



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Sheriff
Department No.: 032
For Agenda Of: June 28, 2022
Placement: Administrative
Estimated Time:
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisor
FROM: Department Bill Brown, Sheriff-Coroner (Ext. 14290)
Director(s)
Contact Info: Lieutenant Dulce M. Brooks (Ext. 43106)
SUBJECT: TELMATE Inmate Communications First Ammendment

*BILL BROWN
by SM #409*

County Counsel Concurrence

As to form: Yes

Other Concurrence: Yes

As to form: Risk Management

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Approve, ratify, and authorize the Chair to execute a First Amendment to an Agreement with Telmate LLC to continue providing inmate communication services at Sheriff's Office facilities for a period effective from September 01, 2021 through August 31, 2023.
- b) Determine that the activity is not a "Project" subject to California Environmental Quality Act (CEQA) review per CEQA Guideline Sections 15378(b)(4) and 15378(b)(5), since the activity is an organizational or administrative activity of government and governmental fiscal activities or funding mechanisms that will not result in direct or indirect physical changes in the environment and which do not involve any commitment to any specific project which may result in a potentially significant impact on the environment.

Summary Text:

Telmate LLC, a wholly owned subsidiary of Global Tel*Link (GTEL), currently provides products and services for the Sheriff's Office. Telmate facilitates inmate communications services and associated account funding including inmate telephones, friends and family web-based account portal, inmate telephone web-based platform with Sheriff's Office access to call data, reports, and recordings, the

- Revised Sheriff’s Office revenue share percentage for tablets from 25% to 20% and inclusive of all revenue generating services (i.e., inmate telephone calls, electronic messaging, movies, music) and exclusive of video visitation
- Tablet features inclusive of inmate telephone calls, electronic messaging, video visitation, movies, music, books, commissary ordering, inmate grievance reporting, and the Edovo Core educational software suite
- Two (2) year Agreement term extension

The extension period is for two (2) one (1) year consecutive terms with no additional extensions left in the original agreement.

Fiscal and Facilities Impacts:

Budgeted: Yes **Fiscal Analysis:**

<u>Funding Sources</u>	<u>Current Annualized Average Revenue Share:</u>	<u>Estimated Annualized Ongoing Revenue Share:</u>
General Fund		
State		
Federal		
Fees		
Other: Telmate, LLC	\$ 500,000.00	\$ 220,000.00
Total	\$ 500,000.00	\$ 220,000.00

Narrative: Revenue loss associated with the new CA PUC regulations is estimated at \$280,000 per year. The Sheriff’s Office is pursuing other revenue enhancement options for the Inmate Welfare Fund and will evaluate whether adjustments to expenditures are necessary based on projected ongoing revenues. The Inmate Welfare Fund can support decreased revenues for Fiscal Year 2022-23 due to revenues exceeding expenditures for the past few fiscal years.

Special Instructions:

Clerk of the Board: Please send two (2) copies of the official executed agreement amendment and two (2) copies of the Minute Orders to the Sheriff’s Office, Attention Lt. Dulce M. Brooks

Attachments:

- Attachment A: First Amendment for Services of Agreement with Independent Contractor
- Attachment B: Original Agreement
- Attachment C: Board Contract Summary Form
- Attachment D: Certificate of Liability Insurance

Authored by:

Dulce M. Brooks, Lieutenant
 County of Santa Barbara Sheriff’s Office, South County Operations Division