

**FIRST AMENDMENT TO AGREEMENT FOR SERVICES OF INDEPENDENT CONTRACTOR FOR
CALWORKS INFORMATION SYSTEM PRINTING AND MAILING SERVICES**

Santa Barbara County
Department of Social Services

First Amendment

This is a *First Amendment* (First Amendment to the Agreement) to the Agreement for Services of Independent Contractor, by and between the **County of Santa Barbara (COUNTY)** and **Bit California, LLC dba Document Fulfillment Services (CONTRACTOR)**.

WHEREAS, on January 23, 2018, the COUNTY approved the Agreement for Services with Independent Contractor, BC#18-160, (Agreement) with CONTRACTOR for the provision of CalWORK's Information Network (CalWIN) system printing and mailing services;

WHEREAS, the initial term of the Agreement commenced on February 1, 2018 and is set to expire on June 30, 2022 unless otherwise directed by COUNTY or unless earlier terminated; and

WHEREAS, the parties now desire to amend the Agreement to extend the term for one additional year commencing on July 1, 2022, through June 30, 2023 (First Extension Period).

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, COUNTY and CONTRACTOR agree as follows.

The Agreement is amended as follows:

1. Section 1, **DESIGNATED REPRESENTATIVE**, of the Agreement, is amended to state in its entirety:

Christina Gropetti, CalWIN Operations Manager at phone number (805) 346-7116 is the representative of the COUNTY and will administer this Agreement for and on behalf of COUNTY. Eric Bambury, President/CEO at phone number (916) 374-9002 is the authorized representative for CONTRACTOR. Changes in designated representatives shall be made only after advance written notice to the other party.

2. Section 2, **NOTICES**, of the Agreement, is amended to state in its entirety:

Any notice or consent required or permitted to be given under this Agreement shall be given to the respective parties, in writing, by email, personal delivery, or facsimile, or with postage prepaid by first class mail, registered or certified mail, or express courier service, as follows:

To COUNTY: *Christina Gropetti*, CalWIN Operations Manager
Santa Barbara County Department of Social Services
2125 S. Centerpointe Parkway, Santa Maria, CA 93455
FAX: (805) 346-8366
EMAIL: *cgroppe@countyofsb.org*

To CONTRACTOR: Eric Bambury, President/CEO
2930 Ramona Ave., #100, Sacramento, CA 95826
FAX: (916) 374-9011

EMAIL: ebambury@dfsmail.com

or at such other address or to such other person that the parties may from time to time designate in accordance with this Notices section. If sent by first class mail, notices and consensus under this section shall be deemed to be received five (5) days following their deposit in the U.S. mail. This Notices section shall not be construed as meaning that either party agrees to service of process except as required by applicable law.

3. Section 4, **TERM**, of the Agreement, is amended by adding the following language:

*For the First Extension Period, CONTRACTOR shall commence performance on July 1, 2022 and end performance upon completion, but no later than June 30, 2023, unless otherwise directed by COUNTY or unless earlier terminated. The COUNTY at the end of the contract term has an option to renew for *four (4) additional one (1) year term*, without re-bidding. A renewal determination will be contingent upon CONTRACTOR's satisfactory achievement of agreed upon performance measures.*

4. Section 5, **COMPENSATION OF CONTRACTOR**, of the Agreement is amended to state in its entirety:

In full consideration for CONTRACTOR's services, CONTRACTOR shall be paid for performance under this Agreement in accordance with the terms of EXHIBIT B, including **EXHIBIT B-1 (Schedule of Fees)** for the period of February 1, 2018 through June 30, 2022 and **EXHIBIT B-2 (Schedule of Fees)** for the period of July 1, 2022 through June 30, 2023, attached hereto and incorporated herein by reference. Billing shall be made by invoice, which shall include the contract number assigned by COUNTY and which is delivered to the address given in Section 2, **NOTICES**, above following completion of the increments identified on EXHIBIT B. Unless otherwise specified on EXHIBIT B, payment shall be net thirty (30) days from presentation of invoice.

5. Section 37, **SUBAWARD (ASSIGNABILITY, SUBCONTRACT)**, is removed from the Agreement.

6. Section 37, **MANDATORY DISCLOSURE**, is added to the Agreement:

CONTRACTOR must disclose, in a timely manner, in writing to the COUNTY all violations of Federal criminal law involving fraud, bribery, or gratuity violations potentially affecting the award. CONTRACTOR is required to report certain civil, criminal, or administrative proceedings to the System for Award Management (SAM) located at www.sam.gov. Failure to make required disclosures can result in any of the remedies described in 2 CFR §200.338 OR 45 CFR §75.371. Remedies for noncompliance, including suspension or debarment. (See also 2 CFR part 180 and 376 and 31 U.S.C. 3321.)

