



County of Santa Barbara
BOARD OF SUPERVISORS
Minute Order

June 7, 2016

Present: 5 - Supervisor Carbajal, Supervisor Wolf, Supervisor Farr, Supervisor Adam, and Supervisor Lavagnino

BEHAVIORAL WELLNESS

File Reference No. 16-00391

RE: Consider recommendations regarding Behavioral Wellness Fiscal Year (FY) 2016-2019 Shelter Beds, as follows:

a) Approve and authorize the Chair to execute an Agreement for Services of Independent Contractor with Salvation Army (a local vendor), for the provisions of alcohol and drug free housing and hospitality shelter beds, for a total Contract amount not to exceed \$341,100.00 for the period of July 1, 2016 through June 30, 2019;

b) Approve and authorize the Chair to execute an Agreement for Services of Independent Contractor with People Assisting the Homeless (PATH) (a local vendor), for the provisions of shelter beds for Behavioral Wellness mental health clients, for a total Contract amount not to exceed \$289,080.00 for the period of July 1, 2016 through June 30, 2017; and

c) Determine that these activities are exempt from California Environmental Quality Act (CEQA) review per CEQA Guidelines Section 15378(b)(5) since the recommended actions are government administrative activities which do not involve commitment to any specific project which may result in potentially significant physical impact on the environment.

A motion was made by Supervisor Wolf, seconded by Supervisor Farr, that this matter be Acted on as follows:

a) and b) **Approved; Chair to execute; and**

c) **Approved.**

The motion carried by the following vote:

Ayes: 5 - Supervisor Carbajal, Supervisor Wolf, Supervisor Farr, Supervisor Adam, and Supervisor Lavagnino



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

2016 MAY 25 PM 4: 33

Department Name: Behavioral Wellness
Department No.: 043
For Agenda Of: June 7, 2016
Placement: Administrative
Estimated Time: N/A
Continued Item: No
If Yes, date from:
Vote Required: Majority

COUNTY OF SANTA BARBARA
CLERK OF THE
BOARD OF SUPERVISORS

AG

TO: Board of Supervisors

FROM: Department Alice Gleghorn, PhD, Director
Director(s) Department of Behavioral Wellness, 681-5220
Contact Info: John Doyel, Alcohol and Drug Program Manager, 681-5220

SUBJECT: Behavioral Wellness FY 16-19 Shelter Beds

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- A) Approve and authorize the Chair to execute an Agreement for Services of Independent Contractor with **Salvation Army** (a local vendor), for the provisions of alcohol and drug free housing and hospitality shelter beds, for a total Contract amount not to exceed **\$341,100** for the period of July 1, 2016 through June 30, 2019.
- B) Approve and authorize the Chair to execute an Agreement for Services of Independent Contractor with **PATH (People Assisting the Homeless)** (a local vendor), for the provisions of shelter beds for Behavioral Wellness mental health clients, for a total Contract amount not to exceed **\$289,080** for the period of July 1, 2016 through June 30, 2017.
- C) Determine that these activities are exempt from California Environmental Quality Act review per CEQA Guidelines Section 15378(b)(5) since the recommended actions are government administrative activities which do not involve commitment to any specific project which may result in potentially significant physical impact on the environment.

Summary Text:

The Department of Behavioral Wellness provides a continuum of mental health and substance use disorder services to Santa Barbara County residents, in part through contracted providers. Approval of the recommended actions will allow Behavioral Wellness to continue to provide mandated mental health, substance use, shelter beds, and ancillary services.

Background:

Salvation Army: Salvation Army provides alcohol and drug free housing (ADFH) services which help people in recovery maintain an alcohol and drug free lifestyle by providing three to four ADFH beds including one bed for clients referred by the Substance Abuse Treatment Court. Salvation Army also provides shelter to mentally ill clients who are homeless, at risk of homelessness, or living in substandard housing. They shall provide shelter beds to five individuals per day with severe mental illness, or living in substandard housing. For Fiscal Year 15-16, the total contract amount was \$131,700. Since the number of beds provided by Salvation Army will remain the same, the total contract amounts for Fiscal Years 16-17, 17-18, and 18-19 will remain at \$131,700.

PATH: PATH is a 501(c) (3) nonprofit corporation whose mission is to provide shelter, housing and related services to the homeless, with a goal of ending homelessness for individuals, families, and communities. PATH has been working toward this mission since 1984 and now provides housing and supportive services in twenty-two (22) locations from San Diego to San Luis Obispo. Behavioral Wellness' contract with PATH makes twenty (20) shelter beds available for mental health clients. These beds and the wait list for them are managed by Crisis and Recovery Emergency Services (CARES) staff. For Fiscal Year 15-16, the total contract amount was \$171,900. This amount will be increased to \$289,080 for Fiscal Year 16-17 to cover an additional four (4) beds.

Performance Measure:

Salvation Army provides a safe and sober housing alternative for an average of 7 clients per quarter, with an average utilization of 185 bed days per quarter. Many of the clients were referred to Salvation Army after completion of a Detox episode and because they were homeless and needed housing to continue their recovery. It is expected that the program will ensure that all clients are in treatment. In Quarters 1 and 2, this goal was achieved, with 100% clients enrolled in treatment.

PATH provided shelter beds, meals and assistance with Activities of Daily Living for 35 clients and a total of 2,906 nights of housing, during Quarters 1 and 2 of FY15-16. Behavioral Wellness staff provided over 1,000 outreach and case management services to the clients. Two clients were successfully placed in permanent housing.

Fiscal and Facilities Impacts:

Budgeted: Yes

ATTACHMENT A

Salvation Army

FY 16-19

Fiscal Analysis:

<u>Funding Sources</u>	<u>FY16-17</u>	<u>FY 17-18</u>	<u>FY 18-19</u>
General Fund			
State	\$ 402,780.00	\$ 113,700.00	\$ 113,700.00
Federal			
Fees			
Other:			
Total	\$ 402,780.00	\$ 113,700.00	\$ 113,700.00

Narrative: The above referenced contracts are funded by State funds. The funding sources are included in the FY 2016-2017 Proposed Budget.

Special Instructions:

Please email one (1) signature page and one (1) minute order to: admhscontractsstaff@co.santa-barbara.ca.us

Attachments:

Attachment A: Salvation Army FY 16-19 BC
Attachment B: PATH FY 16-17 BC

Authored by:

Q.Lopez

AGREEMENT

THIS AGREEMENT (hereafter Agreement) is made by and between the County of Santa Barbara, a political subdivision of the State of California (hereafter County) and The Salvation Army Southern California Division with an address at P.O. Box 1049, Santa Barbara, CA (hereafter Contractor) wherein Contractor agrees to provide and County agrees to accept the services specified herein.

WHEREAS, Contractor represents that it is specially trained, skilled, experienced, and competent to perform the special services required by County and County desires to retain the services of Contractor pursuant to the terms, covenants, and conditions herein set forth;

NOW, THEREFORE, in consideration of the mutual covenants and conditions contained herein, the parties agree as follows:

1. DESIGNATED REPRESENTATIVE

Director at phone number 805-681-5220 is the representative of County and will administer this Agreement for and on behalf of County. Mark Gisler at phone number 805-962-6281 is the authorized representative for Contractor. Changes in designated representatives shall be made only after advance written notice to the other party.

2. NOTICES

Any notice or consent required or permitted to be given under this Agreement shall be given to the respective parties in writing, by personal delivery or facsimile, or with postage prepaid by first class mail, registered or certified mail, or express courier service, as follows:

To County: Director
 Santa Barbara County
 Department of Behavioral Wellness
 300 N. San Antonio Road
 Santa Barbara, CA 93110
 FAX: 805-681-5262

To Contractor: Mark Gisler, Executive Director
 The Salvation Army Southern California Division
 P.O. Box 1049
 Santa Barbara, CA 93102
 Phone: 805-962-6281
 Fax: 805-899-2702

or at such other address or to such other person that the parties may from time to time designate in accordance with this Notices section. If sent by first class mail, notices and consents under this section shall be deemed to be received five (5) days following their deposit in the U.S. mail. This Notices section shall not be construed as meaning that either party agrees to service of process except as required by applicable law.

3. SCOPE OF SERVICES

Contractor agrees to provide services to County in accordance with EXHIBIT A attached hereto and incorporated herein by reference.

AGREEMENT

4. TERM

Contractor shall commence performance on 7/1/2016 and end performance upon completion, but no later than 6/30/2019 unless otherwise directed by County or unless earlier terminated.

5. COMPENSATION OF CONTRACTOR

In full consideration for Contractor's services, Contractor shall be paid for performance under this Agreement in accordance with the terms of EXHIBIT B attached hereto and incorporated herein by reference.

6. INDEPENDENT CONTRACTOR

It is mutually understood and agreed that Contractor (including any and all of its officers, agents, and employees), shall perform all of its services under this Agreement as an independent Contractor as to County and not as an officer, agent, servant, employee, joint venturer, partner, or associate of County. Furthermore, County shall have no right to control, supervise, or direct the manner or method by which Contractor shall perform its work and function. However, County shall retain the right to administer this Agreement so as to verify that Contractor is performing its obligations in accordance with the terms and conditions hereof. Contractor understands and acknowledges that it shall not be entitled to any of the benefits of a County employee, including but not limited to vacation, sick leave, administrative leave, health insurance, disability insurance, retirement, unemployment insurance, workers' compensation and protection of tenure. Contractor shall be solely liable and responsible for providing to, or on behalf of, its employees all legally-required employee benefits. In addition, Contractor shall be solely responsible and save County harmless from all matters relating to payment of Contractor's employees, including compliance with Social Security withholding and all other regulations governing such matters. ~~It is acknowledged that during the term of this Agreement, Contractor may be providing services to others unrelated to the County or to this Agreement.~~

7. STANDARD OF PERFORMANCE

Contractor represents that it has the skills, expertise, and licenses/permits necessary to perform the services required under this Agreement. Accordingly, Contractor shall perform all such services in the manner and according to the standards observed by a competent practitioner of the same profession in which Contractor is engaged. All products of whatsoever nature, which Contractor delivers to County pursuant to this Agreement, shall be prepared in a first class and workmanlike manner and shall conform to the standards of quality normally observed by a person practicing in Contractor's profession. Contractor shall correct or revise any errors or omissions, at County's request without additional compensation. Permits and/or licenses shall be obtained and maintained by Contractor without additional compensation.

8. DEBARMENT AND SUSPENSION

Contractor certifies to County that it and its employees and principals are not debarred, suspended, or otherwise excluded from or ineligible for, participation in federal, state, or county government contracts. Contractor certifies that it shall not contract with a subcontractor that is so debarred or suspended.

9. TAXES

Contractor shall pay all taxes, levies, duties, and assessments of every nature due in connection with any work under this Agreement and shall make any and all payroll deductions required by law. County shall not be responsible for paying any taxes on Contractor's behalf,

AGREEMENT

and should County be required to do so by state, federal, or local taxing agencies, Contractor agrees to promptly reimburse County for the full value of such paid taxes plus interest and penalty, if any. These taxes shall include, but not be limited to, the following: FICA (Social Security), unemployment insurance contributions, income tax, disability insurance, and workers' compensation insurance.

10. CONFLICT OF INTEREST

Contractor covenants that Contractor presently has no employment or interest and shall not acquire any employment or interest, direct or indirect, including any interest in any business, property, or source of income, which would conflict in any manner or degree with the performance of services required to be performed under this Agreement. Contractor further covenants that in the performance of this Agreement, no person having any such interest shall be employed by Contractor. Contractor must promptly disclose to the County, in writing, any potential conflict of interest. County retains the right to waive a conflict of interest disclosed by Contractor if County determines it to be immaterial, and such waiver is only effective if provided by County to Contractor in writing. As required by 42 CFR sections 455.101 and 455.104, Contractor will complete a Conflict of Interest form provided by County.

