

AMENDMENT NO. 1 TO THE
AGREEMENT FOR SERVICES OF INDEPENDENT CONTRACTOR
WITH SAMSARA INC.
Contract No. **SCON-002928**

This Amendment is made to the above-referenced Agreement by and between the County of Santa Barbara, a political subdivision of the State of California (hereafter COUNTY), on behalf of the Santa Barbara County Department of Public Works, and Samsara Inc. with an address at 1 De Haro Street, San Francisco, CA 94107 (hereafter CONTRACTOR).

1. **Amendments to Exhibit B (“Payment Arrangements”)**. In accordance with Section 26 of the Agreement, Sections A and C to **Exhibit B** of the Agreement shall be amended as follows:
 - A. For CONTRACTOR services to be rendered under this Agreement, CONTRACTOR shall be paid a Base Contract Amount of \$400,474.97. The Base Contract Amount is inclusive of \$221,885.18, as specified in **Exhibit B1**, attached hereto and incorporated by this reference, and \$178,589.79 that was previously paid under Santa Barbara County Purchase Order No. CN10197 but this Agreement hereby otherwise cancels, nullifies, and supersedes Purchase Order No. CN10197. Purchase Order #CN10197 is attached to this Agreement as **Exhibit B2**.
 - C. The total amount payable by County for all services rendered under this Agreement shall not exceed \$420,474.97 (Total Agreement Amount). This Total Agreement Amount is inclusive of the Base Contract Amount (\$400,474.97) and the Contingency Fund (\$20,000.00).
2. **Ratifications**. The terms and provisions set forth in this Amendment shall modify and supersede all inconsistent terms and provisions set forth in the original Agreement. Except as expressly amended by this Amendment, the Agreement remains in full force and effect.
3. **Counterparts**. This Amendment may be executed in several counterparts, all of which taken together shall constitute a single agreement between the parties.

[SIGNATURES ON FOLLOWING PAGES]

CONTRACTOR SIGNATURE PAGE

IN WITNESS WHERE OF, the parties have executed this first amendment to the Agreement for Services of Independent Contractor be effective on the date executed by COUNTY.

Adam Eltoukhy
Samsara Inc.
1 De Haro Street
San Francisco, CA 94107

By: 
Executive Vice President, Chief Legal Officer

Date: December 19, 2025

COUNTY SIGNATURE PAGE

IN WITNESS WHERE OF, the parties have executed this first amendment to the Agreement for Services of Independent Contractor be effective on the date executed by COUNTY.

ATTEST:

Mona Miyasato
County Executive Officer
Clerk of the Board

Signed by:
By: Sheila de la Guerra
0B03F3DDF9EE4AA...
Deputy Clerk

COUNTY OF SANTA BARBARA:

Signed by:
By: Bob Nelson
9DD6B7A21FC646A...
Chair, Board of Supervisors
Bob Nelson

Date: 2/12/2026 | 12:52 PM PST

RECOMMENDED FOR APPROVAL:

DocuSigned by:
By: Chris Sneddon
67CE64FE08B48C...
Chris Sneddon
Director of Public Works

APPROVED AS TO FORM:

Rachel Van Mullem
County Counsel

Signed by:
By: Ashley Flood
FFF4B37430144BF...
Deputy County Counsel

APPROVED AS TO ACCOUNTING FORM:

Betsy M. Schaffer, CPA
Auditor-Controller

Signed by:
By: James Munro
02BA147EFC6A04DE...
Deputy

APPROVED AS TO FORM:

Marisa Kahn
Interim Risk Manager

Signed by:
By: Marisa Kahn
AB42F00273FBD41C...