Attachment A1 - Blue Shield Plan Active Employees

| BLUE SHIELD EPO Low Option | 2018 Monthly Medical Premium* |
|--------------------------------------|-------------------------------|
| Employee Only | \$763.25 |
| Employee with 1 Dependent | \$1,411.25 |
| Employee with Two or more dependents | \$2,217.25 |
| BLUE SHIELD EPO High Option | 2018 Monthly Medical Premium* |
| Employee Only | \$884.25 |
| Employee with 1 Dependent | \$1,636.25 |
| Employee with Two or more dependents | \$2,570.25 |
| BLUE SHIELD PPO | 2018 Monthly Medical Premium* |
| Employee Only | \$1,165.25 |
| Employee with 1 Dependent | \$2,153.25 |
| Employee with Two or more dependents | \$3,386.25 |
| BLUE SHIELD HDHP | 2018 Monthly Medical Premium* |
| Employee Only | \$665.25 |
| Employee with 1 Dependent | \$1,191.25 |
| Employee with Two or more dependents | \$1,873.25 |

Attachment A 2 - Early Retiree Plan (with and without Medicare Dependents)

Non-Medicare (NMC) Retiree with Non-Medicare Dependents

| BLUE SHIELD EPO Low Option | 2018 Monthly Medical Premium* |
|----------------------------------|----------------------------------|
| NMC Retiree only | \$1,469.25 |
| NMC Retiree + NMC dep | \$2,719.25 |
| NMC Retiree + 2 or more NMC deps | \$4,269.25 |
| BLUE SHIELD EPO High Option | 2018 Monthly Medical Premium* |
| NMC Retiree only | \$1,703.25 |
| NMC Retiree + NMC dep | \$3,152.25 |
| NMC Retiree + 2 or more NMC deps | \$4,949.25 |
| BLUE SHIELD PPO | 2018 Monthly Medical Premium* |
| NMC Retiree only | \$1,498.25 |
| NMC Retiree + NMC dep | \$2,769.25 |
| NMC Retiree + 2 or more NMC deps | \$4,355.25 |
| BLUE SHIELD HDHP | 2018 Monthly Medical Premium* |
| NMC Retiree only | \$1,147.25 |
| NMC Retiree + NMC dep | \$2,121.25 |
| NMC Retiree + 2 or more NMC deps | \$3,334.25 |

Non-Medicare Retiree with Medicare (MC) Dependents

| BLUE SHIELD EPO Low Option | 2018 Monthly Medical Premium* |
|------------------------------------|----------------------------------|
| NMC Retiree + 1 MC dep | \$2,257.25 |
| NMC Retiree + 2 MC deps | \$3,507.25 |
| NMC Retiree + 1 MC dep + 1 NMC dep | \$3,042.25 |
| BLUE SHIELD EPO High Option | 2018 Monthly Medical Premium* |
| NMC Retiree + 1 MC dep | \$2,514.25 |
| NMC Retiree + 2 MC deps | \$3,963.25 |
| NMC Retiree + 1 MC dep + 1 NMC dep | \$3,325.25 |
| BLUE SHIELD PPO | 2018 Monthly Medical Premium* |
| NMC Retiree + 1 MC dep | \$2,388.25 |
| NMC Retiree + 2 MC deps | \$3,659.25 |
| NMC Retiree + 1 MC dep + 1 NMC dep | \$3,282.25 |
| BLUE SHIELD HDHP | 2018 Monthly Medical Premium* |
| NMC Retiree + 1 MC dep | \$2,050.25 |
| NMC Retiree + 2 MC deps | \$3,024.25 |
| | |