11. OWNERSHIP OF DOCUMENTS AND INTELLECTUAL PROPERTY

County shall be the owner of the following items incidental to this Agreement upon production, whether or not completed: all data collected, all documents of any type whatsoever, all photos, designs, sound or audiovisual recordings, software code, inventions, technologies, and other materials, and any material necessary for the practical use of such items, from the time of collection and/or production whether or not performance under this Agreement is completed or terminated prior to completion. Contractor shall not release any of such items to other parties except after prior written approval of County. Contractor shall be the legal owner and Custodian of Records for all County client files generated pursuant to this Agreement, and shall comply with all Federal and State confidentiality laws, including Welfare and Institutions Code (WIC) §5328; 42 United States Code (U.S.C.) §290dd-2; and 45 CFR, Parts 160 – 164 setting forth the Health Insurance Portability and Accountability Act of 1996 (HIPAA). Contractor shall inform all of its officers, employees, and agents of the confidentiality provision of said laws. Contractor further agrees to provide County with copies of all County client file documents resulting from this Agreement without requiring any further written release of information. Within HIPAA guidelines, County shall have the unrestricted authority to publish, disclose, distribute, and/or otherwise use in whole or in part, any reports, data, documents or other materials prepared under this Agreement.

Unless otherwise specified in Exhibit A, Contractor hereby assigns to County all copyright, patent, and other intellectual property and proprietary rights to all data, documents, reports, photos, designs, sound or audiovisual recordings, software code, inventions, technologies, and other materials prepared or provided by Contractor pursuant to this Agreement (collectively referred to as "Copyrightable Works and Inventions"). County shall have the unrestricted authority to copy, adapt, perform, display, publish, disclose, distribute, create derivative works from, and otherwise use in whole or in part, any Copyrightable Works and Inventions. Contractor agrees to take such actions and execute and deliver such documents as may be needed to validate, protect and confirm the rights and assignments provided hereunder. Contractor warrants that any Copyrightable Works and Inventions and other items provided under this Agreement will not infringe upon any intellectual property or proprietary rights of any third party. Contractor at its own expense shall defend, indemnify, and hold harmless County against any claim that any Copyrightable Works or Inventions or other items provided by

AGREEMENT

Contractor hereunder infringe upon intellectual or other proprietary rights of a third party, and Contractor shall pay any damages, costs, settlement amounts, and fees (including attorneys' fees) that may be incurred by County in connection with any such claims. This Ownership of Documents and Intellectual Property provision shall survive expiration or termination of this Agreement.

12. NO PUBLICITY OR ENDORSEMENT

Contractor shall not use County's name or logo or any variation of such name or logo in any publicity, advertising or promotional materials. Contractor shall not use County's name or logo in any manner that would give the appearance that the County is endorsing Contractor. Contractor shall not in any way contract on behalf of or in the name of County. Contractor shall not release any informational pamphlets, notices, press releases, research reports, or similar public notices concerning the County or its projects, without obtaining the prior written approval of County.

13. COUNTY PROPERTY AND INFORMATION

All of County's property, documents, and information provided for Contractor's use in connection with the services shall remain County's property, and Contractor shall return any such items whenever requested by County and whenever required according to the Termination section of this Agreement. Contractor may use such items only in connection with providing the services. Contractor shall not disseminate any County property, documents, or information without County's prior written consent.

14. RECORDS, AUDIT, AND REVIEW

Contractor shall keep such business records pursuant to this Agreement as would be kept by a reasonably prudent practitioner of Contractor's profession and shall maintain all records until such time that the State Department of Health Care Services completes all actions associated with the final audit, including appeals, for the fiscal year(s) covered by this Agreement, or not less than four (4) years following the termination of this Agreement. All accounting records shall be kept in accordance with generally accepted accounting principles. County shall have the right to audit and review all such documents and records at any time during Contractor's regular business hours or upon reasonable notice. In addition, if this Agreement exceeds ten thousand dollars (\$10,000.00), Contractor shall be subject to the examination and audit of the California State Auditor, at the request of the County or as part of any audit of the County, for a period of three (3) years after final payment under the Agreement (Cal. Govt. Code Section 8546.7). Contractor shall participate in any audits and reviews, whether by County or the State, at no charge to County.

If federal, state or County audit exceptions are made relating to this Agreement, Contractor shall reimburse all costs incurred by federal, state, and/or County governments associated with defending against the audit exceptions or performing any audits or follow-up audits, including but not limited to: audit fees, court costs, attorneys' fees based upon a reasonable hourly amount for attorneys in the community, travel costs, penalty assessments and all other costs of whatever nature. Immediately upon notification from County, Contractor shall reimburse the amount of the audit exceptions and any other related costs directly to County as specified by County in the notification.

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15. INDEMNIFICATION AND INSURANCE

Contractor agrees to the indemnification and insurance provisions as set forth in EXHIBIT C attached hereto and incorporated herein by reference.

16. NONDISCRIMINATION

County hereby notifies Contractor that County's Unlawful Discrimination Ordinance (Article XIII of Chapter 2 of the Santa Barbara County Code) applies to this Agreement and is incorporated herein by this reference with the same force and effect as if the ordinance were specifically set out herein and Contractor agrees to comply with said ordinance.

17. NONEXCLUSIVE AGREEMENT

Contractor understands that this is not an exclusive Agreement and that County shall have the right to negotiate with and enter into contracts with others providing the same or similar services as those provided by Contractor as the County desires.

18. NON-ASSIGNMENT

Contractor shall not assign, transfer or subcontract this Agreement or any of its rights or obligations under this Agreement without the prior written consent of County and any attempt to so assign, subcontract or transfer without such consent shall be void and without legal effect and shall constitute grounds for termination.

19. TERMINATION

- A. **By County.** County may, by written notice to Contractor, terminate this Agreement in whole or in part at any time, whether for County's convenience, for nonappropriation of funds, or because of the failure of Contractor to fulfill the obligations herein.
 1. **For Convenience.** County may terminate this Agreement in whole or in part upon thirty (30) days written notice. During the thirty (30) day period, Contractor shall, as directed by County, wind down and cease its services as quickly and efficiently as reasonably possible, without performing unnecessary services or activities and by minimizing negative effects on County from such winding down and cessation of services.
 2. **For Nonappropriation of Funds.**
 - A. The parties acknowledge and agree that this Agreement is dependent upon the availability of County, State, and/or federal funding. If funding to make payments in accordance with the provisions of this Agreement is not forthcoming from the County, State and/or federal governments for the Agreement, or is not allocated or allotted to County by the County, State and/or federal governments for this Agreement for periodic payment in the current or any future fiscal period, then the obligations of County to make payments after the effective date of such non-allocation or non-funding, as provided in the notice, will cease and terminate.
 - B. As permitted by applicable State and Federal laws regarding funding sources, if funding to make payments in accordance with the provisions of this

AGREEMENT

Agreement is delayed or is reduced from the County, State, and/or federal governments for the Agreement, or is not allocated or allotted in full to County by the County, State, and/or federal governments for this Agreement for periodic payment in the current or any future fiscal period, then the obligations of County to make payments will be delayed or be reduced accordingly or County shall have the right to terminate the Agreement. If such funding is reduced, County in its sole discretion shall determine which aspects of the Agreement shall proceed and which Services shall be performed. In these situations, County will pay Contractor for Services and Deliverables and certain of its costs. Any obligation to pay by County will not extend beyond the end of County's then-current funding period.

- C. Contractor expressly agrees that no penalty or damages shall be applied to, or shall accrue to, County in the event that the necessary funding to pay under the terms of this Agreement is not available, not allocated, not allotted, delayed or reduced.
- 3. **For Cause.** Should Contractor default in the performance of this Agreement or materially breach any of its provisions, County may, at County's sole option, terminate or suspend this Agreement in whole or in part by written notice. Upon receipt of notice, Contractor shall immediately discontinue all services affected (unless the notice directs otherwise) and notify County as to the status of its performance. The date of termination shall be the date the notice is received by Contractor, unless the notice directs otherwise.
- B. **By Contractor.** Should County fail to pay Contractor all or any part of the payment set forth in EXHIBIT B, Contractor may, at Contractor's option terminate this Agreement if such failure is not remedied by County within thirty (30) days of written notice to County of such late payment.
- C. **Upon termination,** Contractor shall deliver to County all data, estimates, graphs, summaries, reports, and all other property, records, documents or papers as may have been accumulated or produced by Contractor in performing this Agreement, whether completed or in process, except such items as County may, by written permission, permit Contractor to retain. Notwithstanding any other payment provision of this Agreement, County shall pay Contractor for satisfactory services performed to the date of termination to include a prorated amount of compensation due hereunder less payments, if any, previously made. In no event shall Contractor be paid an amount in excess of the full price under this Agreement nor for profit on unperformed portions of service. Contractor shall furnish to County such financial information as in the judgment of County is necessary to determine the reasonable value of the services rendered by Contractor. In the event of a dispute as to the reasonable value of the services rendered by Contractor, the decision of County shall be final. The foregoing is cumulative and shall not affect any right or remedy which County may have in law or equity.

20. SECTION HEADINGS

The headings of the several sections, and any Table of Contents appended hereto, shall be solely for convenience of reference and shall not affect the meaning, construction or effect hereof.

AGREEMENT

21. SEVERABILITY

If any one or more of the provisions contained herein shall for any reason be held to be invalid, illegal or unenforceable in any respect, then such provision or provisions shall be deemed severable from the remaining provisions hereof, and such invalidity, illegality or unenforceability shall not affect any other provision hereof, and this Agreement shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.

22. REMEDIES NOT EXCLUSIVE

No remedy herein conferred upon or reserved to County is intended to be exclusive of any other remedy or remedies, and each and every such remedy, to the extent permitted by law, shall be cumulative and in addition to any other remedy given hereunder or now or hereafter existing at law or in equity or otherwise.

23. TIME IS OF THE ESSENCE

Time is of the essence in this Agreement and each covenant and term is a condition herein.

24. NO WAIVER OF DEFAULT

No delay or omission of County to exercise any right or power arising upon the occurrence of any event of default shall impair any such right or power or shall be construed to be a waiver of any such default or an acquiescence therein; and every power and remedy given by this Agreement to County shall be exercised from time to time and as often as may be deemed expedient in the sole discretion of County.

25. ENTIRE AGREEMENT AND AMENDMENT

In conjunction with the matters considered herein, this Agreement contains the entire understanding and agreement of the parties and there have been no promises, representations, agreements, warranties or undertakings by any of the parties, either oral or written, of any character or nature hereafter binding except as set forth herein. This Agreement may be altered, amended or modified only by an instrument in writing, executed by the parties to this Agreement and by no other means. Each party waives their future right to claim, contest or assert that this Agreement was modified, canceled, superseded, or changed by any oral agreements, course of conduct, waiver or estoppel. Requests for changes to the terms and conditions of this agreement after April 1 of the Fiscal Year for which the change would be applicable shall not be considered. All requests for changes shall be in writing. Changes shall be made by an amendment pursuant to this Section. Any amendments or modifications that do not materially change the terms of this Agreement (such as changes to the Designated Representative or Contractor's address for purposes of Notice) may be approved by the director of The Department of Behavioral Wellness. The Board of Supervisors of the County of Santa Barbara must approve all other amendments and modifications.

26. SUCCESSORS AND ASSIGNS

All representations, covenants and warranties set forth in this Agreement, by or on behalf of, or for the benefit of any or all of the parties hereto, shall be binding upon and inure to the benefit of such party, its successors and assigns.