7. Section 38, **PROCUREMENT FOR RECOVERED MATERIALS**, is added to the Agreement:

CONTRACTOR must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

8. Section 39, **UNIFORM ADMINISTRATIVE REQUIREMENTS, COST PRINCIPLES, AND AUDIT REQUIREMENTS FOR FEDERAL AWARDS**, is added to the Agreement:

CONTRACTOR shall comply with the requirements of 45 CFR Part 75 which are hereby incorporated by reference in this Agreement.

9. Section 40, **DRUG FREE WORKPLACE**, is added to the Agreement:

CONTRACTOR must comply with drug-free workplace requirements in Subpart B (or Subpart C, if the recipient is an individual) of 2 CFR part 382, which adopts the Governmentwide implementation (2 CFR part 182) of sec. 5152-5158 of the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701-707).

10. Section 41, **DOMESTIC PREFERENCES FOR PROCUREMENTS**, is added to the Agreement:

Domestic Preferences for Procurements. CONTRACTOR shall comply with Section 2 CFR Part 200.322. CONTRACTOR should, as appropriate and to the extent consistent with law, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). For purposes here, "Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States; and "Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

11. Section G.ii. of III. **DESCRIPTION OF SERVICES**, of **EXHIBIT A** of the Agreement is amended to state in its entirety:

- ii. **Offline Pre-Printed Inserts** shall be defined where CONTRACTOR performs the printing of the insert prior, and separately inserts the document into the completed product. This will be charged at the applicable per image pricing for printing, plus the "insert by machine" fee as referenced in *EXHIBIT B-1 (Schedule of Fees) for the period of February 1, 2018 through June 30, 2022 and EXHIBIT B-2 (Schedule of Fees) for the period of July 1, 2022 through June 30, 2023.*

12. Section M of III. **DESCRIPTION OF SERVICES**, of **EXHIBIT A** of the Agreement is amended to state in its entirety:

M. Miscellaneous

COUNTY may request additional printing, mailing, and document processing jobs not related to CalWIN projects. These requests will be made in writing by the COUNTY to the CONTRACTOR and shall be subject to the requirements and not-to-exceed cost limitation of Exhibit B and schedule of fees set forth in *EXHIBIT B-1 (Schedule of Fees) for the period of February 1, 2018 through June 30, 2022 and EXHIBIT B-2 (Schedule of Fees) for the period of July 1, 2022 through June 30, 2023.*

13. Section A of **EXHIBIT B** of the Agreement is amended to state in its entirety:

- A. For CONTRACTOR services to be rendered under this Agreement, CONTRACTOR shall be paid a total contract amount, including cost reimbursements, not to exceed **\$2,400,000** for the period of *February 1, 2021 through June 30, 2022, and not to exceed \$600,000 for the period of July 1, 2022 through June 30, 2023.*

14. Section B of **EXHIBIT B** is amended to state in its entirety:

B. Payment for services and/or reimbursement of costs shall be made upon CONTRACTOR's satisfactory performance, based upon the scope and methodology contained in **EXHIBIT A** as determined by COUNTY. Payment for services and/or reimbursement of costs shall be based upon the costs, expenses, overhead charges and hourly rates for personnel, as defined in **EXHIBIT B-1** (*Schedule of Fees*) for the period of February 1, 2018 through June 30, 2022 and **EXHIBIT B-2** (*Schedule of Fees*) for the period of July 1, 2022 through June 30, 2023, as applicable. Invoices submitted for payment that are based upon **EXHIBIT B-1 or B-2**, must contain sufficient detail to enable an audit of the charges and provide supporting documentation if so specified in **EXHIBIT A**.

15. Section C of **EXHIBIT B** is amended to state in its entirety:

C. Monthly, CONTRACTOR shall submit to the COUNTY DESIGNATED REPRESENTATIVE an invoice or certified claim on the County Treasury for the service performed over the period specified. These invoices or certified claims must cite the assigned Board Contract Number. COUNTY DESIGNATED REPRESENTATIVE shall evaluate the quality of the service performed and if found to be satisfactory and within the cost basis of **EXHIBIT B-1 or B-2** as applicable, shall initiate payment processing. COUNTY shall pay invoices or claims for satisfactory work within 30 days of receipt of correct and complete invoices or claims from CONTRACTOR.