Attachment A 3 - Post 65 Retiree Blue Shield Monthly Medical Plans

Medicare Retiree with Non-Medicare Dependents

| BLUE SHIELD EPO Low Option | 2018 Monthly Medical Premium* |
|-----------------------------------|----------------------------------|
| MC Retiree Only | \$785.25 |
| MC Retiree + 1 NMC dep | \$2,035.25 |
| MC Retiree + 2 NMC deps | \$3,585.25 |
| MC Retiree + 1 MC dep + 1 NMC dep | \$2,823.25 |
| BLUE SHIELD EPO High Option | 2018 Monthly Medical Premium* |
| MC Retiree Only | \$811.25 |
| MC Retiree + 1 NMC dep | \$2,260.25 |
| MC Retiree + 2 NMC deps | \$4,057.25 |
| MC Retiree + 1 MC dep + 1 NMC dep | \$3,071.25 |
| BLUE SHIELD PPO | 2018 Monthly Medical Premium* |
| MC Retiree Only | \$894.25 |
| MC Retiree + 1 NMC dep | \$2,165.25 |
| MC Retiree + 2 NMC deps | \$3,751.25 |
| MC Retiree + 1 MC dep + 1 NMC dep | \$3,055.25 |
| BLUE SHIELD HDHP | 2018 Monthly Medical Premium* |
| MC Retiree Only | \$904.25 |
| MC Retiree + 1 NMC dep | \$1,878.25 |
| MC Retiree + 2 NMC deps | \$3,091.25 |
| MC Retiree + 1 MC dep + 1 NMC dep | \$2,781.25 |

Medicare Retiree with Medicare Dependents

| BLUE SHIELD EPO Low Option | 2018 Monthly Medical Premium* |
|-----------------------------|----------------------------------|
| MC Retiree + 1 MC dep | \$1,573.25 |
| MC Retiree + 2 MC deps | \$2,358.25 |
| BLUE SHIELD EPO High Option | 2018 Monthly Medical Premium* |
| MC Retiree + 1 MC dep | \$1,622.25 |
| MC Retiree + 2 MC deps | \$2,433.25 |
| BLUE SHIELD PPO | 2018 Monthly Medical Premium* |
| MC Retiree + 1 MC dep | \$1,784.25 |
| MC Retiree + 2 MC deps | \$2,677.25 |
| BLUE SHIELD HDHP | 2018 Monthly Medical Premium* |
| MC Retiree + 1 MC dep | \$1,807.25 |
| MC Retiree + 2 MC deps | \$2,711.25 |

Medicare Retiree with Non-Medicare Dependents (with EGWP PDP)

| BLUE SHIELD EPO Low Option + EGWP PDP | 2018 Monthly Medical Premium* |
|--|----------------------------------|
| MC Retiree Only | \$706.25 |
| MC Retiree + 1 NMC dep | \$1,956.25 |
| NMC Retiree + 1 MC dep | \$1,956.25 |
| MC Retiree + 2 NMC deps | \$3,506.25 |
| NMC Retiree + 1 MC dep + 1 NMC dep* | \$3,506.25 |
| MC Retiree + 1 MC dep + 1 NMC dep* | \$2,662.25 |
| BLUE SHIELD EPO High Option + EGWP PDP | 2018 Monthly Medical Premium* |
| MC Retiree Only | \$732.25 |
| MC Retiree + 1 NMC dep | \$2,181.25 |
| NMC Retiree + 1 MC dep | \$2,181.25 |
| MC Retiree + 2 NMC deps | \$3,978.25 |
| NMC Retiree + 1 MC dep + 1 NMC dep* | \$3,978.25 |
| MC Retiree + 1 MC dep + 1 NMC dep* | \$2,913.25 |
| BLUE SHIELD PPO + EGWP PDP | 2018 Monthly Medical Premium* |
| MC Retiree Only | \$815.25 |
| MC Retiree + 1 NMC dep | \$2,086.25 |
| NMC Retiree + 1 MC dep | \$2,086.25 |
| MC Retiree + 2 NMC deps | \$3,672.25 |
| NMC Retiree + 1 MC dep + 1 NMC dep* | \$3,672.25 |
| MC Retiree + 1 MC dep + 1 NMC dep* | \$2,901.25 |

Medicare Retiree with Medicare Dependents (with EGWP PDP)

| BLUE SHIELD EPO Low Option | 2018 Monthly Medical Premium* |
|-----------------------------|----------------------------------|
| MC Retiree + 1 MC dep* | \$1,411.25 |
| MC Retiree + 2 MC deps* | \$2,118.25 |
| BLUE SHIELD EPO High Option | 2018 Monthly Medical Premium* |
| MC Retiree + 1 MC dep* | \$1,463.25 |
| MC Retiree + 2 MC deps* | \$2,195.25 |
| BLUE SHIELD PPO | 2018 Monthly Medical Premium* |
| MC Retiree + 1 MC dep* | \$1,630.25 |
| MC Retiree + 2 MC deps* | \$2,445.25 |

