



**Santa Barbara County Fire Departn  
UH-60 FIREHAWK Litter Latch Kit**

**08/30/2022**

---

## Table of Contents

1	1. Cover Letter .....	1
2	2 Statement of Work .....	2
	2.1 UH-60 Floor Latch Litter System .....	2
3	3 PRICING .....	4
	3.1 Pricing Breakdown .....	4
4	4 TERMS & CONDITIONS .....	5
5	5 Customer Approval.....	7

## List of Figures

2.1 Cabin Floor Litter Latch system.....	2
2.2 Model 1555 Litter .....	3

## List of Tables

3.1 Pricing Breakdown..... 4

**1 1. Cover  
Letter**

**08/30/2022**

Santa Barbra County Fire Department

Attention:Mr. Patrick Bye

Reference: UH-60 FIREHAWK Litter Latch Kit

Dear Mr. Patrick Bye

In reference to verbal request for quote beginning in 2021 and continued discussion with regards to the UH-60 FIREHAWK Litter Latch Kit, United Rotorcraft is pleased to present the enclosed FFP pricing proposal for your consideration.

United Rotorcraft has consistently provided Helicopter services, paint and completion services for over 25 years. With our in-depth understanding of the market, we strongly believe we can offer Santa Barbra County Fire Department the safest, most reliable and economical solution to meet the demands of your fleet.

We have ensured that this proposal meets or exceeds the stated requirements. In working with United Rotorcraft you can expect the highest levels of performance, technical capability and on time delivery.

We look forward to working with Santa Barbra County Fire Department on this UH-60 FIREHAWK Litter Latch Kit Sale and future projects. We appreciate the opportunity to review this proposal, discuss any questions, and finalize the plan for the program and contract with United Rotorcraft.

Yours Sincerely,

Joe Tolaro

UR Regional Sales Manager

## 2 Statement of Work

### 2.1 UH-60 Floor Latch Litter System

#### **Description:**

**P/N: 819-1265**

#### **UH-60A Litter Floor Latch Kits**

This product incorporates several *Latching* components that fold almost flat to the floor of the aircraft and easily flip up to *latch* the United Rotorcraft Litter & Patient securely.

Litter *Latch* features include:

- Can be installed on both sides of the aircraft cabin or on one side only.
- Minimal aircraft modifications.
- Quickly converts between mission configurations.
- Very Light Weight, Single or Dual Patient Solution.
- Low Cost, minimal maintenance.

Fig. 2.1



Fig. 2.1 Cabin Floor Litter Latch system

The Litter system design features include:

- Machined aluminum construction provides for excellent durability and reliability to support your MedEvac mission requirements around the clock.
- Secures directly to the Patient Loading Systems without belts or harness.
- Large handholds are easy to find and hold without pinching or scraping fingers or hands.
- Integral head rest will safely adjust the patient in multiple positions during transport for improved patient comfort.
- Closed cell foam pad upholstered with a tough, non-absorbent material.
- Four (4) point patient harness system.
- Quick mount equipment tray available on select model aircraft.
- Certified for take-off and landing with the patient's torso elevated up to 80 degrees.
- The litter is secured with a single latching mechanism for simple loading and unloading.

Length 72 in 183 cm

Width 18 in 46 cm

Depth 3.5 in 9 cm

Weight 38 lbs 17.2 kg

Fig. 2.2



Fig. 2.2 Model 1555 Litter

### 3 PRICING

The following table contains Firm Fixed Price for Two (2) aircraft UH-60 FIREHAWK Litter Latch Kit with Santa Barbra County Fire Department as described in the 2 Statement of Work of Proposal Document.