AGREEMENT

27. COMPLIANCE WITH LAW

Contractor shall, at its sole cost and expense, comply with all County, State and Federal ordinances and statutes now in force or which may hereafter be in force with regard to this Agreement. The judgment of any court of competent jurisdiction, or the admission of Contractor in any action or proceeding against Contractor, whether County is a party thereto or not, that Contractor has violated any such ordinance or statute, shall be conclusive of that fact as between Contractor and County.

28. CALIFORNIA LAW AND JURISDICTION

This Agreement shall be governed by the laws of the State of California. Any litigation regarding this Agreement or its contents shall be filed in the County of Santa Barbara, if in state court, or in the federal district court nearest to Santa Barbara County, if in federal court.

29. EXECUTION OF COUNTERPARTS

This Agreement may be executed in any number of counterparts and each of such counterparts shall for all purposes be deemed to be an original; and all such counterparts, or as many of them as the parties shall preserve undestroyed, shall together constitute one and the same instrument.

30. AUTHORITY

All signatories and parties to this Agreement warrant and represent that they have the power and authority to enter into this Agreement in the names, titles and capacities herein stated and on behalf of any entities, persons, or firms represented or purported to be represented by such entity(s), person(s), or firm(s) and that all formal requirements necessary or required by any state and/or federal law in order to enter into this Agreement have been fully complied with. Furthermore, by entering into this Agreement, Contractor hereby warrants that it shall not have breached the terms or conditions of any other contract or agreement to which Contractor is obligated, which breach would have a material effect hereon.

31. SURVIVAL

All provisions of this Agreement which by their nature are intended to survive the termination or expiration of this Agreement shall survive such termination or expiration.

32. PRECEDENCE

In the event of conflict between the provisions contained in the numbered sections of this Agreement and the provisions contained in the Exhibits, the provisions of the Exhibits shall prevail over those in the numbered sections.

33. COMPLIANCE WITH HIPAA

Contractor is expected to adhere to Health Insurance Portability and Accountability Act (HIPAA) regulations and to develop and maintain comprehensive patient confidentiality policies and procedures, provide annual training of all staff regarding those policies and procedures, and demonstrate reasonable effort to secure written and/or electronic data. The parties should anticipate that this Agreement will be modified as necessary for full compliance with HIPAA.

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34. COURT APPEARANCES.

Upon request, Contractor shall cooperate with County in making available necessary witnesses for court hearings and trials, including Contractor's staff that have provided treatment to a client referred by County who is the subject of a court proceeding. County shall issue subpoenas for the required witnesses upon request of Contractor.

35. PRIOR AGREEMENTS.

Upon execution, this Agreement supersedes all prior agreements between County and Contractor related to the scope of work contained in this Agreement.

36. MANDATORY DISCLOSURE.

Contractor must disclose, in a timely manner, in writing to the County all violations of Federal criminal law involving fraud, bribery, or gratuity violations potentially affecting the award. Failure to make required disclosures can result in any of the remedies described in 45 C.F.R. Section 75.371, including suspension or debarment. (See also 2 C.F.R. part 180 and 376, and 31 U.S.C. 3321.)

AGREEMENT

THIS AGREEMENT INCLUDES:

1. Exhibit A
 - i. Exhibit A-1 – Statement of Work – ADP Alcohol and Drug Free Housing (ADFH)
 - ii. Exhibit A-2 – Statement of Work – MH Hospitality House – Shelter Care Beds
 - iii. Attachment E – Outcome Measures
 2. EXHIBIT B – Financial Provisions
 - i. EXHIBIT B ADP – Financial Provisions
 - ii. EXHIBIT B MH – Financial Provisions
 - iii. EXHIBIT B-1 ADP – Schedule of Rates and Contract Maximum
 - iv. EXHIBIT B-1 MH – Schedule of Rates and Contract Maximum
 - v. EXHIBIT B-3 ADP – Sliding Fee Scale
 3. Exhibit C – Indemnification and Insurance Requirements
-

AGREEMENT

Agreement for Services of Independent Contractor between the **County of Santa Barbara** and **The Salvation Army Southern California Division**

IN WITNESS WHEREOF, the parties have executed this Agreement to be effective on the date executed by COUNTY.

COUNTY OF SANTA BARBARA:

By: 
PETER ADAM
CHAIR, BOARD OF SUPERVISORS

Date: 6-7-2016

ATTEST:


MONA MIYASATO
COUNTY EXECUTIVE OFFICER
CLERK OF THE BOARD

By: 
Deputy Clerk

Date: 6-7-16

CONTRACTOR:

THE SALVATION ARMY FOR ITS SOUTHERN CALIFORNIA DIVISION

By: 
Authorized Representative

Name: Victor R. Doughty Treasurer

Title: JOH

Date: Terry O. Hughes Secretary **MAY 20 2016**

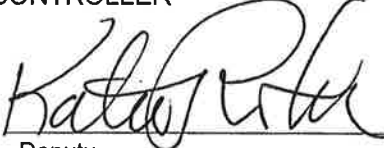
APPROVED AS TO FORM:

MICHAEL C. GHIZZONI
COUNTY COUNSEL

By: 
Deputy County Counsel


APPROVED AS TO ACCOUNTING FORM:

THEODORE A. FALLATI, CPA
AUDITOR-CONTROLLER

By: 
Deputy

RECOMMENDED FOR APPROVAL:

ALICE GLEGHORN, PH.D., DIRECTOR
DEPARTMENT OF BEHAVIORAL WELLNESS

By: 
Director

APPROVED AS TO FORM:

RAY AROMATORIO
RISK MANAGEMENT

By: 
Risk Management

EXHIBIT A

THIS EXHIBIT A INCLUDES:

1. Exhibit A – Statement of Work – General Program Terms
2. Exhibit A-1 – Statement of Work – ADP Alcohol and Drug Free Housing (ADFH)
3. Exhibit A-2 – Statement of Work – MH Hospitality House – Shelter Care Beds
4. Attachment E – Outcome Measures

**EXHIBIT A- STATEMENT OF WORK
GENERAL PROGRAM TERMS**

The following terms shall apply to all programs operated under this Agreement, included as Exhibits A-1 through A-2 as though separately set forth in the scope of work specific to each Program.

1. STAFF.

- A. **TRAINING.** Contractor shall provide training to each Program staff member, within 30 days of the date of hire regarding applicable programs, including Drug Court processes.
- B. Staff hired to work directly with clients shall have competence and experience in working with clients with substance use disorders, persons with serious mental illness (SMI) and co-occurring disorders.
- C. Overdose Prevention Training. Contractor shall:
 - a. Ensure all direct treatment staff become familiar with overdose prevention principles and techniques, including through trainings and materials provided by Behavioral Wellness;
 - b. Make available and distribute prevention overdose materials, as provided by Behavioral Wellness, to all staff and clients
- D. Contractor shall notify admhscontractsstaff@co.santa-barbara.ca.us within one business day for unexpected termination when staff separates from employment, is terminated from working under this Agreement, or takes a leave of absence, or within one week of the expected last day of employment for planned leaves of absences or separations.
- E. At any time prior to or during the term of this Agreement, the County may require that Contractor staff performing work under this Contract undergo and pass, to the satisfaction of County, a background investigation, as a condition of beginning and continuing to work under this Agreement. County shall use its discretion in determining the method of background clearance to be used. The fees associated with obtaining the background information shall be at the expense of the Contractor, regardless if the Contractor's staff passes or fails the background clearance investigation.
- F. County may request that Contractor's staff be immediately removed from working on the County Contract for good cause during the term of the Agreement.
- G. County may immediately deny or terminate County facility access, including all rights to County property, computer access, and access to County software, to Contractor's staff that does not pass such investigation(s) to the satisfaction of the County whose background or conduct is incompatible with County facility access.
- H. Disqualification, if any, of Contractor staff, pursuant to this Section, shall not relieve Contractor of its obligation to complete all work in accordance with the terms and conditions of this Contract.

**EXHIBIT A- STATEMENT OF WORK
GENERAL PROGRAM TERMS**

2. CLIENT AND FAMILY MEMBER EMPOWERMENT

- A. Contractor agrees to support active involvement of clients and their families in treatment, recovery, and policy development.
- B. Contractor shall maintain a grievance policy and procedure to address client/ family satisfaction complaints.

3. CULTURAL COMPETENCE.

- A. Contractor shall report on its capacity to provide culturally competent services to culturally diverse clients and their families upon request from County, including:
 - 1. The number of Bilingual and Bicultural staff and the number of culturally diverse clients receiving Program services;
 - 2. Efforts aimed at providing culturally competent services such as training provided to staff, changes or adaptations to service protocol, community education/outreach, etc.
- B. At all times, the Contractor's Program(s) shall be staffed with personnel who can communicate in the client preferred language, or Contractor shall provide interpretation services;
- C. Contractor shall provide staff with regular training on cultural competence, sensitivity and the cultures within the community;

4. NOTIFICATION REQUIREMENTS

- A. Contractor shall immediately notify Quality Care Management (QCM) at 805-681-5113 in the event of:
 - 1. Known serious complaints against licensed/certified staff;
 - 2. Restrictions in practice or license/certification as stipulated by a State agency;
 - 3. Staff privileges restricted at a hospital;
 - 4. Other action instituted which affects staff's license/certification or practice (for example, sexual harassment accusations); or
 - 5. Any event triggering Incident Reporting, as defined in Behavioral Wellness Policy and Procedure #28, Unusual Occurrence Incident Report.
- B. Contractor shall immediately contact the Behavioral Wellness Compliance Hotline (805-884-6855) should any of the following occur:
 - 1. Suspected or actual misappropriation of funds under Contractor's control
 - 2. Legal suits initiated specific to the Contractor's practice;
 - 3. Initiation of criminal investigation of the Contractor;
 - 4. HIPAA breach.

**EXHIBIT A- STATEMENT OF WORK
GENERAL PROGRAM TERMS**

- C. For clients receiving direct services from both Behavioral Wellness and Contractor staff, Contractor shall immediately notify the client's Behavioral Wellness Case Manager or other Behavioral Wellness staff involved in the client's care, or the applicable Regional Manager should any of the following occur: side effects requiring medical attention or observation, behavioral symptoms presenting possible health problems, or any behavioral symptom that may compromise the appropriateness of the placement.
 - D. Contractor may contact admhscontractsstaff@co.santa-barbara.ca.us for any contractual concerns or issues.
 - E. "Immediately" means as soon as possible but in no event more than twenty-four (24) hours after the triggering event. Contractor shall train all personnel in the use of the Behavioral Wellness Compliance Hotline (Phone number: 805-884-6855).
5. **QUARTERLY MEETINGS.** The County shall conduct quarterly meetings, as indicated, with Providers to collaboratively discuss Programmatic, Fiscal, and Contract matters.
6. **ADDITIONAL PROGRAM REQUIREMENTS**
- A. Contractor shall provide services in coordination and collaboration with Behavioral Wellness, including Mental Health Services, Probation, other County departments, and other community based organizations, as applicable.
 - B. Contractor shall provide a safe, clean and sober environment for recovery.
 - C. Contractor shall require ADP-funded clients to attend Twelve Step or other self-help support groups and activities unless not clinically indicated.
 - D. Contractor shall require each client to be screened for Tuberculosis (TB) prior to admission using the Alcohol and Drug Program (ADP) TB Screening Questions and Follow-Up Protocol.
 - E. Contractor shall refer pregnant clients to Perinatal specialized services, as clinically indicated.
7. Contractor shall adhere to all applicable State, Federal, and County requirements, with technical assistance from Behavioral Wellness.
8. Contractor shall attend Behavioral Wellness ADP Provider meetings as needed to receive information and support in addressing treatment concerns.