Active Employee Monthly Premium Rates

| KAISER HMO LOW | 2018 Monthly Medical Premium* |
|--------------------------------------|----------------------------------|
| Employee Only | \$559.25 |
| Employee with 1 Dependent | \$1,051.25 |
| Employee with Two or more dependents | \$1,597.25 |
| KAISER HMO HIGH | 2018 Monthly Medical Premium* |
| Employee Only | \$580.25 |
| Employee with 1 Dependent | \$1,089.25 |
| Employee with Two or more dependents | \$1,656.25 |

Early Retiree Monthly Premium Rates

Non-Medicare (NMC) Retiree with Non-Medicare Dependents

| KAISER HMO LOW | 2018 Monthly Medical Premium* |
|----------------------------------|----------------------------------|
| NMC Retiree only | \$816.25 |
| NMC Retiree + NMC dep | \$1,538.25 |
| NMC Retiree + 2 or more NMC deps | \$2,341.25 |
| KAISER HMO HIGH | 2018 Monthly Medical Premium* |
| NMC Retiree only | \$849.25 |
| NMC Retiree + NMC dep | \$1,601.25 |
| NMC Retiree + 2 or more NMC deps | \$2,437.25 |

Non-Medicare Retiree with Medicare (MC) Dependents

| KAISER HMO LOW | 2018 Monthly Medical Premium* |
|------------------------------------|----------------------------------|
| NMC Retiree only | \$816.25 |
| NMC Retiree + MC dep | \$902.25 |
| NMC Retiree + 2 MC deps | \$1,150.25 |
| NMC Retiree + 1 MC dep + 1 NMC dep | \$1,705.25 |
| KAISER HMO HIGH | 2018 Monthly Medical Premium* |
| NMC Retiree only | \$849.25 |
| NMC Retiree + MC dep | \$958.25 |
| NMC Retiree + 2 MC deps | \$1,237.25 |
| NMC Retiree + 1 MC dep + 1 NMC dep | \$1,794.25 |

Post 65 Monthly Premium Rates

Medicare Retiree with Non-Medicare Dependents

| KAISER SENIOR ADVANTAGE HMO Low | 2018 Monthly Medical Premium* |
|-----------------------------------|----------------------------------|
| MC Retiree Only | \$180.25 |
| MC Retiree + 1 NMC dep | \$902.25 |
| MC Retiree + 2 NMC deps | \$1,705.25 |
| MC Retiree + 1 MC dep + 1 NMC dep | \$1,150.25 |
| KAISER SENIOR ADVANTAGE HMO High | 2018 Monthly Medical Premium* |
| MC Retiree Only | \$206.25 |
| MC Retiree + 1 NMC dep | \$958.25 |
| MC Retiree + 2 NMC deps | \$1,794.25 |
| MC Retiree + 1 MC dep + 1 NMC dep | \$1,237.25 |

Medicare Retiree with Medicare Dependents

| KAISER SENIOR ADVANTAGE HMO Low | 2018 Monthly Medical Premium* |
|----------------------------------|----------------------------------|
| MC Retiree + 1 MC dep | \$347.25 |
| MC Retiree + 2 MC deps | \$540.25 |
| KAISER SENIOR ADVANTAGE HMO High | 2018 Monthly Medical Premium* |
| MC Retiree + 1 MC dep | \$401.25 |
| MC Retiree + 2 MC deps | \$618.25 |



David E. Turner, FSA

3000-F Danville Blvd., #156, Alamo CA 94507 Phone/fax toll-free: (877) 496-1782 <u>dturner@tcbenefits.com</u> www.tcbenefits.com

August 18, 2017

Ms. Maya Barraza Santa Barbara County 1226 Anacapa St. Santa Barbara, CA 93101

RE: Actuarial Report - Dental IBNR and Claim Fluctuation Margin

Dear Maya:

This letter will recommend appropriate levels of reserves for the Santa Barbara County self-funded dental program for both Incurred But Not Reported (IBNR) and claims fluctuation margin based on actuarial analysis.