16. Add **EXHIBIT B-2**, Schedule of Fees for July 1, 2022 through June 30, 2023 as attached.

17. EXHIBIT C is amended as attached.

In all other respects, the Agreement remains unchanged and shall remain in full effect.

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First Amendment to the Agreement between the **County of Santa Barbara** and **Bit California, LLC dba Document Fulfillment Services**.

IN WITNESS WHEREOF, the parties have executed this First Amendment to the Agreement to be effective on the date executed by COUNTY.

ATTEST:

Mona Miyasato
County Executive Officer
Clerk of the Board

By: *Shirley LaGuerra*
Deputy Clerk

COUNTY OF SANTA BARBARA:

By: *Joan Hartmann*
Joan Hartmann, Chair
Board of Supervisors
Date: 5-10-22

RECOMMENDED FOR APPROVAL:

Department of Social Services

DocuSigned by:
By: *Daniel Nelson*
11A5E47EB26A45A
Department Head

CONTRACTOR:

Bit California, LLC dba Document Fulfillment Services

DocuSigned by:
By: *Eric Bambury*
6067A3809BAE4E7...
Authorized Representative
Name: Eric Bambury
Title: President/CEO

APPROVED AS TO FORM:

Rachel Van Mullem
County Counsel

DocuSigned by:
By: *Paul Lee*
11FDC8C0F7B3461
Deputy County Counsel

APPROVED AS TO ACCOUNTING FORM:

Betsy M. Schaffer, CPA
Auditor-Controller

DocuSigned by:
By: *Robert Geis*
D25019E2AF094BE...
Deputy

APPROVED AS TO FORM:

Greg Milligan, ARM
Risk Management

DocuSigned by:
By: *Gregory Milligan*
DC240AC1E64247D...
Risk Management

EXHIBIT B-2

SCHEDULE OF FEES

July 1, 2022 through June 30, 2023

| Budget Items | Unit Price | Unit of Measure |
|--|------------|--------------------------------|
| BW Printing PCL5 Files | \$ 0.0337 | Image |
| BW Printing PDF Files | \$ 0.0337 | Image |
| Collateral Material Printing | \$ 0.03195 | Image |
| Full Color Printing | \$ 0.0412 | Image |
| Inserting by Machine per 1,000 | \$ 7.00 | Per 1000 |
| Inserting by Hand per 1,000 | \$ 20.00 | Per 1000 |
| Folding Supplied Material | \$ 0.01 | Each Folding Supplied Material |
| Information Technology Changes - Enhancements per hour | \$ 85.00 | Hour |
| PO Box 1532 extract, index and FTP | \$ 0.02200 | Image |
| CASS/National Change Of Address (NCOA) Processing Fee per Record | \$ 0.00600 | Record |
| Letter Size Postage (AADC) | \$0.461 | Mail Piece |
| Flat Size Postage (3 digit) | \$1.73 | Mail Piece |

EXHIBIT C

Indemnification and Insurance Requirements (For Professional Contracts)

INDEMNIFICATION

CONTRACTOR agrees to indemnify, defend (with counsel reasonably approved by COUNTY) and hold harmless COUNTY and its officers, officials, employees, agents and volunteers from and against any and all claims, actions, losses, damages, judgments and/or liabilities arising out of this Agreement from any cause whatsoever, including the acts, errors or omissions of any person or entity and for any costs or expenses (including but not limited to attorneys' fees) incurred by COUNTY on account of any claim except where such indemnification is prohibited by law. CONTRACTOR'S indemnification obligation applies to COUNTY'S active as well as passive negligence but does not apply to COUNTY'S sole negligence or willful misconduct.

NOTIFICATION OF ACCIDENTS AND SURVIVAL OF INDEMNIFICATION PROVISIONS

CONTRACTOR shall notify COUNTY immediately in the event of any accident or injury arising out of or in connection with this Agreement. The indemnification provisions in this Agreement shall survive any expiration or termination of this Agreement.

INSURANCE

CONTRACTOR shall procure and maintain for the duration of this Agreement insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the CONTRACTOR, its agents, representatives, employees or subcontractors.

