JOAN HARTMANN Third District Supervisor



County Administration Building 105 East Anapamu Street Santa Barbara, California 93101 Telephone: (805) 568-2192

COUNTY OF SANTA BARBARA

Date: 6/1/2017

Clerk of the Board of Supervisors County of Santa Barbara 105 East Anapamu Street Santa Barbara, CA 93101

RE: Appointment of Karen Steinwachs to Commission for Women

For placement on the Board of Supervisors agenda for the meeting of: June 6, 2017

I would like to recommend the ⊠ appointment/ ☐ reappoints following person to the : Commission for Women	ment of the
Salutation:	
Appointee will represent the Third District on this commission. Position was formerly held by: Fran Clow Check box only if this appointment is filling an unexpired v	
Third District Supervisor: Joan Hartmann Signed by:	COB Information Verification Letter of Resignation on file Vacancy Notice on file Term: years Beginning date Ending date

Jefferson Litten Chief of Staff jlitten@countyofsb.org Elizabeth Farnum District Representative efarnum@countyofsb.org

Gina Fischer

District Representative
gfischer@countyofsb.org

Profile			
Karen	Steinwachs		
First Name	Last Name		
Email Address			
Street Address		Suite or Apt	
Santa Ynez		CA	93460
City		State	Postal Code
☐ Third District - Joan Har	tmann	Application *	
Home	Business:		
Primary Phone	Alternate Phone		
Which Boards would you	u like to apply for?		
Commission For Women: S	ubmitted		1 6
Seyburn Zorthian			
Reference 1 Name			
Reference 1 Address			
Reference 1 Telephone			
Total of the Priority			
Artist			
Reference 1 Occupation			

Steve Escobar				
Reference 2 Name				
Reference 2 Address				
Reference 2 Telephone				
Fisherman Reference 2 Occupation				
	177			
Reference 3 Name				
Reference 3 Address				
Reference 3 Telephone				
Reference 3 Occupation				
If you are now, or have ever beer department in which you worked	n employed by th I, your title, and t	e County of Santa he dates you were	Barbara, please employed.	list the

Interests & Experiences

Please explain why you are interested in serving, and what experience you bring to the Committee. Attach additional documentation as necessary.

I'm a citizen, a homeowner, a woman winemaker and a widow in Santa Barbara County. I'm becoming more involved politically, with one focus on women's issues.

Karen Steinwachs

Karen_Steinwachs_CV.pdf Upload a Resume	
Please attach any additional documents here	
Demographics	
Ethnicity	
Caucasian/Non-Hispanic Caucasian/No	
Gender	
Date of Birth	
Education Completed:	
Bachelor of Science Management	
Please Agree with the Following Statement	
agree that upon submission of this application all inform record, and is subject to disclosure.	ation provided is a matter of publi
✓ I Agree *	



KAREN E. STEINWACHS WINEMAKER

OBJECTIVE

To lead the charge in making delicious world-class wines that are market-driven and approachable, from a taste and positioning perspective.

SKILLS & ABILITIES

- Winemaking from grape to bottle.
- Vineyard management from dormancy to harvest.
- Positioning, writing, marketing expertise.

VITALS

T

Ε

EXPERIENCE

BUTTONWOOD FARM WINERY & VINEYARD

2007 TO PRESENT

Currently acting as General Manager with P&L responsibility. Handson in all winery operations, oversee vineyard management, create/manage all marketing programs, actively involved in community outreach. 10,000 case estate winery, with 11 different grape varietals.

FIDDLEHEAD CELLARS

2004 TO 2007

Worked as Assistant Winemaker, managing all aspects of cellar, lab and harvest for 8000 case specialty winery. Focus on Pinot Noir and Sauvignon Blanc.

FOLEY ESTATE

2001 TO 2004

Started as a short-term harvest intern, and after finding that I loved the winery world, worked up to Enologist and then Assistant Winemaker. 20,000+ case winery with focus on Chardonnay and Pinot Noir.

BEFORE "WINE TIME" IN THE HIGH-TECH INDUSTRY

1990 TO 2001

Director, Product Marketing – Vault Technologies
Co-owner – Transmonde Technologies (build to order computers)
Senior Marketing Manager, Retail Computers – NEC
Business Unit Director (DTC) – EPSON Direct
Worldwide Product Manager, Computers – EPSON

EDUCATION

PEPPERDINE SCHOOL OF MANAGEMENT

Bachelor of Science in Management, Summa cum Laude.

COMMUNICATION

Speaker on wine related panels including World of Pinot Noir, Savor Sunset, Wine & Fire, Celebration of Food+Wine. Often a reference for local news and wine related publications.

LEADERSHIP

In addition to leading the team at Buttonwood Farm, also serve as CFO of the World of Pinot Noir, an annual celebration of Pinot Noir, featuring 200+ wineries and 1500+ guests.