



BOARD OF SUPERVISORS  
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

Department Name: Public Health  
Department No.: 041  
For Agenda Of: June 19, 2018  
Placement: Administrative  
Estimated Tme:  
Continued Item: No  
If Yes, date from:  
Vote Required: Majority

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**TO:** Board of Supervisors

**FROM:** Department Van Do-Reynoso, PhD, Director  
Director(s) Public Health Department  
Contact Info: Dana Gamble 681-5171  
Assistant Deputy Director, Primary Care & Family Health Division

**SUBJECT:** Professional Services Agreement with Lawrence Bines, M.D., Professional Corporation

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**County Counsel Concurrence**

As to form: Yes

**Auditor-Controller Concurrence**

As to form: Yes

**Other Concurrence: Risk Management**

As to form: Yes

**Recommended Actions:**

That the Board of Supervisors consider recommendations regarding a Professional Services Agreement:

- a) Approve and authorize the Chair to execute a Professional Services Agreement with Lawrence Bines, M.D. Professional Corporation to provide medical services in the Public Health Department Health Care Centers for the period July 1, 2018 through June 30, 2021 in an amount not to exceed \$1,061,968 annually, for a total contract amount up to but not to exceed \$3,185,904;
- b) Approve and authorize the Director of the Public Health Department, or designee, to execute any necessary revisions to Exhibit D, listing the Additional Insured providers, to ensure appropriate emergency and on call services; and
- c) Determine that the recommended actions do not constitute a "Project" within the meaning of the California Environmental Quality Act (CEQA), pursuant to Section 15378(b)(4) of the CEQA Guidelines, because the actions consist of the creation of government funding mechanisms or other government fiscal activities, which do not involved any commitment to any specific project which may result in a potentially significant impact on the environment.

**Summary Text:**

This item is on the agenda for approval to execute an Agreement with Lawrence Bines, M.D., Professional Corporation (P.C.), to provide medical provider services for the Public Health Department (PHD). PHD, in accordance with state mandates, provides medical care to those individuals who would otherwise not be able to access the local health care system. Physicians, along with other professionals, provide primary medical care and perform administrative duties to ensure that the County fulfills those mandated services.

The County is experiencing an ongoing need for obstetrics/gynecology (OB/GYN) appointments in Santa Barbara, Franklin, Carpinteria, and Lompoc Health Care Centers as well as physician coverage for required hospital stays. In addition to OB/GYN services, Dr. Lawrence Bines has been increasing his time by developing OB/GYN clinical policies, conducting training, and assisting with the ongoing development of the Public Health Department Electronic Health Record.

**Background:**

Lawrence Bines M.D., P.C. and a network of qualified subcontracted physicians (Additional Insured-Exhibit D) have been providing excellent OB/GYN services and hospital coverage for more than nineteen years. The Board approved the original agreement with Dr. Bines on August 24, 1999 for the period July 1, 1999 through June 30, 2000. Subsequent agreements and amendments have been consistently approved by the Board or via the authority granted to the CEO's office. Approval of this agreement with Lawrence Bines, M.D., P.C. a California licensed obstetrician/gynecologist will ensure the ongoing provision of vital clinical services and hospital coverage through June 30, 2021.

**Performance Measure:**

There are 4 Performance Objectives for this Agreement to ensure appropriate high quality patient care while maximizing compliance and service reimbursements:

- 1) Adhere to the County's minimum goals and objectives regarding provider patient panel as specified in policy number 06-C-278 titled "Clinician Scheduling in Health Care Centers - Women's Health Physician in OB Only: 15 completed visits per 4 hour patient care session."
- 2) Monitor quarterly customer satisfaction results and work with health center administration at Lompoc and Santa Barbara to ensure scores remain above the health center mean and that interventions are made when customer satisfaction concerns are noted in the survey findings.
- 3) The goal is to achieve fewer newborns with low birth weight. The objective is that less than 8% of newborns birthed under the terms of this agreement will be born with a birth weight of 2,499 grams or less.
- 4) Adhere to the County's minimum goals and objectives regarding maintaining an accurate and accessible patient medical record. CONTRACTOR, as a user of the Electronic Health Record (EHR) is expected to complete documentation of patient interactions in a timely manner as specified in policy number 14-C-593 "EHR Clinician Document Management Expectations."

**Fiscal and Facilities Impacts:**

Budgeted: Yes

**Fiscal Analysis:**

<b><u>Funding Sources</u></b>	<b><u>Current FY Cost:</u></b>	<b><u>Annualized On-going Cost:</u></b>	<b><u>Total One-Time Project Cost</u></b>
General Fund			
State		\$ 743,378.00	
Federal		\$ 318,590.00	
Fees			
Other:			
Total	\$ -	\$ 1,061,968.00	0

The costs for these OB/GYN physician services are fully reimbursed by the Federal and State governments as a result of the department's status as a Federally Qualified Health Center (FQHC) providing services for Medi-Cal and other State obstetrics programs. Obstetrical services are a required, core service element for the Public Health Department's FQHC program.

**Key Contract Risks:**

This is a unique agreement in that it involves a corporation with a collection of support providers (Additional Insured – Exhibit D) that work cohesively to ensure high quality medical obstetrics and gynecology care for PHD patients at County Health Care Centers as well as call coverage for emergency hospital procedures.

Additionally, Lawrence Bines, M.D., P.C. provides leadership and practice standardization countywide for PHD Women's Health Care. This Agreement encompasses approximately 75% of the Women's Health Care program for the Public Health Department. In the event that Lawrence Bines, M.D., P.C. cannot fulfill the obligations of his Agreement, the Public Health Department may contract with other OB/GYN hospitalist groups in the County for emergency call coverage and use existing County employee medical providers and health care practitioners to see patients in Dr. Bines' patient panel. The PHD Medical Director can provide the necessary leadership until an additional OB/GYN provider could be retained to oversee the existing health care practitioners and ensure coordination of care with the contracted OB/GYN hospitalist groups.

PHD contracts with OB/GYN providers in the Lompoc area whose agreements could be expanded to provide call coverage for the Lompoc Valley Hospital in Dr. Bines' absence.

**Staffing Impacts:**

**Legal Positions:**  
0

**FTEs:**  
0

**Special Instructions:**

Please execute two (2) originals of the Professional Services Agreement with Lawrence Bines, M.D., P.C. and retain one (1) original Agreement and one (1) Minute Order for pick-up by the department. Please email [phdcu@sbcphd.org](mailto:phdcu@sbcphd.org) when available for pickup.

**Attachments:**

A. Agreement for Professional Services with Lawrence Bines, M.D., P.C.

**Authored by:**

Dana Gamble, Assistant Deputy Director, Public Health Department