



BOARD OF SUPERVISORS  
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

**Department Name:** Public Health  
**Department No.:** 041  
**For Agenda Of:** June 23, 2015  
**Placement:** Administrative  
**Estimated Tme:**  
**Continued Item:** No  
**If Yes, date from:**  
**Vote Required:** Majority

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**TO:** Board of Supervisors

**FROM:** Department Takashi Wada, MD, MPH, Public Health Director  
Director(s) Public Health Department  
Contact Info: Dan Reid, Assistant Deputy Director, Public Health Department  
681-5173

**SUBJECT:** Professional Services Agreement with Lawrence Bines, M.D., P.C., FY 15-18

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**County Counsel Concurrence**

As to form: Yes

**Auditor-Controller Concurrence**

As to form: Yes

**Other Concurrence: Risk Management**

As to form: Yes

**Recommended Actions:**

That the Board of Supervisors consider recommendations regarding a Professional Services Agreement:

- a) Approve and authorize the Chair to execute a Professional Services Agreement with Lawrence Bines, M.D., P.C., to provide medical services in the Public Health Department Health Care Centers for the period July 1, 2015 through June 30, 2018 in an amount not to exceed \$1,023,584 annually, for a total contract amount not to exceed \$3,070,752;
- b) Approve and authorize the Director of the Public Health Department to execute any necessary revisions to Exhibit D, listing the Additional Insured providers, to ensure appropriate emergency and on call services; and
- c) Determine that these activities are exempt from California Environmental Quality Act review per CEQA Guideline Section 15378(b)(4), since the recommended actions are government fiscal activities which do not involve commitment to any specific project which may result in a potentially significant physical impact on the environment.

**Summary Text:**

The Public Health Department, in accordance with state mandates, provides medical care to those individuals who would otherwise not be able to access the local health care system. Physicians, along

with other professionals, provide primary medical care and perform administrative duties to ensure that the County fulfills those mandated services.

The County is experiencing an ongoing need for obstetrics/gynecology (OB/GYN) appointments in Santa Barbara, Franklin, Carpinteria, Lompoc and Santa Maria Health Care Centers as well as physician coverage for required hospital stays. In addition to OB/GYN services, Dr. Lawrence Bines has been increasing his time by developing OB/GYN clinical policies, conducting training, and assisting with the ongoing development of the Public Health Department Electronic Health Record. Based on the estimated amount of services being provided, this Agreement is an approximate two percent (2%) increase in agreement maximum over Board Contract (BC-14-055); scheduled to terminate on June 30, 2015.

**Background:**

Lawrence Bines M.D., P.C. and a network of qualified subcontracted physicians (Additional Insured-Exhibit D) have been providing excellent OB/GYN services and hospital coverage for more than sixteen years. The Board approved the original agreement with Dr. Bines on August 24, 1999 for the period July 1, 1999 through June 30, 2000. Subsequent agreements and amendments have been consistently approved by the Board or via the authority granted to the CEO’s office. Approval of this agreement will replace the current contract (BC-14-055) with Lawrence Bines, M.D., P.C. a California licensed obstetrician/gynecologist to continue providing existing hospital coverage and clinical services through June 30, 2018.

**Performance Measure:**

There are 4 Performance Objectives for this Agreement to ensure appropriate high quality patient care while maximizing compliance and service reimbursements:

1. Increase OB patient visits by 5% per fiscal year from FY 2015/2016 through 2017/2018 and Pediatric patient visits by 3% per fiscal year from FY 2015/2016 through 2017/2018.
2. Limit unreimbursed ultrasound services to no more than 20% in FY 2015/2016; 15% in FY 2016/2017 and 10% in 2017/2018 of total ultrasound services.
3. Coordinate with PHD Women and Infant Children (WIC) staff to support medical nutrition therapy and lactation in all locations.
4. Maintain compliance with Comprehensive Perinatal Services Program while reducing unreimbursed OB Antepartum Exams (> 10 visits) to 30% in FY 2015/2016; 20% in FY 2016/2017 and 15% in FY 2017/2018.

**Fiscal and Facilities Impacts:**

Budgeted: Yes **Fiscal Analysis:**

<b><u>Funding Sources</u></b>	<b><u>Current FY Cost:</u></b>	<b><u>Annualized On-going Cost:</u></b>	<b><u>Total One-Time Project Cost</u></b>
General Fund			
State		\$ 7,676,880.00	
Federal		\$ 255,896.00	
Fees			
Other: Medi-Cal revenues			
<b>Total</b>	<b>\$ -</b>	<b>\$ 1,023,584.00</b>	<b>0</b>

The costs for these OB/GYN physician services are fully reimbursed by the Federal and State governments as a result of the department’s status as a Federally Qualified Health Center (FQHC)

providing services for Medi-Cal and other State obstetrics programs. Obstetrical services are a required, core service element for the Public Health Department's FQHC program.

**Key Contract Risks:**

This is a unique agreement in that it involves an individual's corporation with a collection of support providers (Additional Insured – Exhibit D) that work cohesively to ensure high quality medical obstetrics and gynecology care for PHD patients at County Health Care Centers as well as call coverage for emergency hospital procedures. Dr. Bines in addition provides leadership and practice standardization countywide for PHD Women's Health Care. This Agreement encompasses approximately 75% of the Women's Health Care program for the Public Health Department. In the event that Dr. Bines could not fulfill the obligations of his Agreement, the Public Health Department could contract with other OB/GYN hospitalist groups in the County for emergency call coverage and use existing County employee medical providers and health care practitioners to see patients in Dr. Bines' patient panel, and the PHD Medical Director can provide the necessary leadership until an additional OB/GYN provider could be retained to oversee the existing health care practitioners and to ensure coordination of care with the contracted OB/GYN hospitalist groups.

PHD is also working to assist a contracted OB/GYN provider to attain privileges at Cottage Hospital which will provide additional capacity for PHD patients to receive necessary surgical care and follow-up while increasing the potential call coverage in the community.

PHD contracts with OB/GYN providers in the Lompoc area whose agreements could be expanded to provide call coverage for the Lompoc Valley Hospital in Dr. Bines' absence.

**Staffing Impacts:**

**Legal Positions:**

N/A

**FTEs:**

N/A

**Special Instructions:**

Please execute two (2) originals of the Professional Services Agreement with Lawrence Bines, M.D., P.C. and retain one (1) original Agreement and one (1) Minute Order for pick-up by the department. Please email [phdcu@sbcphd.org](mailto:phdcu@sbcphd.org) when available for pickup.

**Attachments:**

Agreement for Professional Services with Lawrence Bines, M.D., P.C., FY 15-18

**Authored by:** Dan Reid, Assistant Deputy Director, 805-681-53