**EXHIBIT A-1
STATEMENT OF WORK – ADP
ALCOHOL AND DRUG FREE HOUSING (ADFH)**

1. **PROGRAM SUMMARY.** Contractor provides Alcohol and Drug Free Housing (ADFH) services which help people in recovery maintain an alcohol and drug free lifestyle (hereafter “the Program”). The Program is time limited and includes providing a safe and sober housing alternative within a self-help model of support. Program clients are free to organize and participate in self-help meetings or any other activity that helps them maintain sobriety. ADFH services are not treatment services and Contractor shall not provide on-site treatment services to any of its residents. The Program shall be registered with the California Consortium of Addiction Programs and Professionals (CCAPP). The Program will be located at 423 Chapala St., Santa Barbara, CA 93101.
2. **PROGRAM GOALS.**
 - A. Promote client self-sufficiency and empower individuals with substance use issues to become productive and responsible members of the community;
 - B. Reduce recidivism and increase community safety;
 - C. For Substance Abuse Treatment Court (SATC) clients, reduce costs associated with criminal case processing and re-arrest; and
 - D. Assist clients in maintaining sobriety, by offering support and housing resources in the community.
3. **SERVICES.**
 - A. The Contractor shall not provide treatment, recovery or detoxification services as part of ADFH services.
 - B. Contractor shall adhere to Behavioral Wellness Standards for Sober Living Environments, Sober Living Guidelines, and CCAPP Standards for Sober Living Environments, available at https://www.caadac.org/soberliving/#SLE_Resources, incorporated herein by reference.
 - i. The Contractor shall, if not already registered, apply for CCAPP registration for homes meeting the Sober Living Standards within 30 days of contract execution. CCCAPP registration is not a certification or accreditation, but rather an acknowledgement that a home states that it meets the Sober Living Environment Standards, declares that it will continue to abide by the Standards, and is visited on an annual basis by peers who witness the environment and recognize that the program meets the minimum Standards. The Contractor shall, within 60 days after contract execution, make sure the name of the Program is placed in the official CCAPP registry, and the Program receives a certificate.
 - C. Contractor shall maintain a Memorandum of Understanding with a community-based treatment provider that provides alcohol and other drug treatment (AOD) services for SATC and that is located within Santa Barbara County. Contractor shall have information available for clients on the availability of treatment services at the treatment provider.

EXHIBIT A-1
STATEMENT OF WORK – ADP
ALCOHOL AND DRUG FREE HOUSING (ADFH)

- D. Contractor shall notify Behavioral Wellness, Probation, and/or court if any of the following occur:
- i. Contractor suspects drug or alcohol use by the client;
 - ii. Unusual incident occurs involving a client; or
 - iii. Client leaves the Program.
- E. Contractor shall only receive reimbursement for ADFH services provided to clients currently receiving treatment from alcohol and other drug treatment programs funded by County.
4. **CLIENTS.** Contractor shall provide services as described in Section 3 (Services) to approximately 22 unduplicated clients per year, referred by sources specified in Section 6 (Referrals).
- A. Contractor shall provide three to four ADFH beds including one SATC bed; Contractor shall prioritize SATC clients for admission. These beds may be filled by other County clients if not filled by SATC referrals.
- B. Contractor shall admit clients with co-occurring disorders where appropriate.
5. **LENGTH OF STAY.** County will reimburse for a length of stay not to exceed 60 days per client. With extenuating circumstances preventing client employment, Behavioral Wellness or Probation may approve a length of stay up to 90 days. Any length of stay over 60 days will be considered on an individual case by case basis, and must be pre-approved by Behavioral Wellness.
6. **REFERRALS.**
- A. Contractor shall receive client referrals from Behavioral Wellness-funded AOD treatment providers.
- i. Contractor shall receive client referrals via phone, written referral, or walk in.
 - ii. Referrals shall be accompanied by written documentation.
- B. If mandated by the court, client will contact Contractor within one business day of referral. Contractor shall contact the referring source within 72 hours with a verification of client's enrollment in Program.
7. **ADMISSION PROCESS.**
- A. Contractor shall interview client to determine client's appropriateness for the Program.
- B. Admission criteria will be determined by referral source, Contractor, and/or funding stream.
- C. Contractor shall admit clients referred by sources described in Section 6.A (Referrals) unless the client meets one or more conditions specified in Section 8 (Exclusion Criteria), or if space is not available in the Program.

**EXHIBIT A-1
STATEMENT OF WORK – ADP
ALCOHOL AND DRUG FREE HOUSING (ADFH)**

- D. **Admission Packet.** At Contractor's intake meeting with client, Contractor shall complete an admission packet with the following information:
- i. Program rules and guidelines, signed by client;
 - ii. Release of information form, signed by client;
 - iii. Assessment and contract for fees; and
 - iv. Emergency contact information for client.
- E. Contractor shall notify referring party if client is not accepted into the Program, based on Section 8 (Exclusion Criteria), within one business day of receiving the initial referral.
- F. Contractor shall complete and send a Verification of Enrollment form to the referring party upon acceptance of client into Program, no later than 72 hours after client's admission.
- G. Should space not be available in the Program, Contractor shall place client on a waiting list, and refer client to interim services.
8. **EXCLUSION CRITERIA.** On a case-by-case basis, the following may be cause for client exclusion from the program:
- ~~A. Client threat of or actual violence toward staff or other clients; or~~
 - B. Rude or disruptive behavior that cannot be redirected;
9. **DISCHARGES.** Contractor shall inform referring agency, if applicable, of client discharge.

EXHIBIT A-2
STATEMENT OF WORK – MH
HOSPITALITY HOUSE – SHELTER CARE BEDS

1. **PROGRAM SUMMARY: Hospitality House.** The The Salvation Army Southern California Division Santa Barbara Hospitality House, (hereafter, "the Program") provides shelter services to mentally ill clients who are homeless, at risk of homelessness, or living in substandard housing. The Program will be located at 423 Chapala Street, Santa Barbara, California.
2. **SERVICES.** Contractor shall provide shelter beds for five (5) homeless mentally ill clients per day, screened and referred by the Behavioral Wellness Homeless Outreach Worker. Contractor shall:
 - A. Monitor physical health, dental, and vision issues;
 - B. Assist clients with personal hygiene;
 - C. Assist clients to access community supports and resources; and
 - D. Provide an evening meal, breakfast, shower, laundry, mail and locker service, included in each night's stay for as long as the client is a resident at the Program.
3. **CLIENTS.** Contractor shall provide shelter beds and the services described in Section 2 to five (5) individuals per day with severe mental illness who are any of the following:
 - A. Homeless;
 - B. Needing shelter while awaiting receipt of benefits; or
 - C. Temporarily displaced while awaiting placements in more permanent housing.
4. **LENGTH OF STAY.**
 - A. The Program shall accommodate clients for a maximum of ninety (90) consecutive days. Residence beyond ninety (90) days can be granted by mutual agreement between Behavioral Wellness and the Contractor. Contractor shall review the transition plan and placement status of each case with the Behavioral Wellness Homeless Outreach Worker at a minimum every thirty (30) days.
 - B. Contractor shall work with County to support developed goals for encouraging clients to transition to the least restrictive housing appropriate to the client's needs.
 - C. If Behavioral Wellness has not filled all beds by 10:00 pm each night, Behavioral Wellness releases its claim to all but one (1) of the five (5) beds remaining available.
5. **ADMISSION PROCESS.**
 - A. All referrals of County clients will be coordinated though Behavioral Wellness staff.
 - B. County Behavioral Wellness staff shall notify Contractor of client referrals either by telephone or in person.

**EXHIBIT A-2
STATEMENT OF WORK – MH
HOSPITALITY HOUSE – SHELTER CARE BEDS**

- C. Contractor will provide on-site staff to admit clients at least five (5) days per week, Monday – Friday, coordinated with an Behavioral Wellness Homeless Outreach Worker.

6. COORDINATION OF CARE

- A. If an emergency occurs during regular hours (8:00 a.m. through 5:00 p.m. Monday through Friday), Contractor staff will call or page the Behavioral Wellness Homeless Outreach Worker on duty. After hours, crisis services are to be referred to the County Assessment Team.
- B. In the case of an aggressive, violent, or acutely intoxicated mentally ill client, or a client unable to follow the Program rules, the Program staff shall immediately notify a County Homeless Outreach Worker (or County Assessment Team if after hours) to inform and advise County staff of any action taken. Program staff will take any lawful action necessary to ensure the safety and well-being of the client, other clients, volunteers, and staff.

**ATTACHMENT E
OUTCOME MEASURES**

Alcohol Drug Free Housing Outcome Measures (applicable to Exhibit A-1)*	
Goal	Measure
Contractor's program will provide a safe and sober alternative housing to assist clients to obtain and maintain sobriety while enrolled in outpatient treatment.	<ul style="list-style-type: none"> ➤ 100% of all clients will be enrolled in outpatient alcohol and drug treatment while residing in ADFH. ➤ 57% or more of all clients will successfully complete their treatment plans.

*Should reported data indicate a significant variance between target measures and performance, Behavioral Wellness and Contractor shall meet to discuss the reasons for the variance, and adopt a plan of correction, if indicated.

EXHIBIT B FINANCIAL PROVISIONS

THIS EXHIBIT B INCLUDES:

1. EXHIBIT B – Financial Provisions
2. EXHIBIT B-1 ADP – Schedule of Rates and Contract Maximum
3. EXHIBIT B-1 MH – Schedule of Rates and Contract Maximum
4. EXHIBIT B-3 ADP – Sliding Fee Scale

Exhibit B
FINANCIAL PROVISIONS

(with attached Exhibits B-1-ADP and B-1-MH, Schedule of Rates and Contract Maximum)

- I. For Contractor services to be rendered under this Agreement, Contractor shall be paid at the rate specified in the Schedule of Rates (Exhibit B-1-ADP and Exhibit B-1-MH), with a maximum value not to exceed \$113,700 for each Fiscal Year: 2016-2107, 2017-2018, and 2018-2019, inclusive of \$48000 in Alcohol and Drug Program funding per Fiscal Year, and \$65700 in Mental Health funding per Fiscal Year. The total contract amount payable for Fiscal Years 2016-2019 shall not exceed \$341,100.
- II. Payment for services and/or reimbursement of costs shall be made upon Contractor's satisfactory performance, based upon the scope contained in EXHIBIT A. Payment for services shall be based upon the rates in EXHIBIT B-1-ADP and Exhibit B-1-MH (Schedule of Rates and Contract Maximum). Invoices submitted for payment based upon Exhibit B-1-ADP and Exhibit B-1-MH must contain sufficient detail and provide supporting documentation to enable an audit of the charges.
- III. Invoice. Monthly, Contractor shall submit to County's DESIGNATED REPRESENTATIVE an invoice or certified claim on the County treasury for the service performed over the period specified. County's representative shall evaluate the quality of the service performed, and if found to be satisfactory, shall initiate payment processing. County shall pay invoices or claims for satisfactory work within thirty (30) days of presentation.
 - A. Proper Invoice: The invoice must show the Board Contract number, the number of bed days billed, the actual bed days utilized, by client, and the rate.
 - B. County's Designated Representative:

adpfinance@co.santa-barbara.ca.us (for Alcohol and Drug Program Services)
admhsfinancecbo@co.santa-barbara.ca.us (for Mental Health Services)
Santa Barbara County
Department of Behavioral Wellness
Attn: Accounts Payable
429 North San Antonio Road
Santa Barbara, CA 93110
- IV. County's failure to discover or object to any unsatisfactory work or billings prior to payment will not constitute a waiver of County's right to require Contractor to correct such work or billings or seek any other legal remedy.
- V. **FEE COLLECTION**. For Alcohol and Drug Program services, Contractor agrees to assess client fees toward the cost of treatment in accordance with Health and Safety Code Section 11841. Such fee collection shall be based on Contractor's determination of a client's ability to pay, per Exhibit B-3 ADP. In no case shall any client be refused services due to the inability to pay. Fees charged shall not exceed the actual cost for services provided. Such fees shall be shown on the invoice and deducted from the total invoice. All fees collected by Contractor must be separately identified for audit purposes and treated as placement fees. Contractor agrees to provide County with a copy of Contractor's Fee Collection policy. Fees shall be accounted for by Contractor and used to offset the cost of Contractor's services. All fees paid by or on behalf of patients/clients receiving services under this Agreement

Exhibit B
FINANCIAL PROVISIONS

shall be utilized by Contractor only for the delivery of the services specified in this Agreement.