Background

The County participates in a self-funded EIA-sponsored pool, with the County's claims, rates, and reserves established independently from the pool.

Analysis of Reserves for IBNR Claims

Reserves for IBNR claims reflect the liability for claims incurred but not yet paid due to normal billing, submission, and processing delays. In the event of self-funded plan termination, this IBNR liability would be funded by the plan and would be covered by funds set aside during pre-termination operations. Normally, this reserve is less than 1 month of average actual dental claims and administrative expenses, depending on the TPA's processing patterns. Estimated reserves for IBNR claims for the Santa Barbara County Dental Program are as follows:

| | IBNR | % of Paid Claims |
|---------------|-----------|------------------|
| As of 7/31/17 | \$157,348 | 6.8% |

Our analysis uses completion factor methodology. This approach applies completion factors (the estimated percentage of claims incurred and paid after 1 month, 2 months, 3 months, etc.), developed over the most recent 6 months of data, to claim lag data to calculate estimated incurred claims for each month during the prior year. This is a standard actuarial methodology that is well known throughout the health and welfare industry.

Claim Fluctuation Margin

Claim fluctuation margin is an optional but highly recommended reserve that enables self-funded plans to manage unfavorable claim years through the use of funds set aside for random claim fluctuation. The amount of this reserve is usually defined by a confidence level such as 70%, 80%, 90%, etc. that quantifies the probability that claims will not exceed premium plus the specified margin in any given year. Most groups strive to fund this reserve to a 95% confidence level within 3-5 years following the commencement of operations.

The methodology used for this analysis is normally the simulation of multiple years of random claim experience. The approach defines the estimated claim level that will produce the confidence levels described above. When a group is large enough to be fully credible, its historic claim volatility is a more reasonable predictor of its future results. This is especially important if the actual volatility is higher than the simulated results.

Claim Fluctuation Margin recommendations are as follows:

| | | , · · (| Confidence Level | | |
|-------------------------------|-----------|-----------|------------------|-----------|-----------|
| Self-Funded Dental | 70% | 80% | 90% | 95% | Other |
| Margin (% of claims) | 6.0% | 9.0% | 12.0% | 15.0% | 20.0% |
| Based on \$2.31M Claims | \$138,509 | \$207,764 | \$277,019 | \$346,274 | \$461,698 |

The above chart shows confidence levels from 70%-95%. It also shows a slightly higher funding option that would help the plan to remain fully funded in the event of headcount growth, consecutive years of unfavorable claims, etc.

Page 3

Program Financials

The following table shows the funding status for the various different options:

| | | | Confidence Level | | |
|-----------------------|-----------|-----------|------------------|-----------|-------------|
| Self-Funded Dental | 70% | 80% | 90% | 95% | EIA CFM% |
| Total Assets 6/30/17 | | | \$1,117,556 | | |
| IBNR | | | \$157,348 | | |
| CFM | \$138,509 | \$207,764 | \$277,019 | \$346,274 | \$461,698 |
| Total IBNR/CFM | \$295,857 | \$365,112 | \$434,367 | \$503,621 | \$619,046 |
| Surplus/Deficit | \$821,699 | \$752,444 | \$683,189 | \$613,935 | \$498,510 |

The County maintains cash and investments sufficient to fund both IBNR and Margin. A surplus position provides the maximum flexibility in rates setting, reserving, etc.

Recommendations

Our recommendations are to:

- Establish and fund IBNR reserves as shown above
- Establish a fund a 95%+ Confidence Level Claim Fluctuation Margin Reserve as shown above.

We look forward to discussing this information with you.

