

**Attachment 1: Master Service Agreement  
Listing  
Fiscal Year 2025-26**

			Annual MSA Total Amount
	<b>Contractor</b>	<b>Local</b>	<b>FY 24/25</b>
1	Coastal Copy	Y	\$400,000.00
2	CompuWave (BMAK)	N	\$2,000,000.00
3	Consortium Media Services	N	\$500,000.00
4	Herencia Indigena	Y	\$500,000.00
5	Marborg Industries	Y	\$1,750,000.00
6	Mark Cranes Tree Care	Y	\$500,000.00
7	Perez Landscaping Inc	Y	\$400,000.00
8	Peterson's Tree Care Inc	Y	\$500,000.00
9	TEKsystems Global Services	N	\$1,500,000.00
10	Tierra Verde Tree Care Inc	Y	\$500,000.00
11	Z Consulting Inc.	N	\$400,000.00

**Description of Services**

- 1. Coastal Copy (#180386)** – Contractor provides service, parts, and labor for printing related tasks throughout the County. They will also include travelling to certain locations to help fix printers, scanners, and copiers as well as remote monitoring to ensure equipment is functioning properly.

Current using department(s): All

- 2. CompuWave, Inc. (BMAK, Inc.) (#146095)**– Contractor is a distributor of software licenses for multiple products used Countywide. The functionality of the software purchases include, but are not limited to, Adobe licenses for document editing, document storage and filling, eSignature, Workload platform utilizing cloud features, Microsoft applications (Word, Excel, PowerPoint, etc.), IT security, and data integrations.

Current using department(s): All

- 3. Consortium Media Services (#074190)** – Contractor provides media content creation revolved around department objectives to inform and educate individuals throughout the County about important health-related topics. Vendor also provides organized Campaign goals that increase community awareness and engagement to those who receive this information and utilizes tools, such as radio, to reach the target audiences.

Current using department(s): Social Services, County Health Department

- 4. Herencia Indigena (#118764)** – Contractor provides interpretation services throughout Santa Barbara County. Interpreters/advocates will facilitate in communication between parties, assist with appointments with patients, and perform other Mixteco to English tasks such as providing educational materials.

Current using department(s): Social Services, County Health Department

- 5. Marborg Industries (#509950)** – In addition to trash and waste-related services, Contractor also provides other non-standard services including, but not limited to, street sweeping services, special item hauls, equipment repair, and temporary fencing. Certain rental equipment such as portable bathrooms and washing stations are also included.

Current Using departments(s): Public Works-RRWM, Community Services, Sheriff

6. **Mark Crane's Tree, Inc. (#000492)** – Contractor provides tree-related services, both standard and emergency, such as cutting, trimming, and removing trees located in County locations. Contractor also provides special equipment rentals, such as lifts, skid steers, and saws, for certain tree cutting tasks.

Current using department(s): Public Works and General Services.

7. **Perez Landscaping (#108582)** – Contractor specializes in tree maintenance, pruning, removal, planting, transplanting, cabling, brush/debris chipping, median maintenance, arborist consulting, and emergency services. In addition to Bobcat and Excavator rentals, Contractor also provides arborist consulting to aid with County tasks.

Current using department(s): Public Works and General Services.

8. **Peterson's Tree Care Inc (#629101)** – Contractor provides services for tree maintenance, pruning, removal, planting, transplanting, stump grinding, cabling, brush/debris chipping, and emergency services. Special equipment rental includes Aerial lifts, stump grinders, cabling-time and materials.

Current using department(s): Public Works, Community Services.

9. **TEKsystems Global Services LLC (#167748)** - Contractor provides technical personnel (defined as "Resources") whose titles include, but are not limited to, Support Technician, IT Engineer, Technical Consultant, Analyst, and Developer. These Resources, who are managed and tracked by the Contractor, are selected by County to execute operational activities and deliverables based on the technological task identified. These could include information technology services, system analysis and design, software development, and functional testing.

Current using department(s): ITD, Auditor-Controller

10. **Tierra Verde Tree Care Inc (#002755)** - Contractor provides tree maintenance, pruning, removal, root pruning, root wall installation, tree planting, transplanting, stump grinding, cabling, brush/debris clearing/chipping, and emergency services. Services also include fire abatement and necessary related tasks.

Current using department(s): Agricultural Commissioner, Public Works, Community Services, General Services

11. **Z Consulting (#011930)** – Contractor provides IT Consulting to government sector clients with complex strategic technology decisions. Contractor identifies issues and maps out latest technology solutions to meet project objectives. This is conducted via interviews and Contractor demonstrations which display the project goals, objectives, and outcomes which could assist with future County solicitations.

Current using department(s): ITD, Social Services.