Exhibit B-1-ADP

Exhibit B-1 Schedule of Rates and Contract Maximum

CONTRACTOR NAME: The Salvation Army of Southern California

FISCAL YEAR: 2016-2019

Drug Medi-Cal / Non Drug Medi-Cal	Service Type	Mode	Service Description	Unit of Service	DMC Service Function Code	AoD Cost Report Service Code	County Maximum Allowable Rate
Non - Drug Medi-Cal Billable Services	Residential	N/A	Alcohol/Drug Free Housing (Perinatal/Parolee Only)	Bed Day	N/A	57	\$35 per day

	PROGRAM					TOTAL
	ADFH					
GROSS COST:	\$ 48,000					\$48,000
LESS REVENUES COLLECTED BY CONTRACTOR:						
PATIENT FEES						\$ -
CONTRIBUTIONS						\$ -
OTHER (LIST):						\$ -
TOTAL CONTRACTOR REVENUES						\$ -
MAXIMUM CONTRACT AMOUNT PAYABLE:	\$ 48,000	\$ -	\$ -	\$ -	\$ -	\$ 48,000

SOURCES OF BEHAVIORAL WELLNESS FUNDING FOR MAXIMUM CONTRACT AMOUNT**						
Drug Medi-Cal						\$ -
Realignment/SAPT - Discretionary						\$ -
Realignment/SAPT - Perinatal						\$ -
Realignment/SAPT - Adolescent Treatment						\$ -
Realignment/SAPT - HIV						\$ -
Realignment/SAPT - Primary Prevention						\$ -
CalWORKS						\$ -
Other County Funds	\$ 48,000					\$ 48,000
TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING)	\$ 48,000					\$ 48,000

MAXIMUM 16-17 CONTRACT AMOUNT PAYABLE:	\$ 48,000					\$ 48,000
MAXIMUM 17-18 CONTRACT AMOUNT PAYABLE:	\$ 48,000					\$ 48,000
MAXIMUM 18-19 CONTRACT AMOUNT PAYABLE:	\$ 48,000					\$ 48,000
TOTAL CONTRACT AMOUNT PAYABLE:	\$ 144,000					\$ 144,000

CONTRACTOR SIGNATURE:

Victor R. Daughy
Treasurer

STAFF ANALYST SIGNATURE:

Quiana Lopez

FISCAL SERVICES SIGNATURE:

Jose Sanchez

Terry O. Hughes
Secretary

**Funding sources are estimated at the time of contract execution and may be reallocated at Behavioral Wellness' discretion based on available funding sources

Exhibit B-1-MH

**DEPARTMENT OF BEHAVIORAL WELLNESS
SCHEDULE OF RATES AND CONTRACT MAXIMUM**

CONTRACTOR NAME:

Salvation Army

FISCAL YEAR: 2016-2019

Contracted Services(1)	Service Type	Mode	Service Description	Unit of Service	Service Function Code	County Maximum Allowable Rate
Non - Medi-Cal Billable Services	Support Services	N/A	Homeless Shelter	N/A	N/A	\$35 per day

	PROGRAM					TOTAL
	Hospitality House					
GROSS COST:	\$ 65,700					\$65,700
LESS REVENUES COLLECTED BY CONTRACTOR:						
PATIENT FEES						\$ -
CONTRIBUTIONS						\$ -
OTHER (LIST):						\$ -
TOTAL CONTRACTOR REVENUES	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
MAXIMUM ANNUAL CONTRACT AMOUNT PAYABLE:	\$ 65,700	\$ -	\$ -	\$ -	\$ -	\$ 65,700

SOURCES OF FUNDING FOR MAXIMUM ANNUAL CONTRACT AMOUNT (2)						
MEDI-CAL (3)						
NON-MEDI-CAL	\$ 65,700					
SUBSIDY						
OTHER (LIST):						
MAXIMUM 16-17 CONTRACT AMOUNT PAYABLE:	\$ 65,700					\$ 65,700
MAXIMUM 17-18 CONTRACT AMOUNT PAYABLE:	\$ 65,700					\$ 65,700
MAXIMUM 18-19 CONTRACT AMOUNT PAYABLE:	\$ 65,700					\$ 65,700
TOTAL CONTRACT AMOUNT PAYABLE:	\$ 197,100	\$ -				\$ 197,100

D.M

CONTRACTOR SIGNATURE:

Victor R. Donahy
Director

STAFF ANALYST SIGNATURE:

Quiana Lopez
Josue Sanchez

FISCAL SERVICES SIGNATURE:

Terry O. Hughes
Secretary

(1) Additional services may be provided if authorized by Director or designee in writing.

(2) The Director or designee may reallocate between funding sources at his/her discretion during the term of the contract, including to utilize and maximize any additional funding or FFP provided by local, State, or Federal law, regulation, policy, procedure, or program. The Director or designee also reserves the right to reallocate between funding sources in the year end cost settlement. Reallocation of funding sources does not alter the Maximum Contract Amount and does not require an amendment to the contract.

(3) Source of Medi-Cal match is State and Local Funds including but not limited to Realignment, MHSA, General Fund, Grants, Other Departmental and SB 163.

**EXHIBIT B-3 – ADP
Sliding Fee Scale***

**COUNTY OF SANTA BARBARA
ALCOHOL & DRUG PROGRAM
FEE SCHEDULE
FY 2016-2017**

**ANNUAL GROSS FAMILY INCOME
NUMBER OF DEPENDENTS**

FEE PER VISIT	1	2	3	4	5	6	7	8
5	11,880	16,020	20,160	24,300	28,440	32,580	36,730	40,890
10	16,040	20,180	24,320	28,460	32,600	36,740	40,890	45,050
15	20,200	24,340	28,480	32,620	36,760	40,900	45,050	49,210
20	24,360	28,500	32,640	36,780	40,920	45,060	49,210	53,370
25	28,520	32,660	36,800	40,940	45,080	49,220	53,370	57,530
30	32,680	36,820	40,960	45,100	49,240	53,380	57,530	61,690
35	36,840	40,980	45,120	49,260	53,400	57,540	61,690	65,850
40	41,000	45,140	49,280	53,420	57,560	61,700	65,850	70,010
45	45,160	49,300	53,440	57,580	61,720	65,860	70,010	74,170
50	49,320	53,460	57,600	61,740	65,880	70,020	74,170	78,330
55	53,480	57,620	61,760	65,900	70,040	74,180	78,330	82,490
60	57,640	61,780	65,920	70,060	74,200	78,340	82,490	86,650
65	61,800	65,940	70,080	74,220	78,360	82,500	86,650	90,810
70	65,960	70,100	74,240	78,380	82,520	86,660	90,810	94,970
75	70,120	74,260	78,400	82,540	86,680	90,820	94,970	99,130
80	74,280	78,420	82,560	86,700	90,840	94,980	99,130	103,290
85	78,440	82,580	86,720	90,860	95,000	99,140	103,290	107,450
90	82,600	86,740	90,880	95,020	99,160	103,300	107,450	111,610

**MONTHLY GROSS FAMILY INCOME
NUMBER OF DEPENDENTS**

FEE PER VISIT	1	2	3	4	5	6	7	8
5	990	1,335	1,680	2,025	2,370	2,715	3,061	3,408
10	1,337	1,682	2,027	2,372	2,717	3,062	3,408	3,754
15	1,683	2,028	2,373	2,718	3,063	3,408	3,754	4,101
20	2,030	2,375	2,720	3,065	3,410	3,755	4,101	4,448
25	2,377	2,722	3,067	3,412	3,757	4,102	4,448	4,794
30	2,723	3,068	3,413	3,758	4,103	4,448	4,794	5,141
35	3,070	3,415	3,760	4,105	4,450	4,795	5,141	5,488
40	3,417	3,762	4,107	4,452	4,797	5,142	5,488	5,834
45	3,763	4,108	4,453	4,798	5,143	5,488	5,834	6,181
50	4,110	4,455	4,800	5,145	5,490	5,835	6,181	6,528
55	4,457	4,802	5,147	5,492	5,837	6,182	6,528	6,874
60	4,803	5,148	5,493	5,838	6,183	6,528	6,874	7,221
65	5,150	5,495	5,840	6,185	6,530	6,875	7,221	7,568
70	5,497	5,842	6,187	6,532	6,877	7,222	7,568	7,914
75	5,843	6,188	6,533	6,878	7,223	7,568	7,914	8,261
80	6,190	6,535	6,880	7,225	7,570	7,915	8,261	8,608
85	6,537	6,882	7,227	7,572	7,917	8,262	8,608	8,954
90	6,883	7,228	7,573	7,918	8,263	8,608	8,954	9,301

*For multi-year contracts, annual sliding fee scale will be provided to contractor as it becomes available.

EXHIBIT C
INDEMNIFICATION AND INSURANCE REQUIREMENTS
(For Professional Contracts)

1. INDEMNIFICATION

Contractor agrees to indemnify, defend (with counsel reasonably approved by County) and hold harmless County and its officers, officials, employees, agents and volunteers from and against any and all claims, actions, losses, damages, judgments and/or liabilities arising out of this Agreement from any cause whatsoever, including the acts, errors or omissions of any person or entity and for any costs or expenses (including but not limited to attorneys' fees) incurred by County on account of any claim except where such indemnification is prohibited by law. Contractor's indemnification obligation applies to County's active as well as passive negligence but does not apply to County's sole negligence or willful misconduct.

2. NOTIFICATION OF ACCIDENTS AND SURVIVAL OF INDEMNIFICATION PROVISIONS

Contractor shall notify County immediately in the event of any accident or injury arising out of or in connection with this Agreement. The indemnification provisions in this Agreement shall survive any expiration or termination of this Agreement.

3. INSURANCE

Contractor shall procure and maintain for the duration of this Agreement insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the Contractor, its agents, representatives, employees or subcontractors.

A. Minimum Scope of Insurance

Coverage shall be at least as broad as:

- i. **Commercial General Liability (CGL):** Insurance Services Office (ISO) Form CG 00 01 covering CGL on an "occurrence" basis, including products-completed operations, personal & advertising injury, with limits no less than \$1,000,000 per occurrence and \$2,000,000 in the aggregate.
- ii. **Automobile Liability:** ISO Form Number CA 00 01 covering any auto (Code 1), or if Contractor has no owned autos, hired, (Code 8) and non-owned autos (Code 9), with limit no less than \$1,000,000 per accident for bodily injury and property damage.
- iii. **Workers' Compensation:** as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident for bodily injury or disease.
- iv. **Professional Liability** (Errors and Omissions) Insurance appropriate to the Contractor's profession, with limit of no less than \$1,000,000 per occurrence or claim, \$2,000,000 aggregate.

If the Contractor maintains higher limits than the minimums shown above, the County requires and shall be entitled to coverage for the higher limits maintained by the Contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the County.

