the CONTRACTOR's drug-free policy statement as a condition of employment on the Agreement.
- I. **Child Support Compliance Act:** In accordance with the Child Support Compliance Act, CONTRACTOR recognizes and acknowledges: The importance of child and family support obligations and shall fully

comply with the applicable State and Federal laws relating to child and family support enforcement, including, but not limited to, disclosure of information and compliance with earnings assignment orders, as provided in Chapter 8 (commencing with Section 5200) of Part 5 of Division 9 of the Family Code; and that to the best of its knowledge CONTRACTOR is fully complying with the earnings assignment orders of all CONTRACTOR's employees and is providing the names of all new CONTRACTOR's employees to the New Employee Registry maintained by the State of California Employment Development Department (EDD).

J. **Debarment and Suspension Certification:** By signing this Agreement, CONTRACTOR hereby certifies under penalty of perjury under the laws of the State of California that CONTRACTOR will comply with regulations implementing Executive Order 12549, Debarment and Suspension, Uniform Guidance 2 CFR Part 200, Appendix I, and that CONTRACTOR, to the best of its knowledge and belief, certifies that it and its principals:

1. Are not presently debarred, suspended, proposed for debarment, and declared ineligible or voluntarily excluded from covered transactions by any Federal department or agency.
2. Have not, within a three-year period preceding this Agreement, been convicted of or had a civil judgment rendered against it for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract. Nor shall CONTRACTOR have, within a three-year period preceding this Agreement, been convicted of or had a civil judgment rendered against it for violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification, or destruction of records, making false statements, or receiving stolen property.
3. Are not presently indicted for, or otherwise criminally or civilly charged by a government entity (Federal, State or local), with commission of any of the offenses enumerated in Section 2 of this Debarment and Suspension Certification.
4. Have not, within a three-year period preceding this Agreement, had one or more public transactions (Federal, State or local) terminated for cause or default. Where CONTRACTOR is unable to certify to any of the statements in this Debarment and Suspension Certification, it shall attach an explanation to this Agreement.

K. **Lobbying Certification:** By signing this AGREEMENT CONTRACTOR hereby assures and certifies to compliance with the lobbying restrictions which are codified in the DOL regulations at Uniform Guidance 2 CFR Part 200 and DOL Exceptions 2 CFR 2900, as follows:

1. No Federal appropriated funds have been paid, by or on behalf of CONTRACTOR, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress, in connection with this Federal contract, grant loan, or cooperative Agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative Agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, and officer or employee of Congress, or an employee of a Member of Congress, in connection with this Agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.

3. CONTRACTOR shall require that the language of the lobbying restrictions be included in the award documents for Agreement transactions over \$100,000 (per OMB) at all tiers (including AGREEMENTs, contracts, and subcontracts, under grants, loan, or cooperative Agreements), and that all sub-recipients shall certify and disclose accordingly.
 4. This certification is a material representation of fact upon which reliance is placed when this transaction is executed. Submission of the Lobbying Certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, and U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each failure.
- L. **Priority Hiring Considerations:** If this AGREEMENT includes services in excess of \$200,000, CONTRACTOR shall give priority consideration in filling vacancies in positions funded by the Agreement to qualified recipients of aid under Welfare and Institutions Section Code 11200 in accordance with Public Contract Code §10353.
- M. **Sweatfree Code of Conduct:** All CONTRACTORS that contract for the procurement or laundering of apparel, garments, or corresponding accessories, or the procurement of equipment, materials, or supplies, other than procurement related to a public works contract, declare under penalty of perjury that no apparel, garments or corresponding accessories, equipment, or supplies furnished to the State pursuant to the contract have been laundered or produced, in whole or in part, by sweatshop labor, forced labor, convict labor, indentured labor under penal sanction, abusive forms of child labor or exploitation of children in sweatshop labor, or with the benefit of sweatshop labor, forced labor, convict labor, indentured labor under penal sanction, abusive forms of child labor or exploitation of children in sweatshop labor. CONTRACTOR further declares under penalty of perjury that it will adhere to the Sweatfree Code of Conduct as set forth on the California Department of Industrial Relations website located at www.dir.ca.gov, and Public Contract Code Section 6108. CONTRACTOR agrees to cooperate fully in providing reasonable access to CONTRACTOR's records, documents, agents or employees, or premises if reasonably required by authorized officials of the WDB, State of California EDD, the Department of Industrial Relations, or the Department of Justice to determine CONTRACTOR's compliance with the requirements of the Sweatfree Code of Conduct.
- N. **Unenforceable Provision:** In the event that any provision of this Agreement is unenforceable or held to be unenforceable, then the parties agree that all other provisions of this Agreement have force and effect and shall not be affected hereby.
- O. **Non-discrimination Clause / Affirmative Action / Equal Employment Opportunity:**

