June 21, 2016

Department of Alcohol Beverage Control Attn: Matthew Austin 3220 S. Higuera Street. Suite 223 San Luis Obispo, Ca 93401

RE: Board of Supervisors Hearing of May 21, 2016: Denial of Request for Determination of Public Convenience for the Zinke Wine Company, 2360 Alamo Pintado Ave, Los Olivos

Dear Mr. Austin:

This letter is to advise the State Department of Alcohol Beverage Control that the Board of Supervisors of the County of Santa Barbara has denied the request for a determination of public convenience or necessity for the Off-Sale Beer and Wine license requested by Sideways Out West, LLC for the Zinke Wine Company located at 2360 Alamo Pintado Ave in the township of Los Olivos. This determination is based on the fact that neither public convenience nor necessity has been demonstrated, that undue concentration of off-sale licenses exists, and that there are off-sale and on-sale establishments within close proximity to the proposed Zinke Wine Company location which provide for the sale and consumption of alcohol.

Sincerely,

PETER ADAM

Chair Board of Supervisors County of Santa Barbara

cc: Matt Olufs, Compass First, 925 De La Vina Street, Suite 103 Santa Barbara, CA 93101