EXHIBIT C
INDEMNIFICATION AND INSURANCE REQUIREMENTS
(For Professional Contracts)

B. Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

- i. **Additional Insured** – County, its officers, officials, employees, agents and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Contractor including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the Contractor's insurance at least as broad as ISO Form CG 20 10 11 85 or if not available, through the addition of both CG 20 10 and CG 20 37 if a later edition is used).
- ii. **Primary Coverage** – For any claims related to this Agreement, the Contractor's insurance coverage shall be primary insurance as respects the County, its officers, officials, employees, agents and volunteers. Any insurance or self-insurance maintained by the County, its officers, officials, employees, agents or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.
- iii. **Notice of Cancellation** – Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the County.
- iv. **Waiver of Subrogation Rights** – Contractor hereby grants to County a waiver of any right to subrogation which any insurer of said Contractor may acquire against the County by virtue of the payment of any loss under such insurance. Contractor agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation, but this provision applies regardless of whether or not the County has received a waiver of subrogation endorsement from the insurer.
- v. **Deductibles and Self-Insured Retention** – Any deductibles or self-insured retentions must be declared to and approved by the County. The County may require the Contractor to purchase coverage with a lower deductible or retention or provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention.
- vi. **Acceptability of Insurers** – Unless otherwise approved by Risk Management, insurance shall be written by insurers authorized to do business in the State of California and with a minimum A.M. Best's Insurance Guide rating of "A- VII".
- vii. **Verification of Coverage** – Contractor shall furnish the County with proof of insurance, original certificates and amendatory endorsements as required by this Agreement. The proof of insurance, certificates and endorsements are to be received and approved by the County before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the Contractor's obligation to provide them. The Contractor shall furnish evidence of renewal of coverage throughout the term of the Agreement. The County reserves the right to

EXHIBIT C
INDEMNIFICATION AND INSURANCE REQUIREMENTS
(For Professional Contracts)

require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.

- viii. **Failure to Procure Coverage** – In the event that any policy of insurance required under this Agreement does not comply with the requirements, is not procured, or is canceled and not replaced, County has the right but not the obligation or duty to terminate the Agreement. Maintenance of required insurance coverage is a material element of the Agreement and failure to maintain or renew such coverage or to provide evidence of renewal may be treated by County as a material breach of contract.
- ix. **Subcontractors** – Contractor shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and Contractor shall ensure that County is an additional insured on insurance required from subcontractors.
- x. **Claims Made Policies** – If any of the required policies provide coverage on a claims-made basis:
 - a) The Retroactive Date must be shown and must be before the date of the contract or the beginning of contract work.
 - b) Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of contract work.
 - c) If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a Retroactive Date prior to the contract effective date, the Contractor must purchase "extended reporting" coverage for a minimum of five (5) years after completion of contract work.
- xi. **Special Risks or Circumstances** – County reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Any change requiring additional types of insurance coverage or higher coverage limits must be made by amendment to this Agreement. Contractor agrees to execute any such amendment within thirty (30) days of receipt.

Any failure, actual or alleged, on the part of County to monitor or enforce compliance with any of the insurance and indemnification requirements will not be deemed as a waiver of any rights on the part of County.

**EXHIBIT A- STATEMENT OF WORK
GENERAL PROGRAM TERMS**

The following terms shall apply to all programs operated under this Agreement, included as Exhibits A-1 through A-2 as though separately set forth in the scope of work specific to each Program.

1. **STAFF.**

- A. **TRAINING.** Contractor shall provide training to each Program staff member, within 30 days of the date of hire regarding applicable programs, including Drug Court processes.
- B. Staff hired to work directly with clients shall have competence and experience in working with clients with substance use disorders, persons with serious mental illness (SMI) and co-occurring disorders.
- C. Overdose Prevention Training. Contractor shall:
 - a. Ensure all direct treatment staff become familiar with overdose prevention principles and techniques, including through trainings and materials provided by Behavioral Wellness;
 - b. Make available and distribute prevention overdose materials, as provided by Behavioral Wellness, to all staff and clients
- D. Contractor shall notify admhscontractsstaff@co.santa-barbara.ca.us within one business day for unexpected termination when staff separates from employment, is terminated from working under this Agreement, or takes a leave of absence, or within one week of the expected last day of employment for planned leaves of absences or separations.
- E. At any time prior to or during the term of this Agreement, the County may require that Contractor staff performing work under this Contract undergo and pass, to the satisfaction of County, a background investigation, as a condition of beginning and continuing to work under this Agreement. County shall use its discretion in determining the method of background clearance to be used. The fees associated with obtaining the background information shall be at the expense of the Contractor, regardless if the Contractor's staff passes or fails the background clearance investigation.
- F. County may request that Contractor's staff be immediately removed from working on the County Contract for good cause during the term of the Agreement.
- G. County may immediately deny or terminate County facility access, including all rights to County property, computer access, and access to County software, to Contractor's staff that does not pass such investigation(s) to the satisfaction of the County whose background or conduct is incompatible with County facility access.
- H. Disqualification, if any, of Contractor staff, pursuant to this Section, shall not relieve Contractor of its obligation to complete all work in accordance with the terms and conditions of this Contract.

**EXHIBIT A- STATEMENT OF WORK
GENERAL PROGRAM TERMS**

2. CLIENT AND FAMILY MEMBER EMPOWERMENT

- A. Contractor agrees to support active involvement of clients and their families in treatment, recovery, and policy development.
- B. Contractor shall maintain a grievance policy and procedure to address client/ family satisfaction complaints.

3. CULTURAL COMPETENCE.

- A. Contractor shall report on its capacity to provide culturally competent services to culturally diverse clients and their families upon request from County, including:
 - 1. The number of Bilingual and Bicultural staff and the number of culturally diverse clients receiving Program services;
 - 2. Efforts aimed at providing culturally competent services such as training provided to staff, changes or adaptations to service protocol, community education/outreach, etc.
- B. At all times, the Contractor's Program(s) shall be staffed with personnel who can communicate in the client preferred language, or Contractor shall provide interpretation services;
- C. Contractor shall provide staff with regular training on cultural competence, sensitivity and the cultures within the community;

4. NOTIFICATION REQUIREMENTS

- A. Contractor shall immediately notify Quality Care Management (QCM) at 805-681-5113 in the event of:
 - 1. Known serious complaints against licensed/certified staff;
 - 2. Restrictions in practice or license/certification as stipulated by a State agency;
 - 3. Staff privileges restricted at a hospital;
 - 4. Other action instituted which affects staff's license/certification or practice (for example, sexual harassment accusations); or
 - 5. Any event triggering Incident Reporting, as defined in Behavioral Wellness Policy and Procedure #28, Unusual Occurrence Incident Report.
- B. Contractor shall immediately contact the Behavioral Wellness Compliance Hotline (805-884-6855) should any of the following occur:
 - 1. Suspected or actual misappropriation of funds under Contractor's control
 - 2. Legal suits initiated specific to the Contractor's practice;
 - 3. Initiation of criminal investigation of the Contractor;
 - 4. HIPAA breach.

**EXHIBIT A- STATEMENT OF WORK
GENERAL PROGRAM TERMS**

- C. For clients receiving direct services from both Behavioral Wellness and Contractor staff, Contractor shall immediately notify the client's Behavioral Wellness Case Manager or other Behavioral Wellness staff involved in the client's care, or the applicable Regional Manager should any of the following occur: side effects requiring medical attention or observation, behavioral symptoms presenting possible health problems, or any behavioral symptom that may compromise the appropriateness of the placement.
 - D. Contractor may contact admhscontractsstaff@co.santa-barbara.ca.us for any contractual concerns or issues.
 - E. "Immediately" means as soon as possible but in no event more than twenty-four (24) hours after the triggering event. Contractor shall train all personnel in the use of the Behavioral Wellness Compliance Hotline (Phone number: 805-884-6855).
5. **QUARTERLY MEETINGS.** The County shall conduct quarterly meetings, as indicated, with Providers to collaboratively discuss Programmatic, Fiscal, and Contract matters.
6. **ADDITIONAL PROGRAM REQUIREMENTS**
- A. Contractor shall provide services in coordination and collaboration with Behavioral Wellness, including Mental Health Services, Probation, other County departments, and other community based organizations, as applicable.
 - B. Contractor shall provide a safe, clean and sober environment for recovery.
 - C. Contractor shall require ADP-funded clients to attend Twelve Step or other self-help support groups and activities unless not clinically indicated.
 - D. Contractor shall require each client to be screened for Tuberculosis (TB) prior to admission using the Alcohol and Drug Program (ADP) TB Screening Questions and Follow-Up Protocol.
 - E. Contractor shall refer pregnant clients to Perinatal specialized services, as clinically indicated.
7. Contractor shall adhere to all applicable State, Federal, and County requirements, with technical assistance from Behavioral Wellness.
8. Contractor shall attend Behavioral Wellness ADP Provider meetings as needed to receive information and support in addressing treatment concerns.

EXHIBIT A-1
STATEMENT OF WORK – ADP
ALCOHOL AND DRUG FREE HOUSING (ADFH)

1. **PROGRAM SUMMARY.** Contractor provides Alcohol and Drug Free Housing (ADFH) services which help people in recovery maintain an alcohol and drug free lifestyle (hereafter “the Program”). The Program is time limited and includes providing a safe and sober housing alternative within a self-help model of support. Program clients are free to organize and participate in self-help meetings or any other activity that helps them maintain sobriety. ADFH services are not treatment services and Contractor shall not provide on-site treatment services to any of its residents. The Program shall be registered with the California Consortium of Addiction Programs and Professionals (CCAPP). The Program will be located at 423 Chapala St., Santa Barbara, CA 93101.
2. **PROGRAM GOALS.**
 - A. Promote client self-sufficiency and empower individuals with substance use issues to become productive and responsible members of the community;
 - B. Reduce recidivism and increase community safety;
 - C. For Substance Abuse Treatment Court (SATC) clients, reduce costs associated with criminal case processing and re-arrest; and
 - D. Assist clients in maintaining sobriety, by offering support and housing resources in the community.
3. **SERVICES.**
 - A. The Contractor shall not provide treatment, recovery or detoxification services as part of ADFH services.
 - B. Contractor shall adhere to Behavioral Wellness Standards for Sober Living Environments, Sober Living Guidelines, and CCAPP Standards for Sober Living Environments, available at https://www.caadac.org/soberliving/#SLE_Resources, incorporated herein by reference.
 - i. The Contractor shall, if not already registered, apply for CCAPP registration for homes meeting the Sober Living Standards within 30 days of contract execution. CCCAPP registration is not a certification or accreditation, but rather an acknowledgement that a home states that it meets the Sober Living Environment Standards, declares that it will continue to abide by the Standards, and is visited on an annual basis by peers who witness the environment and recognize that the program meets the minimum Standards. The Contractor shall, within 60 days after contract execution, make sure the name of the Program is placed in the official CCAPP registry, and the Program receives a certificate.
 - C. Contractor shall maintain a Memorandum of Understanding with a community-based treatment provider that provides alcohol and other drug treatment (AOD) services for SATC and that is located within Santa Barbara County. Contractor shall have information available for clients on the availability of treatment services at the treatment provider.