The conduct of the parties to this Agreement will be in accordance with Title VI of the Civil Rights Act of 1964 and the Rules and Regulations promulgated hereunder and the provisions of WIOA Section 188.

As a condition to the Agreement of financial assistance from the DOL under WIOA, CONTRACTOR assures that it will comply fully with the non-discrimination and equal opportunity provisions of the following laws:

- i. Section 188 of the WIOA, which prohibits discrimination against all individuals in the United States on the basis of race, color, religion, sex, national origin, age, disability, political affiliation or belief, and against beneficiaries on the basis of either citizenship/status as a lawfully admitted immigrant authorized to work in the United States or participation in any WIOA financially assisted program or activity;

- ii. Title VI of the Civil Rights Act of 1964, as amended, which prohibits discrimination on the basis of race, color, and national origin;
 - iii. Section 504 of the Rehabilitation Act of 1973, as amended, which prohibits discrimination against qualified individuals with disabilities;
 - iv. The Age Discrimination Act of 1975, as amended, which prohibits discrimination on the basis of age; and
 - v. Title IX of the Education Amendments of 1972, as amended, which prohibits discrimination on the basis of sex in educational programs.
1. CONTRACTOR also assures that it will comply with Uniform Guidance 2 CFR Part 200, DOL Exceptions 2 CFR Part 2900, and all other regulations implementing the laws listed above. This assurance applies to CONTRACTOR's operation of the WIOA financially assisted program or activity, and to all Agreements that CONTRACTOR makes to carry out the WIOA financially assisted program or activity. CONTRACTOR understands that the United States has the right to seek judicial enforcement of this assurance.
 2. CONTRACTOR shall include the non-discrimination and compliance provisions of this clause in all subcontracts to perform work under the Agreement.
 3. CONTRACTOR will take affirmative action to assure that no individual will be excluded from participation in, denied the benefits of, subjected to discrimination under, or denied employment in the administration or in connection with any services or activities authorized under the WIOA in violation of any applicable nondiscrimination law, including laws prohibiting discrimination on the basis of age, race, sex, color, religion, national origin, disability, political affiliation or belief. All complaints alleging discrimination must be filed and processed according to the procedure in the applicable DOL nondiscrimination regulations.
 4. CONTRACTOR will assure that discriminatory job orders will not be accepted, except where the stated requirement is a bona fide occupational qualification (BFOQ). See, generally, 42 U.S.C. 2000(e)-2(e), 29 CFR parts 1604, 1606, 1625. (3)
 5. CONTRACTOR will assure that employment testing programs will comply with 41 CFR part 60-3 and 29 CFR part 32 and 29 CFR 1627.3(b)(iv).
 6. CONTRACTOR agrees to conform to non-discrimination and equal opportunity requirements and procedures, including the WDB's grievance and complaint procedures in compliance with the WIOA, the Uniform Guidance 2 CFR Part 200, DOL Exceptions 2 CFR Part 2900, Federal regulations and State statutes, regulations and policy.
 7. CONTRACTOR will be governed by WIOA procedures relating to complaints alleging violations of the WIOA, regulations, other Agreements under the WIOA including terms and conditions of employment. Participants will be notified in writing, upon enrollment into employment or training, of the WIOA complaint procedures including notification of their right to file a complaint and instructions on how to do so. Complaint procedures include: (1) the right to file a complaint, (2) the opportunity to resolve complaints informally, (3) written notice of hearings, and (4) a final decision within sixty (60) days of the date of filing.
 8. CONTRACTOR will comply with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and

implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, DOL".