A. Minimum Scope of Insurance

Coverage shall be at least as broad as:

1. **Commercial General Liability (CGL):** Insurance Services Office (ISO) Form CG 00 01 covering CGL on an "occurrence" basis, including products-completed operations, personal & advertising injury, with limits no less than \$1,000,000 per occurrence and \$2,000,000 in the aggregate.
2. **Automobile Liability:** Insurance Services Office Form Number CA 0001 covering, Code 1 (any auto), or if CONTRACTOR has no owned autos, Code 8 (hired) and 9 (non-owned), with limit no less than \$1,000,000 per accident for bodily injury and property damage.
3. **Workers' Compensation:** Insurance as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident for bodily injury or disease. *(Not required if CONTRACTOR provides written verification that it has no employees)*
4. **Professional Liability:** (Errors and Omissions) Insurance appropriate to the CONTRACTOR'S profession, with limit no less than \$2,000,000 per occurrence or claim, \$2,000,000 aggregate.

If the CONTRACTOR maintains broader coverage and/or higher limits than the minimums shown above, the COUNTY requires and shall be entitled to the broader coverage and/or the higher limits maintained by the CONTRACTOR. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the COUNTY.

B. Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

1. **Additional Insured** – COUNTY, its officers, officials, employees, agents and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the CONTRACTOR including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the CONTRACTOR'S insurance at least as broad as ISO Form ISO Form CG 20 10 11 85 or both CG 20 10, CG 20 26, CG 20 33, or CG 20 38; **and** CG 20 37 forms if later revisions used).
2. **Primary Coverage** – For any claims related to this contract, the CONTRACTOR'S insurance coverage shall be primary insurance primary coverage at least as broad as ISO CG 20 01 04 13 as respects the COUNTY, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the COUNTY, its officers, officials, employees, or volunteers shall be excess of the CONTRACTOR'S insurance and shall not contribute with it.
3. **Notice of Cancellation** – Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the COUNTY.
4. **Waiver of Subrogation Rights** – CONTRACTOR hereby grants to COUNTY a waiver of any right to subrogation which any insurer of said CONTRACTOR may acquire against the COUNTY by virtue of the payment of any loss under such insurance. CONTRACTOR agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation, but this provision applies regardless of whether or not the COUNTY has received a waiver of subrogation endorsement from the insurer.
5. **Deductibles and Self-Insured Retention** – Any deductibles or self-insured retentions must be declared to and approved by the COUNTY. The COUNTY may require the CONTRACTOR to purchase coverage with a lower deductible or retention or provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention.
6. **Acceptability of Insurers** – Unless otherwise approved by Risk Management, insurance shall be written by insurers authorized to do business in the State of California and with a minimum A.M. Best's Insurance Guide rating of "A- VII".
7. **Verification of Coverage** – CONTRACTOR shall furnish the COUNTY with proof of insurance, original certificates and amendatory endorsements as required by this Agreement. The proof of insurance, certificates and endorsements are to be received and approved by the COUNTY before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the CONTRACTOR'S obligation to provide them. The CONTRACTOR shall furnish evidence of renewal of coverage throughout the term of the Agreement. The COUNTY reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.
8. **Failure to Procure Coverage** – In the event that any policy of insurance required under this Agreement does not comply with the requirements, is not procured, or is canceled and not replaced, COUNTY has the right but not the obligation or duty to terminate the Agreement. Maintenance of required insurance coverage is a material element of the Agreement and failure to maintain or renew such coverage or to provide evidence of renewal may be treated by COUNTY as a material breach of contract.
9. **Subcontractors** – CONTRACTOR shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and CONTRACTOR shall ensure that COUNTY is an additional insured on insurance required from subcontractors.
10. **Claims Made Policies** – If any of the required policies provide coverage on a claims-made basis:

- i. The Retroactive Date must be shown and must be before the date of the contract or the beginning of contract work.
- ii. Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of contract work.
- iii. If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a Retroactive Date prior to the contract effective date, the CONTRACTOR must purchase "extended reporting" coverage for a minimum of five (5) years after completion of contract work.

11. **Special Risks or Circumstances** – COUNTY reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Any change requiring additional types of insurance coverage or higher coverage limits must be made by amendment to this Agreement. CONTRACTOR agrees to execute any such amendment within thirty (30) days of receipt.

Any failure, actual or alleged, on the part of COUNTY to monitor or enforce compliance with any of the insurance and indemnification requirements will not be deemed as a waiver of any rights on the part of COUNTY.