County of Santa Barbara General Services - Public Works - Community Services

Job Order Contracting (JOC) Award of Services Contract







Greg Chanis, Assistant Director General Services Department September 22, 2015



Recommendations



- a) Approve and authorize the Chair to execute a Professional Services Agreement provided herein as Attachment A, with The Gordian Group, of Greenville, South Carolina, in the Not-to-Exceed amount of \$200,000, to provide Job Order Contracting program development, implementation, and management services, for an initial contract term of one (1) year; and
- b) Determine that the proposed action is not a "project" as defined by California Environmental Quality Act (CEQA) Guidelines Section 15378(b) (5), as it is an administrative activity that will not result in direct or indirect changes in the environment, (see Attachment B).

Job Order Contracting (JOC)



- A Firm Fixed Priced, Competitively Bid, Indefinite Quantity Procurement Process
- Primarily Used for Repair, Alterations, and Minor New Construction Projects

Public Works Contract Code



Section 20128.5 provides that counties may award annual contracts for the "repair, remodeling or other repetitive work" for infrastructure, buildings, structures, or other real property" to be awarded according to unit prices

JOC Program Development



- Gordian assists County in developing procedures for successful implementation of JOC
- Works with County in developing JOC contract documents including customized Construction Task Catalog(s)
- <u>Conducts Contractor outreach and pre-bid</u> <u>seminars focused on attracting local contractors</u>
- County conducts competitive bid process, awards contracts to lowest responsible bidder

Job Order Execution



 Owner specifies desired work through brief scope description

(1) Identify a Project

(2) Joint Scope Meeting

- Owner & contractor jointly develop detailed scope of work
- Identify design components

 Contractor develops detailed scope of work and price proposal from Construction Task Catalog®

(3) Proposal

•Contractor commences work under lump sum job order

> (6) Start Construction

(5) Issue Work Order

 Owner issues authorization to proceed Owner reviews and approves price proposal, schedule, list of subs, and submittals

> (4) Proposal Review

Note: Gordian serves as owner's representative in steps 2 and 4.

Initial JOC Focus Areas





Asphalt Work

Painting

Carpeting





JOC Benefits



- Simplifies the Procurement Process for repair, alteration & minor new construction projects
- Faster Customer Response -Projects start in weeks rather than months
- Saves Money
- Improves the Quality of the Work
- Increases Local Sub-Contractor Participation
- Virtually Eliminates Defaults, Terminations, and Claims
- Fully Transparent Process

Risk Mitigation



- The Gordian Group implements JOC program at no upfront cost
- All implementation phases performed at-risk by Gordian
- No guaranteed construction spend via JOC program beyond any contractual minimums offered to awarded contractors

CA Counties Using Gordian*











- SF County-\$33,834,606
- Orange County- \$14,818,380
- Solano County- \$2,441,865
- LA County-\$64,513,903
- Fresno County-\$4,451,449
- Ventura County- \$17,016,686
- Kern County-\$1,731,634
- Placer County-\$1,956,085









^{*}Partial Listing

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Discussion







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