9. CONTRACTOR shall ensure equal employment opportunity based on objective personnel policies and practices for recruitment, selection, promotion, classification, compensation, performance evaluation, and employee management relations.
- P. **Salary and Bonus Limitations:** In compliance with Public Law 109-234, none of the funds appropriated in Public Law 109-149 or prior Acts under the heading "Employment and Training" that are available for expenditure on or after June 15, 2006, including funds expended pursuant to this Agreement, shall be used by a recipient or sub-recipient of such funds to pay the salary and bonuses of an individual, either as direct costs or indirect costs, at a rate in excess of Executive Level II, except as provided for under section 101 of Public Law 109-149. This limitation shall not apply to CONTRACTORS providing goods and services as defined in Uniform Guidance 2 CFR Part 200 and the DOL Exceptions 2 CFR Part 2900. Where States are recipients of such funds, States may establish a lower limit for salaries and bonuses of those receiving salaries and bonuses from sub-recipients of such funds, taking into account factors including the relative cost-of-living in the States, the compensation levels for programs involved including DOL Employment and Training Administration programs. See Training and Employment Guidance Letter #05-06 for further clarification at http://wdr.doleta.gov/directives/corr_doc.cfm?DOCN=2262.

The incurrence of costs and receiving reimbursement for these costs under this Agreement certifies that CONTRACTOR has read the above special condition and is in compliance.

- Q. **Federal Funding Accountability and Transparency Act (FFATA):** As required by FFATA, recipients of Federal awards are required to report sub-award and executive compensation information. By signing this Agreement, CONTRACTOR hereby assures and certifies to comply with the provisions of FFATA, which includes requirements referenced in Uniform Guidance 2 CFR Part 200 and DOL Exceptions 2 CFR Part 2900.
- R. **Air or Water Pollution Violation:** Under State laws, CONTRACTOR shall not be: (1) in violation of any order or resolution not subject to review promulgated by the State Air Resources Board or an air pollution control district; (2) subject to any cease and desist order not subject to review issued pursuant to Section 13301 of the Water Code for violation of waste discharge requirements or discharge prohibitions; or (3) finally determined to be in violation of provisions of Federal law relating to air or water pollution.
- S. **Intellectual Property Rights:** COUNTY reserves nonexclusive and irrevocable rights to reproduce, publish or otherwise use, and to authorize others to use: i) the copyright in all products developed under the grant, including a subgrant or contract under the grant or subgrant; ii) any rights of copyright to which the recipient, subrecipient or a contractor purchases ownership under an award (including but not limited to curricula, training models, technical assistance products, and any related materials); and iii) all lists developed under the grant, including list of training provider used under this Agreement, list of participating employer/worksite, and list of participating system partners/providers. Such uses include, but are not limited to, the right to modify and distribute such products worldwide by any means, electronically or otherwise. If revenues are generated through selling products developed with grant funds, including intellectual property, these revenues are program income. Program income must be used in accordance with the provisions of this grant award and 2 CFR 200.307.

If applicable, the following needs to be on all products developed in whole or in part with grant funds:
"WIOA Title 1 financial assisted program or activity is an equal opportunity employer/program.

Auxiliary aids and services available upon request to individuals with disabilities.”

T. Federal Award Identification Information (Applicable to Subaward)

Please complete the following table and checklist on next page. Include this table in the agreement.

Federal Award Identification Information (Applicable to Subaward)		
i. Subrecipient Name (which must match the registered name in DUNS)	Northern Santa Barbara County United V	
ii. Subrecipient DUNS number	114434582	
iii. Federal Award Identification Number (FAIN)	DW-34647-20-60-A-6	
iv. Federal Award Date	04/10/20	
v. Subaward Period of Performance	Start Date	04/10/20
	End Date	03/31/21
vi. Amount of Federal Funds Obligated by this action	\$ 500,000.00	
vii. Total Amt of Federal Funds Obligated to subrecipient	\$ 450,000.00	
viii. Total Amount of the Federal Award	\$ 12,000,000.00	
ix. Federal award project description*	Serve dislocated workers and meet the increased demand for WIOA employment and training services,	
x. Name of Federal awarding agency,	U.S. Department of Labor	
Pass through entity,	State of CA Employment Development D	
And contact information for awarding official	Louella Garcia	
xi. CFDA	Number	17.277
	Name	
xii. Is the award research and development?	No <input type="checkbox"/>	
xiii. Indirect cost rate for the Federal award (including if the de minimus rate is charged per §200.414 Indirect (F&A) costs.	0	