#### 3.1 Pricing Breakdown

Pricing breakdown Relevant to the pricing listed below, the price for uninstalled finished goods (purchased and manufactured)

#### Santa Barbra County Fire Department

Table 3.1 Pricing Breakdown

<b>Part Number</b>	<b>Description</b>	<b>QTY</b>	<b>Extended Price</b>
819-1265	UH-60A Litter Floor Latch Kits	(2) Floor Latch Kit Assemblies (2) Model 1555 Patient Litter	\$ 90,000
	Shipping Charges		\$ 500
		<b>TOTAL PRICE</b>	<b>\$ 90,500</b>



## 4 TERMS & CONDITIONS

The following pages contain the United Rotorcraft General Terms and Conditions for Part Sales.

Air Methods General Terms and Conditions Apply (AS-053) Prices are in US Dollars

Price is for an uninstalled kit. Customer is responsible for installation & RTS.

Certification Basis is FAA FAR Part 29

Delivery is EXW (Ex Works) United Rotorcraft, Englewood, CO USA

Production activities and schedule commence upon receipt of order and initial down payment.

Lead Time not to exceed 75 Days ARO & Down payment.

### Payment Terms:

50% at time of order, 50% balance prior to delivery.

Buyer shall purchase the deliverables from Seller at the price (the price) set forth in the seller's quote delivered to Buyer, or as otherwise agreed to by the parties in writing. All Prices are exclusive of all sales, use and excise taxes, and any other similar taxes, duties and charges of any kind imposed by any governmental authority on any amounts payable by buyer. Buyer shall be responsible for all such charges, costs, and taxes; provided, however, that buyer shall not be responsible for any taxes imposed on, or taxes: *provided*, however, that Buyer shall not be responsible for any taxes imposed on, or with respect to, Seller's income, revenues, gross receipts, personnel, or real or personal property or other assets.

### Shipping Terms:

Air Methods General Terms and Conditions apply.

Prices are in US Dollars

Delivery is FOB AMC, Englewood, CO.

Customer is responsible for all shipping charges

Minimum Order Charge of \$250.00 Applies

For Sales Tax Credit, please provide copy of Tax-Exempt Certificate

*The lead-times and expected delivery dates stated herein are subject to Customer's written execution of the [Kit] Agreement, including written approval of the Statement of Work or Customer Purchase Order, and receipt of the initial deposit. Lead-time will not have started until such time as the last of these items are received from the customer.*

The scope and pricing stated herein assumes that all of the helicopter configurations associated with this quote are the same. In the event a Customer's helicopter is in a

different configuration, then scope, schedule and price may be impacted. For example, should the helicopter have relocated OEM components or features, such hardpoints, ducts, vents, etc. that are found to interfere with the United Rotorcraft design, then modifications to the United Rotorcraft components may be necessary that will increase the scope, price and schedule for this kit delivery. Such scope and price changes, if required, must be mutually agreed by Customer and United Rotorcraft before work may continue to proceed.

**5 Customer Approval**

I have read and understand this Quote Proposal and agree this document accurately describes the services required for our operations. We further agree to have United Rotorcraft provide this Service at the costs indicated in the attached quote proposal. The cost of any changes to this proposal will be negotiated separately. To execute this contract please sign the acceptance below.

Customer: Santa Barbra County Fire Department

Vendor: United Rotorcraft

Date: \_\_\_\_\_

Date: 10/18/2022 | 2:01 PM PDT

Name: \_\_\_\_\_

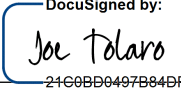
Name: Joe Tolaro

Option: \_\_\_\_\_

Title: \_\_\_\_\_

Title: Regional Sales Manager

Signature: \_\_\_\_\_

Signature:  21C0BD0497B84DF...

**Revision: IR**

THIS DOCUMENT AND THE SPECIFICATIONS HEREIN ARE PROPRIETARY TO AIR METHODS CORPORATION AND SHALL NOT BE REPRODUCED OR USED IN PART AS THE BASIS FOR DESIGN, MANUFACTURE OR SALE OF ITEMS WITHOUT THE WRITTEN PERMISSION OF AIR METHODS CORPORATION.

© 2021 AIR METHODS CORPORATION