Sincerely,

David E. Turner

David E. Turner, FSA Manager TURNER CONSULTING AND ACTUARIAL, LLC

| | Santa Barbara County PPO UNDERWRITING FORECAST | Santa Barbara County o UNDERWRITING FORECA | ıty :CAST | |
|--|---|---|--|--|
| Proposed Effective Date Proposed Contract Duration (Mouths) | January 1, 2018 12 | OMESTI I I I INDIVIDUO NATURA | | |
| Most Recant Month of Data | March 2017 | n traditions | RENEWAL PROJECTION* | *NOIL |
| Period Beginning Date (Historical Data) End Date (Historical Data) | *** | PP Apr | Perlod 1 Apr 1, 2015 Apr 1, 2016 | Period 2 Apr 1, 2016 Apr 1, 2017 |
| Months of Data | | -cout un sous | 12 | 12 |
| Current Premium / Funding Rate PEPM ¹ | | | \$61.91 | • |
| Paid Claims ² | | \$2, | \$2,443,857 | \$2,303,563 |
| Beginning IBNR Reserve Ending IBNR Reserve | | (\$1 | (\$198,688) \$203,655 | (\$203,655) \$191,964 |
| incurred Claims Historical Benefit Design Adjustment Factor | | \$2; | \$2,448,824 1,000 | \$2,291,871 |
| Adjusted Incurred Claims | | \$2, | \$2,448,824 | \$2,291,871 |
| Annual Subscriber Lives | Annua peur peur peur peur peur peur peur peur | 4 | 40,969 | 41,996 |
| Adjusted Incurred Claims PEPM | | ₩ | \$59.77 | \$54.57 |
| Annual Trend | | - | 2.5% | 2.5% |
| Applied Trend Factor | | | 1,070 | 1.044 |
| Irended Claims PEPIM | | | \$63.97 | \$56.98 |
| Network Change Adjustment Factor | Mathematical description of the | | 1.000 | 1.000 |
| Projected Claims PEPM | | • | \$63.97 | \$56.98 |
| Blended Projected Claims | , | | \$56.98 | 100.0% |
| Margin Adjustment ⁵ | 0.00% | in annual particular and a second | \$0.00 | |
| FIXEd COSTS EIA Delta Dental Admin Fee | 7.20% | | 84 10 | and the second s |
| PBIA Fee Proram Management Fee / Broker Fee | \$0.35 | B444231 mm 1 1447 (1) 11 | \$0.35 | |
| Total Fixed Costs | | | 40.00 | |
| | | | | |
| Net Required Funding PEPM Required Funding Change Percentage | | | \$61.44 -0.77% | |

¹Current composite funding rate is based on current period funding rates

²Paid claims are for the time period indicated at the top of each column

³Margin may be recommended in order to provide a higher likelihood that suggested funding rates are sufficient if actual claims do not adhere to projections

^{*} Projections above are estimates and do not represent guarantees

County Self-funded Dental PPO - Delta Dental

| ACTIVE EMPLOYEES | 2018 Monthly Premium | | | |
|--------------------------------------|----------------------|--|--|--|
| Employee Only | \$42.92 | | | |
| Employee with 1 Dependent | \$82.47 | | | |
| Employee with Two or more dependents | \$126.94 | | | |
| EARLY RETIREES | 2018 Monthly Premium | | | |
| Retiree Only | \$51.17 | | | |
| Retiree + 1 dep | \$102.36 | | | |
| Retiree + 2 dep | \$153.53 | | | |
| POST - 65 RETIREES | 2018 Monthly Premium | | | |
| Retiree Only | \$51.17 | | | |
| Retiree + 1 dep | \$102.36 | | | |
| Retiree + 2 dep | \$153.53 | | | |

Delta Dental DeltaCare USA DHMO

| ACTIVE EMPLOYEES | 2018 Monthly Premium | | | |
|--------------------------------------|----------------------|--|--|--|
| Employee Only | \$32.88 | | | |
| Employee with 1 Dependent | \$54.04 | | | |
| Employee with Two or more dependents | \$82.05 | | | |
| EARLY RETIREES | 2018 Monthly Premium | | | |
| Retiree Only | \$32.88 | | | |
| Retiree + 1 dep | \$54.04 | | | |
| Retiree + 2 dep | \$82.05 | | | |
| POST - 65 RETIREES | 2018 Monthly Premium | | | |
| Retiree Only | \$32.88 | | | |
| Retiree + 1 dep | \$54.04 | | | |
| Retiree + 2 dep | \$82.05 | | | |