Attachment 1
WIOA Monthly Invoice and Detail Report

County of Santa Barbara
Department of Social Services - Fiscal Division
Monthly Invoice: COVID-19 DR NDWG
Temporary Jobs Component

Contractor: Northern Santa Barbara County United Way	Invoice Number: 1
Billing Address: 1660 S. Broadway Suite 201	Invoice Date:
Santa Maria CA 93454	Invoice Period:
	Contract Number:

I. OPERATING COSTS	Invoice Amount
A. WAGES AND FRINGES	
Navigator - South County	
Navigator - Mid County	
Navigator - North County	
Subtotal Wages & Fringes	\$0.00
B. OTHER OPERATING	
Staff Travel	
Communications	
Facilities	
Office Supplies	
Equipment	
Other Program Cost (Personal Protective Equipment)*	
Subtotal Other Operating	\$0.00
Subtotal Operating	\$0.00
C. DIRECT JOB SEEKER COSTS	
Temporary Jobs	
Participant Wages & Fringes	
Participant Wages	
Participant Fringes	
Subtotal Participant Wages & Fringes	\$0.00
Other	
Supportive Services	
Subtotal Other	\$0.00
Subtotal Direct Job Seeker Costs	\$0.00
TOTAL	-

Northern Santa Barbara County United Way hereby attest that, to the best of our knowledge, we have fully complied with the terms and conditions in said contract plus appropriate federal and state regulations, the expenditures submitted herein comply with 48 CFR Subpart 31.2 "Cost Principles for For-Profits", we have documentation showing proper approval to expend, and, when applicable, we have obtained valid program participant acknowledgement of goods/services received.

Prepared by _____ Date _____

Authorized by _____ Date _____

Questions? Please Contact:

WDB Representative Signature _____ Date _____

County of Santa Barbara
Department of Social Services - Fiscal Division
Monthly Invoice: COVID-19 DR NDWG
Workforce Development Component

Contractor: Northern Santa Barbara County United Way **Invoice** 1
Billing Address: 1660 S. Broadway Suite 201 **Invoice Date:**
Santa Maria CA 93454 **Invoice Period:**
Contract Number:

I. OPERATING COSTS		
A. WAGES AND FRINGES		Invoice Amount
Navigator - South County		
Navigator - Mid County		
Navigator - North County		
Subtotal Wages & Fringes		\$0.00
B. OTHER OPERATING		
Staff Travel		
Communications		
Facilities		
Office Supplies		
Equipment		
Other Program Cost (Personal Protective Equipment)*		
Subtotal Other Operating		\$0.00
Subtotal Operating		\$0.00
C. DIRECT JOB SEEKER COSTS		
Workforce Development		
Training		
Occupational Skills Training (Approved ETPL)		
On-the-Job Training		
Subtotal Training		\$0.00
Other		
Supportive Services		
Subtotal Other		\$0.00
Subtotal Direct Job Seeker Costs		\$0.00
D. INDIRECT COSTS		
E. PROFIT		
TOTAL		-

Northern Santa Barbara County United Way hereby attest that, to the best of our knowledge, we have fully complied with the terms and conditions in said contract plus appropriate federal and state regulations, the expenditures submitted herein comply with 48 CFR Subpart 31.2 "Cost Principles for For-Profits", we have documentation showing proper approval to expend, and, when applicable, we have obtained valid program participant acknowledgement of goods/services received.

Prepared by _____ Date _____

Authorized by _____ Date _____

Questions? Please Contact:

WDB Representative Signature _____ Date _____

Attachment 2 Key Terms and Definitions

This Attachment contains definitions to terms used in the Agreement.