EXHIBIT A-1
STATEMENT OF WORK – ADP
ALCOHOL AND DRUG FREE HOUSING (ADFH)

- D. Contractor shall notify Behavioral Wellness, Probation, and/or court if any of the following occur:
- i. Contractor suspects drug or alcohol use by the client;
 - ii. Unusual incident occurs involving a client; or
 - iii. Client leaves the Program.
- E. Contractor shall only receive reimbursement for ADFH services provided to clients currently receiving treatment from alcohol and other drug treatment programs funded by County.
4. **CLIENTS.** Contractor shall provide services as described in Section 3 (Services) to approximately 22 unduplicated clients per year, referred by sources specified in Section 6 (Referrals).
- A. Contractor shall provide three to four ADFH beds including one SATC bed; Contractor shall prioritize SATC clients for admission. These beds may be filled by other County clients if not filled by SATC referrals.
- B. Contractor shall admit clients with co-occurring disorders where appropriate.
5. **LENGTH OF STAY.** County will reimburse for a length of stay not to exceed 60 days per client. With extenuating circumstances preventing client employment, Behavioral Wellness or Probation may approve a length of stay up to 90 days. Any length of stay over 60 days will be considered on an individual case by case basis, and must be pre-approved by Behavioral Wellness.
6. **REFERRALS.**
- A. Contractor shall receive client referrals from Behavioral Wellness-funded AOD treatment providers.
- i. Contractor shall receive client referrals via phone, written referral, or walk in.
 - ii. Referrals shall be accompanied by written documentation.
- B. If mandated by the court, client will contact Contractor within one business day of referral. Contractor shall contact the referring source within 72 hours with a verification of client's enrollment in Program.
7. **ADMISSION PROCESS.**
- A. Contractor shall interview client to determine client's appropriateness for the Program.
- B. Admission criteria will be determined by referral source, Contractor, and/or funding stream.
- C. Contractor shall admit clients referred by sources described in Section 6.A (Referrals) unless the client meets one or more conditions specified in Section 8 (Exclusion Criteria), or if space is not available in the Program.

**EXHIBIT A-1
STATEMENT OF WORK – ADP
ALCOHOL AND DRUG FREE HOUSING (ADFH)**

- D. **Admission Packet.** At Contractor's intake meeting with client, Contractor shall complete an admission packet with the following information:
- i. Program rules and guidelines, signed by client;
 - ii. Release of information form, signed by client;
 - iii. Assessment and contract for fees; and
 - iv. Emergency contact information for client.
- E. Contractor shall notify referring party if client is not accepted into the Program, based on Section 8 (Exclusion Criteria), within one business day of receiving the initial referral.
- F. Contractor shall complete and send a Verification of Enrollment form to the referring party upon acceptance of client into Program, no later than 72 hours after client's admission.
- G. Should space not be available in the Program, Contractor shall place client on a waiting list, and refer client to interim services.
8. **EXCLUSION CRITERIA.** On a case-by-case basis, the following may be cause for client exclusion from the program:
- ~~A. Client threat of or actual violence toward staff or other clients; or~~
 - B. Rude or disruptive behavior that cannot be redirected;
9. **DISCHARGES.** Contractor shall inform referring agency, if applicable, of client discharge.

EXHIBIT A-2
STATEMENT OF WORK – MH
HOSPITALITY HOUSE – SHELTER CARE BEDS

1. **PROGRAM SUMMARY: Hospitality House.** The The Salvation Army Southern California Division Santa Barbara Hospitality House, (hereafter, “the Program”) provides shelter services to mentally ill clients who are homeless, at risk of homelessness, or living in substandard housing. The Program will be located at 423 Chapala Street, Santa Barbara, California.
2. **SERVICES.** Contractor shall provide shelter beds for five (5) homeless mentally ill clients per day, screened and referred by the Behavioral Wellness Homeless Outreach Worker. Contractor shall:
 - A. Monitor physical health, dental, and vision issues;
 - B. Assist clients with personal hygiene;
 - C. Assist clients to access community supports and resources; and
 - D. Provide an evening meal, breakfast, shower, laundry, mail and locker service, included in each night’s stay for as long as the client is a resident at the Program.
3. **CLIENTS.** Contractor shall provide shelter beds and the services described in Section 2 to five (5) individuals per day with severe mental illness who are any of the following:
 - A. Homeless;
 - B. Needing shelter while awaiting receipt of benefits; or
 - C. Temporarily displaced while awaiting placements in more permanent housing.
4. **LENGTH OF STAY.**
 - A. The Program shall accommodate clients for a maximum of ninety (90) consecutive days. Residence beyond ninety (90) days can be granted by mutual agreement between Behavioral Wellness and the Contractor. Contractor shall review the transition plan and placement status of each case with the Behavioral Wellness Homeless Outreach Worker at a minimum every thirty (30) days.
 - B. Contractor shall work with County to support developed goals for encouraging clients to transition to the least restrictive housing appropriate to the client’s needs.
 - C. If Behavioral Wellness has not filled all beds by 10:00 pm each night, Behavioral Wellness releases its claim to all but one (1) of the five (5) beds remaining available.
5. **ADMISSION PROCESS.**
 - A. All referrals of County clients will be coordinated though Behavioral Wellness staff.
 - B. County Behavioral Wellness staff shall notify Contractor of client referrals either by telephone or in person.

**EXHIBIT A-2
STATEMENT OF WORK – MH
HOSPITALITY HOUSE – SHELTER CARE BEDS**

- C. Contractor will provide on-site staff to admit clients at least five (5) days per week, Monday – Friday, coordinated with an Behavioral Wellness Homeless Outreach Worker.

6. COORDINATION OF CARE

- A. If an emergency occurs during regular hours (8:00 a.m. through 5:00 p.m. Monday through Friday), Contractor staff will call or page the Behavioral Wellness Homeless Outreach Worker on duty. After hours, crisis services are to be referred to the County Assessment Team.
- B. In the case of an aggressive, violent, or acutely intoxicated mentally ill client, or a client unable to follow the Program rules, the Program staff shall immediately notify a County Homeless Outreach Worker (or County Assessment Team if after hours) to inform and advise County staff of any action taken. Program staff will take any lawful action necessary to ensure the safety and well-being of the client, other clients, volunteers, and staff.

**ATTACHMENT E
OUTCOME MEASURES**

Alcohol Drug Free Housing Outcome Measures (applicable to Exhibit A-1)*	
Goal	Measure
Contractor's program will provide a safe and sober alternative housing to assist clients to obtain and maintain sobriety while enrolled in outpatient treatment.	<ul style="list-style-type: none"> ➤ 100% of all clients will be enrolled in outpatient alcohol and drug treatment while residing in ADFH. ➤ 57% or more of all clients will successfully complete their treatment plans.

*Should reported data indicate a significant variance between target measures and performance, Behavioral Wellness and Contractor shall meet to discuss the reasons for the variance, and adopt a plan of correction, if indicated.

EXHIBIT B FINANCIAL PROVISIONS

THIS EXHIBIT B INCLUDES:

1. EXHIBIT B – Financial Provisions
2. EXHIBIT B-1 ADP – Schedule of Rates and Contract Maximum
3. EXHIBIT B-1 MH – Schedule of Rates and Contract Maximum
4. EXHIBIT B-3 ADP – Sliding Fee Scale

Exhibit B
FINANCIAL PROVISIONS

(with attached Exhibits B-1-ADP and B-1-MH, Schedule of Rates and Contract Maximum)

- I. For Contractor services to be rendered under this Agreement, Contractor shall be paid at the rate specified in the Schedule of Rates (Exhibit B-1-ADP and Exhibit B-1-MH), with a maximum value not to exceed \$113,700 for each Fiscal Year: 2016-2107, 2017-2018, and 2018-2019, inclusive of \$48000 in Alcohol and Drug Program funding per Fiscal Year, and \$65700 in Mental Health funding per Fiscal Year. The total contract amount payable for Fiscal Years 2016-2019 shall not exceed \$341,100.
- II. Payment for services and/or reimbursement of costs shall be made upon Contractor's satisfactory performance, based upon the scope contained in EXHIBIT A. Payment for services shall be based upon the rates in EXHIBIT B-1-ADP and Exhibit B-1-MH (Schedule of Rates and Contract Maximum). Invoices submitted for payment based upon Exhibit B-1-ADP and Exhibit B-1-MH must contain sufficient detail and provide supporting documentation to enable an audit of the charges.
- III. Invoice. Monthly, Contractor shall submit to County's DESIGNATED REPRESENTATIVE an invoice or certified claim on the County treasury for the service performed over the period specified. County's representative shall evaluate the quality of the service performed, and if found to be satisfactory, shall initiate payment processing. County shall pay invoices or claims for satisfactory work within thirty (30) days of presentation.
 - A. Proper Invoice: The invoice must show the Board Contract number, the number of bed days billed, the actual bed days utilized, by client, and the rate.
 - B. County's Designated Representative:

adpfinance@co.santa-barbara.ca.us (for Alcohol and Drug Program Services)
admhsfinancecbo@co.santa-barbara.ca.us (for Mental Health Services)
Santa Barbara County
Department of Behavioral Wellness
Attn: Accounts Payable
429 North San Antonio Road
Santa Barbara, CA 93110
- IV. County's failure to discover or object to any unsatisfactory work or billings prior to payment will not constitute a waiver of County's right to require Contractor to correct such work or billings or seek any other legal remedy.
- V. **FEE COLLECTION**. For Alcohol and Drug Program services, Contractor agrees to assess client fees toward the cost of treatment in accordance with Health and Safety Code Section 11841. Such fee collection shall be based on Contractor's determination of a client's ability to pay, per Exhibit B-3 ADP. In no case shall any client be refused services due to the inability to pay. Fees charged shall not exceed the actual cost for services provided. Such fees shall be shown on the invoice and deducted from the total invoice. All fees collected by Contractor must be separately identified for audit purposes and treated as placement fees. Contractor agrees to provide County with a copy of Contractor's Fee Collection policy. Fees shall be accounted for by Contractor and used to offset the cost of Contractor's services. All fees paid by or on behalf of patients/clients receiving services under this Agreement

**Exhibit B
FINANCIAL PROVISIONS**

shall be utilized by Contractor only for the delivery of the services specified in this Agreement.

Exhibit B-1-ADP

**Exhibit B-1
Schedule of Rates and Contract Maximum**

CONTRACTOR NAME: The Salvation Army of Southern California

FISCAL YEAR: 2016-2019

Drug Medi-Cal / Non Drug Medi-Cal	Service Type	Mode	Service Description	Unit of Service	DMC Service Function Code	AoD Cost Report Service Code	County Maximum Allowable Rate
Non - Drug Medi-Cal Billable Services	Residential	N/A	Alcohol/Drug Free Housing (Perinatal/Parolee Only)	Bed Day	N/A	57	\$35 per day

	PROGRAM						TOTAL
	ADFH						
GROSS COST:	\$ 48,000						\$48,000
LESS REVENUES COLLECTED BY CONTRACTOR:							
PATIENT FEES							\$ -
CONTRIBUTIONS							\$ -
OTHER (LIST):							\$ -
TOTAL CONTRACTOR REVENUES		\$ -	\$ -	\$ -	\$ -		\$0
MAXIMUM CONTRACT AMOUNT PAYABLE:	\$ 48,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 48,000

SOURCES OF BEHAVIORAL WELLNESS FUNDING FOR MAXIMUM CONTRACT AMOUNT**							
Drug Medi-Cal							\$ -
Realignment/SAPT - Discretionary							\$ -
Realignment/SAPT - Perinatal							\$ -
Realignment/SAPT - Adolescent Treatment							\$ -
Realignment/SAPT - HIV							\$ -
Realignment/SAPT - Primary Prevention							\$ -
CalWORKS							\$ -
Other County Funds	\$ 48,000						\$ 48,000
TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING)	\$ 48,000						\$ 48,000

MAXIMUM 16-17 CONTRACT AMOUNT PAYABLE:	\$ 48,000						\$ 48,000
MAXIMUM 17-18 CONTRACT AMOUNT PAYABLE:	\$ 48,000						\$ 48,000
MAXIMUM 18-19 CONTRACT AMOUNT PAYABLE:	\$ 48,000						\$ 48,000
TOTAL CONTRACT AMOUNT PAYABLE:	\$ 144,000						\$144,000

