



BOARD OF SUPERVISORS  
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

Department Name: Public Health  
Department No.: 041  
For Agenda Of: April 3, 2018  
Placement: Administrative  
Estimated Time:  
Continued Item: No  
If Yes, date from:  
Vote Required: Majority

---

**TO:** Board of Supervisors  
**FROM:** Department Van Do-Reynoso, PhD, MPH, Director  
Director(s) Public Health Department  
Contact Info: Dana Gamble, Assistant Deputy Director, Public Health Department  
681-5171  
**SUBJECT: PathPoint Integrated Behavioral Health and Substance Use Services Agreement**

---

**County Counsel Concurrence**

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

**Auditor-Controller Concurrence**

As to form: Yes

**Recommended Actions:**

That the Board of Supervisors recommend the following:

- a) Approve, ratify, and authorize the Chair to execute an Agreement for Services of Independent Contractor with PathPoint for the provision of behavioral health and substance use services for the benefit of patients served in the Public Health Department's Franklin and Carpinteria Health Care Centers for the homeless population for a total amount not to exceed \$98,900 for the period of March 1, 2018 through June 30, 2019 (Attachment A).
- b) Approve and authorize the Director of PHD, or designee, to adjust hours of service as mutually agreed with the Contractor in accordance with Exhibit A of the Agreement.
- c) Determine that the recommended action is not a "project" within the meaning of the California Environmental Quality Act and is exempt per CEQA Guideline Section 15378(b)(4) since the recommended action is a government fiscal activity that does not involve commitment to any specific project which may result in a potentially significant physical impact on the environment.

**Summary Text:**

This item is on the agenda to authorize the Chair to ratify and execute an Agreement with PathPoint to facilitate the delivery behavioral health and substance use services in the County of Santa Barbara. This Agreement will allow the Public Health Department (PHD) to begin incorporating behavioral health care and substance use interventions into existing chronic disease management and case management

practices. This expansion is in line with Health Resources Services Administration (HRSA) 330 requirements, specific grant terms, and Patient Centered Medical Home (PCMH) objectives. Supplemental funding was awarded September 12, 2017 and PHD was allowed 120 days of award to expand mental health and substance abuse services.

Several departments have current purchasing contracts with PathPoint for Fiscal Year 2017-2018. When combined with other existing contracts for similar services, this contract for \$98,900 exceeds the \$100,000 purchasing threshold and therefore requires Board approval.

**Background:**

The Public Health Department received approval and supplemental funding to expand its current level of integrated Behavioral Health Services. These enhanced services delivered through integrated care offer a more collaborative, integrated and seamless process for patients, PHD staff, and community partners. For the purposes of this Agreement, PHD selected PathPoint to facilitate these behavioral health and substance use services because they have 38 years of experience preparing low-income people with mental illnesses to achieve the basic self-care and coping skills that lead to true independence. PathPoint has a proven success record of supported recovery, crisis prevention and stabilization, homeless prevention, and reduction in higher cost emergency care. Upon selection, PathPoint immediately began recruiting to fill positions, as Licensed Clinical Social Workers (LCSW) and Licensed Psychologists are difficult to recruit and hire, and the selection process may exceed HRSA timelines. This “primary care” approach to behavioral health integrates mental health care and substance use treatment into the primary care setting. Visits are brief and interventions condensed into a psycho-educational format with emphasis on skill building and practice. Not unlike chronic disease management practices for diabetes, asthma and hypertension, these visits are designed to fit within our existing primary care model. PathPoint will implement and adhere to this approach.

Annual funding of approximately \$74,200 to provide Behavioral Health and Substance Use services is not sufficient to fund an ordinated position that would be needed to achieve service requirements. Therefore, this Agreement includes up to 19 hours per week (9.5 hours at the Carpinteria Health Care Center and 9.5 hours at the Franklin Health Care Center) of Behavioral Health Services provided by a LCSW or Licensed Psychologists. Substance use outreach services for screening and referral are also provided up to 19 hours per week in locations serving people who are homeless.

The target population for behavioral health treatment offered through this Agreement will be patients with mild-to-moderate mental health impairments such as anxiety and depression, those coping with situational stress and stabilized patients with a history of serious mental disorders. Services will be available in English and Spanish. A special focus will be people who are homeless with untreated substance use addictions. Working with our contracted addiction recovery specialists, patients will be screened and offered the appropriate interventions. These services are offered on an income-based sliding scale for the uninsured, and are covered for people with Medi-Cal and Medicare. Costs associated with LCSWs or Licensed Psychologists provided by the Public Health Department are covered through the Federal HRSA Health Center Funds which also support the Health Care Centers. Funds for LCSWs or Psychologists are available now and are included in the ongoing funding from HRSA.

**Performance Measure:**

PathPoint will provide two types of service: 1) Clinic-Based Behavioral Health Care provided by a LCSW and/or Psychologist licensed in the state of California and 2) Substance Use Outreach Services

provided as outreach to homeless individuals. Performance measures are included in the Scope of Work of the PathPoint Agreement and are monitored by program staff.

**Fiscal and Facilities Impacts:**

Budgeted: Yes

**Fiscal Analysis:**

<b><u>Funding Sources</u></b>	<b><u>Current FY Cost:</u></b>	<b><u>Annualized On-going Cost:</u></b>	<b><u>Total One-Time Project Cost</u></b>
General Fund			
State			
Federal	\$ 24,700.00	\$ 74,200.00	
Fees			
Other:	\$ -	\$ -	
Total	\$ 24,700.00	\$ 74,200.00	\$ -

The FY 2017-18 contract amount is included in the Department's FY 2017-18 Adjusted budget and will be paid for with Health Care for the Homeless federal grant funds. This will be an on-going federally funded grant contract and is included in the Department's FY 2018-19 recommended budget.

**Key Contract Risks:**

This Agreement was assessed to be in a low risk category because:

1. The relatively small dollar amount and short contract term;
2. PathPoint has demonstrated good performance with other Santa Barbara County departments;
3. Program staff will regularly assess performance to determine if services are adequately provided; and,
4. The Agreement has a termination for convenience clause.

The Public Health Department will continue to monitor this contract for any risks and in accordance with county policy.

**Staffing Impacts:**

**Legal Positions:**  
0

**FTEs:**  
0

**Special Instructions:**

Please execute two (2) original PathPoint Agreements and retain one (1) original Agreement and one (1) Minute Order for pick-up by the department. Please email [phdcu@sbcphd.org](mailto:phdcu@sbcphd.org) when available for pickup.

**Attachments:**

- A. PathPoint Professional Services Agreement

**Authored by:**

Dana Gamble, Assistant Deputy Director