1. **CalJOBS:** The CalJOBS SM system is California’s online resource to help job seekers and employers navigate the State’s workforce services.
2. **Career Services:** There are three types of Career Services: Basic Career Services, Individualized Career Services; and Follow-up Services:
 - A. **Basic Career Services:** Basic Career Services must be made available to all individuals seeking employment and training services in at least one comprehensive American Job Center of California per local area. Basic Career Services must be made available and, at a minimum, must include the following services:
 - i. Determinations of whether the participant is eligible to receive assistance from the adult, dislocated worker, or youth programs.
 - ii. Outreach, intake, and orientation to information and other services available through the local workforce system.
 - iii. Initial assessment of skills levels, including literacy, numeracy, and English language proficiency, as well as aptitudes, abilities (including skills gaps), and support service needs;
 - iv. Labor exchange services which shall include:
 1. Job search service, placement assistance, and when needed by the participant, career counseling, including the provision of information on nontraditional employment and in-demand industry sectors and occupations; and
 2. Appropriate recruitment and other business services on behalf of employers, including information and referrals to specialized business services not traditionally offered through the local workforce system;
 - v. Provide referrals to and coordination of activities with other programs and services, including programs and services within the local workforce system and, when appropriate, other workforce development programs.
 - vi. Provide workforce and labor market employment statistics information, including information relating to local, regional, and national labor market areas.
 - vii. Provide performance information and program cost information on eligible providers of training services by program and provider type.
 - viii. Provide information, in usable and understandable formats and languages, relating to the availability of support services or assistance, and appropriate referrals to those services and assistance.
 - B. **Individualized Career Services:** Individualized Career Services must be made available if determined to be appropriate in order for an individual to obtain or retain employment. Individualized Career Services include the following:
 - i. Comprehensive and specialized assessments of the skills levels and service needs of adults and dislocated workers. WIOA contains a clause that allows the use of Previous Assessments (any assessment that measures the skills and services needs) from another

education or training program. The Previous Assessments must be determined to be appropriate by COUNTY and must have been completed within the previous six months.

- ii. Development of an individual employment plan to identify the employment goals, appropriate achievement objectives, and appropriate combination of services for the participant to achieve his or her employment goals, including the list of, and information regarding eligible training providers.
- iii. Group career counseling.
- iv. Individual career counseling.
- v. Career planning.
- vi. Short-term prevocational services, including development of learning skills, communication skills, interviewing skills, punctuality, personal maintenance skills, and professional conduct services to prepare individuals for unsubsidized employment or training.
- vii. Job readiness training which teach skills needed to be successful in the workplace. Training should provide participants with specific occupational competencies needed to perform specific work tasks on the job. For example, job readiness training courses could teach customers skills such as how to communicate in an office environment, how to function as part of a team, or how to work in a deadline driven workplace. In each of these instances, the focus of the training would be on competencies needed to succeed during the workday while on the job (rather than the skills needed to find and apply for a job).
- viii. Internships and work experience that are linked to careers.
- ix. Workforce preparation activities.
- x. Financial literacy services as defined in WIOA Section 129(b)(2)(D).
- xi. English language acquisition and integrated education and training programs.

C. Follow-up Services: Contact with participants after exit from program to improve individual outcomes and program performance. Participants shall be contacted at least three times per quarter for one year after exit from program.

3. **Individualized Training Accounts/Occupational Skills Training**: Organized program of study that provides specific vocational skills that lead to proficiency in performing actual tasks and technical functions required by certain occupational fields at entry, intermediate, or advanced levels.

Occupational Skills Training shall:

- A. Be outcome-oriented and focused on an occupational goal specified in the individual service strategy for the youth;
- B. Be of sufficient duration to impart the skills needed to meet the occupational goal; and
- C. Lead to the attainment of a recognized postsecondary credential.

4. **Nondiscrimination and Equal Opportunity**: Provisions found in WIOA Section 188 and 29 CFR Part 38 prohibit discrimination on the basis of race; color; religion; sex (including pregnancy, childbirth, and related medical conditions, transgender status, and gender identity); national origin (including Limited English Proficiency (LEP)); age; disability; political affiliation or belief; or, for beneficiaries, applicants, and participants only, on the basis of citizenship status or participation in a WIOA Title I-financially assisted program or activity.