CONTRACTOR SIGNATURE: Victor R. Daughy Treasurer

STAFF ANALYST SIGNATURE: Guiana Lopez

FISCAL SERVICES SIGNATURE: Josue Sanchez

Terry O. Hughes Secretary

**Funding sources are estimated at the time of contract execution and may be reallocated at Behavioral Wellness' discretion based on available funding sources

Exhibit B-1-MH

DEPARTMENT OF BEHAVIORAL WELLNESS SCHEDULE OF RATES AND CONTRACT MAXIMUM

CONTRACTOR NAME:

Salvation Army

FISCAL YEAR: 2016-2019

Contracted Services(1)	Service Type	Mode	Service Description	Unit of Service	Service Function Code	County Maximum Allowable Rate
Non - Medi-Cal Billable Services	Support Services	N/A	Homeless Shelter	N/A	N/A	\$35 per day

	PROGRAM					TOTAL
	Hospitality House					
GROSS COST:	\$ 65,700					\$65,700
LESS REVENUES COLLECTED BY CONTRACTOR:						
PATIENT FEES						\$ -
CONTRIBUTIONS						\$ -
OTHER (LIST):						\$ -
TOTAL CONTRACTOR REVENUES	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
MAXIMUM ANNUAL CONTRACT AMOUNT PAYABLE:	\$ 65,700	\$ -	\$ -	\$ -	\$ -	\$ 65,700

SOURCES OF FUNDING FOR MAXIMUM ANNUAL CONTRACT AMOUNT (2)						
MEDI-CAL (3)						
NON-MEDI-CAL	\$ 65,700					
SUBSIDY						
OTHER (LIST):						
MAXIMUM 16-17 CONTRACT AMOUNT PAYABLE:	\$ 65,700					\$ 65,700
MAXIMUM 17-18 CONTRACT AMOUNT PAYABLE:	\$ 65,700					\$ 65,700
MAXIMUM 18-19 CONTRACT AMOUNT PAYABLE:	\$ 65,700					\$ 65,700
TOTAL CONTRACT AMOUNT PAYABLE:	\$ 197,100	\$ -				\$ 197,100

D.M

CONTRACTOR SIGNATURE:

Victor R. Donahy
Treasurer

STAFF ANALYST SIGNATURE:

Guiana Lopez
Josue Suarez

FISCAL SERVICES SIGNATURE:

Terry O. Hughes
Secretary

(1) Additional services may be provided if authorized by Director or designee in writing.

(2) The Director or designee may reallocate between funding sources at his/her discretion during the term of the contract, including to utilize and maximize any additional funding or FFP provided by local, State, or Federal law, regulation, policy, procedure, or program. The Director or designee also reserves the right to reallocate between funding sources in the year end cost settlement. Reallocation of funding sources does not alter the Maximum Contract Amount and does not require an amendment to the contract.

(3) Source of Medi-Cal match is State and Local Funds including but not limited to Realignment, MHSA, General Fund, Grants, Other Departmental and SB 163.

**EXHIBIT B-3 – ADP
Sliding Fee Scale***

**COUNTY OF SANTA BARBARA
ALCOHOL & DRUG PROGRAM
FEE SCHEDULE
FY 2016-2017**

ANNUAL GROSS FAMILY INCOME

NUMBER OF DEPENDENTS

FEE PER VISIT	1	2	3	4	5	6	7	8
5	11,880	16,020	20,160	24,300	28,440	32,580	36,730	40,890
10	16,040	20,180	24,320	28,460	32,600	36,740	40,890	45,050
15	20,200	24,340	28,480	32,620	36,760	40,900	45,050	49,210
20	24,360	28,500	32,640	36,780	40,920	45,060	49,210	53,370
25	28,520	32,660	36,800	40,940	45,080	49,220	53,370	57,530
30	32,680	36,820	40,960	45,100	49,240	53,380	57,530	61,690
35	36,840	40,980	45,120	49,260	53,400	57,540	61,690	65,850
40	41,000	45,140	49,280	53,420	57,560	61,700	65,850	70,010
45	45,160	49,300	53,440	57,580	61,720	65,860	70,010	74,170
50	49,320	53,460	57,600	61,740	65,880	70,020	74,170	78,330
55	53,480	57,620	61,760	65,900	70,040	74,180	78,330	82,490
60	57,640	61,780	65,920	70,060	74,200	78,340	82,490	86,650
65	61,800	65,940	70,080	74,220	78,360	82,500	86,650	90,810
70	65,960	70,100	74,240	78,380	82,520	86,660	90,810	94,970
75	70,120	74,260	78,400	82,540	86,680	90,820	94,970	99,130
80	74,280	78,420	82,560	86,700	90,840	94,980	99,130	103,290
85	78,440	82,580	86,720	90,860	95,000	99,140	103,290	107,450
90	82,600	86,740	90,880	95,020	99,160	103,300	107,450	111,610

MONTHLY GROSS FAMILY INCOME

NUMBER OF DEPENDENTS

FEE PER VISIT	1	2	3	4	5	6	7	8
5	990	1,335	1,680	2,025	2,370	2,715	3,061	3,408
10	1,337	1,682	2,027	2,372	2,717	3,062	3,408	3,754
15	1,683	2,028	2,373	2,718	3,063	3,408	3,754	4,101
20	2,030	2,375	2,720	3,065	3,410	3,755	4,101	4,448
25	2,377	2,722	3,067	3,412	3,757	4,102	4,448	4,794
30	2,723	3,068	3,413	3,758	4,103	4,448	4,794	5,141
35	3,070	3,415	3,760	4,105	4,450	4,795	5,141	5,488
40	3,417	3,762	4,107	4,452	4,797	5,142	5,488	5,834
45	3,763	4,108	4,453	4,798	5,143	5,488	5,834	6,181
50	4,110	4,455	4,800	5,145	5,490	5,835	6,181	6,528
55	4,457	4,802	5,147	5,492	5,837	6,182	6,528	6,874
60	4,803	5,148	5,493	5,838	6,183	6,528	6,874	7,221
65	5,150	5,495	5,840	6,185	6,530	6,875	7,221	7,568
70	5,497	5,842	6,187	6,532	6,877	7,222	7,568	7,914
75	5,843	6,188	6,533	6,878	7,223	7,568	7,914	8,261
80	6,190	6,535	6,880	7,225	7,570	7,915	8,261	8,608
85	6,537	6,882	7,227	7,572	7,917	8,262	8,608	8,954
90	6,883	7,228	7,573	7,918	8,263	8,608	8,954	9,301

*For multi-year contracts, annual sliding fee scale will be provided to contractor as it becomes available.

EXHIBIT C
INDEMNIFICATION AND INSURANCE REQUIREMENTS
(For Professional Contracts)

1. INDEMNIFICATION

Contractor agrees to indemnify, defend (with counsel reasonably approved by County) and hold harmless County and its officers, officials, employees, agents and volunteers from and against any and all claims, actions, losses, damages, judgments and/or liabilities arising out of this Agreement from any cause whatsoever, including the acts, errors or omissions of any person or entity and for any costs or expenses (including but not limited to attorneys' fees) incurred by County on account of any claim except where such indemnification is prohibited by law. Contractor's indemnification obligation applies to County's active as well as passive negligence but does not apply to County's sole negligence or willful misconduct.

2. NOTIFICATION OF ACCIDENTS AND SURVIVAL OF INDEMNIFICATION PROVISIONS

Contractor shall notify County immediately in the event of any accident or injury arising out of or in connection with this Agreement. The indemnification provisions in this Agreement shall survive any expiration or termination of this Agreement.

3. INSURANCE

Contractor shall procure and maintain for the duration of this Agreement insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the Contractor, its agents, representatives, employees or subcontractors.

A. Minimum Scope of Insurance

Coverage shall be at least as broad as:

- i. **Commercial General Liability (CGL):** Insurance Services Office (ISO) Form CG 00 01 covering CGL on an "occurrence" basis, including products-completed operations, personal & advertising injury, with limits no less than \$1,000,000 per occurrence and \$2,000,000 in the aggregate.
- ii. **Automobile Liability:** ISO Form Number CA 00 01 covering any auto (Code 1), or if Contractor has no owned autos, hired, (Code 8) and non-owned autos (Code 9), with limit no less than \$1,000,000 per accident for bodily injury and property damage.
- iii. **Workers' Compensation:** as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident for bodily injury or disease.
- iv. **Professional Liability (Errors and Omissions)** Insurance appropriate to the Contractor's profession, with limit of no less than \$1,000,000 per occurrence or claim, \$2,000,000 aggregate.

If the Contractor maintains higher limits than the minimums shown above, the County requires and shall be entitled to coverage for the higher limits maintained by the Contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the County.

EXHIBIT C
INDEMNIFICATION AND INSURANCE REQUIREMENTS
(For Professional Contracts)

B. Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

- i. **Additional Insured** – County, its officers, officials, employees, agents and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Contractor including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the Contractor's insurance at least as broad as ISO Form CG 20 10 11 85 or if not available, through the addition of both CG 20 10 and CG 20 37 if a later edition is used).
- ii. **Primary Coverage** – For any claims related to this Agreement, the Contractor's insurance coverage shall be primary insurance as respects the County, its officers, officials, employees, agents and volunteers. Any insurance or self-insurance maintained by the County, its officers, officials, employees, agents or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.
- iii. **Notice of Cancellation** – Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the County.
- iv. **Waiver of Subrogation Rights** – Contractor hereby grants to County a waiver of any right to subrogation which any insurer of said Contractor may acquire against the County by virtue of the payment of any loss under such insurance. Contractor agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation, but this provision applies regardless of whether or not the County has received a waiver of subrogation endorsement from the insurer.
- v. **Deductibles and Self-Insured Retention** – Any deductibles or self-insured retentions must be declared to and approved by the County. The County may require the Contractor to purchase coverage with a lower deductible or retention or provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention.
- vi. **Acceptability of Insurers** – Unless otherwise approved by Risk Management, insurance shall be written by insurers authorized to do business in the State of California and with a minimum A.M. Best's Insurance Guide rating of "A- VII".
- vii. **Verification of Coverage** – Contractor shall furnish the County with proof of insurance, original certificates and amendatory endorsements as required by this Agreement. The proof of insurance, certificates and endorsements are to be received and approved by the County before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the Contractor's obligation to provide them. The Contractor shall furnish evidence of renewal of coverage throughout the term of the Agreement. The County reserves the right to

EXHIBIT C
INDEMNIFICATION AND INSURANCE REQUIREMENTS
(For Professional Contracts)

require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.

- viii. **Failure to Procure Coverage** -- In the event that any policy of insurance required under this Agreement does not comply with the requirements, is not procured, or is canceled and not replaced, County has the right but not the obligation or duty to terminate the Agreement. Maintenance of required insurance coverage is a material element of the Agreement and failure to maintain or renew such coverage or to provide evidence of renewal may be treated by County as a material breach of contract.
- ix. **Subcontractors** – Contractor shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and Contractor shall ensure that County is an additional insured on insurance required from subcontractors.
- x. **Claims Made Policies** – If any of the required policies provide coverage on a claims-made basis:
 - a) The Retroactive Date must be shown and must be before the date of the contract or the beginning of contract work.
 - b) Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of contract work.
 - c) If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a Retroactive Date prior to the contract effective date, the Contractor must purchase “extended reporting” coverage for a minimum of five (5) years after completion of contract work.
- xi. **Special Risks or Circumstances** – County reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Any change requiring additional types of insurance coverage or higher coverage limits must be made by amendment to this Agreement. Contractor agrees to execute any such amendment within thirty (30) days of receipt.

Any failure, actual or alleged, on the part of County to monitor or enforce compliance with any of the insurance and indemnification requirements will not be deemed as a waiver of any rights on the part of County.