Vision Service Plan (VSP)

| ACTIVE EMPLOYEES | 2018 Monthly Premium |
|-----------------------------------|----------------------|
| Employee Only | \$6.51 |
| Employee with 1 Dependent | \$9.37 |
| Employee with Two or more depende | \$16.80 |
| EARLY RETIREES | 2018 Monthly Premium |
| Retiree Only | \$6.51 |
| Retiree + 1 dep | \$9.37 |
| Retiree + 2 dep | \$16.80 |
| POST - 65 RETIREES | 2018 Monthly Premium |
| Retiree Only | \$6.51 |
| Retiree + 1 dep | \$9.37 |
| Retiree + 2 dep | \$16.80 |

Attachment G - CareCounsel Healthcare Assistance Plan

| Care Counsel | 2018 Monthly Premium |
|--|----------------------|
| Active employees enrolled in a health plan | \$1.95 |
| Retirees enrolled in a health plan | \$3.25 |

Attachment H - United Healthcare (UHC) Medicare Risk Plan

Medicare (MC) Retiree with Non-Medicare Dependents

| UHC Medicare Risk Plan HMO Low Option | 2018 Monthly Medical Premium |
|---|------------------------------|
| MC Retiree only | \$347.49 |
| UHC Medicare Risk Plan HMO High Option | 2018 Monthly Medical Premium |
| MC Retiree only | \$577.52 |

Medicare (MC) Retiree with Medicare Dependents

| UHC Medicare Risk Plan HMO Low Option | 2018 Monthly Medical Premium |
|---|------------------------------|
| MC Retiree + 1 MC dep | \$694.98 |
| MC Retiree + 2 MC deps | \$1,042.47 |
| UHC Medicare Risk Plan HMO High Option | 2018 Monthly Medical Premium |
| MC Retiree + 1 MC dep | \$1,155.04 |
| MC Retiree + 2 MC deps | \$1,732.56 |

Attachment I

2018 County Contribution Structure for Blue Shield HDHP Health Savings Account

| 2018 HDHP HSA Contributions for Current or Re-enrolling | | Contribution | | Per Pay P | erio | od |
|--|----------|--------------------------------------|----|---|------|------------------------------|
| Employee Only County Contribution | \$ | 1,200.00 | \$ | | | 46.15 |
| Employee + Dependents County Contribution | \$ | 1,800.00 | \$ | | | 69.23 |
| Two Married County employees combined coverage **cannot | | | | | | |
| exceed deductible of \$3000 | \$ | 3,000.00 | \$ | | | 115.38 |
| | | | | | | |
| | | | | | | |
| | (| Contribution in Pay | Co | ontribution Starting | | Total County |
| 2018 FIRST TIME Enrolles in HDHP HSA Contributions | _ | Contribution in Pay Period 1-2018 | | ontribution Starting ay Period 13-2018 | | Total County Contribution |
| 2018 FIRST TIME Enrolles in HDHP HSA Contributions Employee Only County Contribution | \$ | | | | \$ | - 1 |
| | \$ \$ | Period 1-2018 | | ay Period 13-2018 | \$ | Contribution |
| Employee Only County Contribution | \$ \$ | Period 1-2018 600.00 | | ay Period 13-2018 46.15 | \$ | Contribution 1,200.00 |

Health Oversight Committee 2017

Human Resources

Barraza, Maya Clark, Robert MacLeod, Bob Pisano, Joe Pyper, Andreas Rogers, Tracy

SBCERS

Bardakos, Rebekah Levin, Greg

Auditor Controller

Bryne, Betsy Schaeffer, Betsy

CEO Office

Jorgensen, Shawna

Deputy Sheriffs' Assn

McFarlin, Matt

District Attorneys' Assn

No attendee

Engineers & Technicians Assn

Buyan, Brett

Fire Fighters, Local 2046

Orr, Jason

Probation Peace Officers Assn

No attendee

Retired Employees' Assn

Cholmondeley, Zandra Turnball, Scott

SEIU Local 620

Goena, Cynthia Neal, Crystal

SEIU Local 721

Basgall, Wendy

Sheriffs' Manager Assn

Arnoldi, Ugo

UAPD

No attendee

CAA

No attendee

Alliant Insurance Svcs

Clardy, Ryan Hauk, Kim Menerey, Michael