5. **On-the-job Training**: Training by an employer that is provided to a paid participant while engaged in

productive work in a job that:

- A. Provides knowledge or skills essential to the full and adequate performance of the occupation;
- B. Provides reimbursement to the employer for the costs of providing the training and additional supervision related to the training; and
- C. Is limited in duration.

6. **Performance Indicators:**

- A. **Employment, Education, or Training:** The percentage of participants who are in education or training activities, or in unsubsidized employment (unsubsidized employment means employment in which no government funds are used to subsidize participants' wages), during the second quarter after exit from the program.
- B. **Retention:** The percentage of participants who are in education or training activities, or in unsubsidized employment, during the fourth quarter after exit from the program.
- C. **Median Earnings:** The median earnings of participants who are in unsubsidized employment during the second quarter after exit from the program.
- D. **Degree, Certificate or Credential Attainment:** The percentage of participants who obtain a recognized postsecondary credential or a secondary school diploma or its recognized equivalent during participation in or within one year after exit from the program.
- E. **Measurable Skills Gain:** The percentage of participants who, during the fiscal year are in an education or training program that leads to a recognized postsecondary credential or employment and who are achieving measurable skill gains toward such a credential or employment.
- F. **Business Services.** Performance indicator(s) shall be established to measure the effectiveness of the program in serving employers.

7. **Supportive Services:** Services provided to enable the participant to take part in program services and activities related to their established employment plan.

Services to participants may include, but are not limited, to the following:

- A. Linkages to community services;
- B. Assistance with transportation;
- C. Assistance with child care and dependent care;
- D. Assistance with housing;
- E. Needs-related payments to provide financial assistance to allow participants to participate in applicable training;
- F. Assistance with educational testing;
- G. Reasonable accommodations for individuals with disabilities;
- H. Legal aid services;
- I. Referrals to health care;
- J. Assistance with uniforms or other appropriate work attire and work-related tools, including such items as eyeglasses, protective eye gear and other essential safety equipment;
- K. Assistance with books, fees, school supplies, and other necessary items for participants enrolled in postsecondary education classes; and
- L. Payments and fees for employment and training-related applications, tests, and certifications.

8. **Transitional Jobs:** Transitional jobs are a new type of work-based training that is allowed under WIOA. Transitional jobs are time-limited work experiences that are subsidized and are in the public, private, or nonprofit sectors for individuals with barriers to employment (defined as job seekers chronically unemployed or that have an inconsistent work history), and are combined with comprehensive career and Supportive Services. The goal of a transitional jobs program is to establish a work history for the individual that demonstrates success in the workplace, and develops the skills that lead to entry and retention in unsubsidized employment.

9. **WIOA Title I eligibility**

A. Adults: Individual shall be considered eligible to participate if he/she is a COUNTY resident, or employed by a COUNTY employer, and:

- i. Age 18 or older;
- ii. Meet selective service registration requirements;
- iii. Provide proof of right to work in the United States;
- iv. Demonstrate need for service beyond Basic Career Services to achieve employment; and
- v. If employed, the individual must meet the local self-sufficiency standards.

B. Dislocated Workers: Individual shall be considered eligible to participate if he/she is a COUNTY resident *or* was dislocated from employment within COUNTY, is age 18 and older, and:

- i. Meet the following definition of a dislocated worker:
 1. Has been terminated or laid off or has received a notice of termination or layoff from employment, is eligible for or has exhausted entitlement to unemployment compensation, and is unlikely to return to a previous industry or occupation;
 2. Has been terminated or laid off, or has received notice of termination or layoff from employment as a result of any permanent closure of, or significant layoff at a plant, facility, or enterprise;
 3. Is employed at a facility at which the employer has made a general announcement that such facility will close in 180 days;
 4. Was self-employed;
 5. Is a displaced homemaker; or
 6. Is the spouse of a member of the Armed Forces on active duty who has experienced a loss of employment as a direct result of relocation to accommodate a permanent change in duty station of such a member.
- ii. Meet selective service registration requirements;
- iii. Provide proof of right to work in the United States; and
- iv. Demonstrate need for service beyond Basic Career Services to achieve employment.