





Transformation

- County embarked on a multi-year initiative to transform how County government does its work in 2017
- Seeks to build County's capacity for innovation and continuous improvement
- Addresses five core areas
 - Re-visioning the organization
 - Re-balancing our resources
 - Re-designing how we do our work
 - Responding to residents and customers with the highest quality of services within our means
 - Retaining high-performing employees and preparing the next generation of leaders

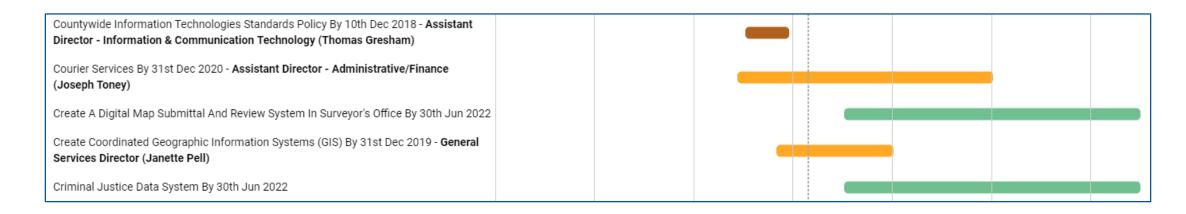


Progress since April 2018



Measuring Progress and Creating Accountability

- Implemented quarterly reporting on supporting initiatives and strategies
- Departments have begun reporting basic information, such as lead staff, status, and barriers to implementation
- Beginning of stages of implementing Cascade—strategic planning and tracking software—to create dashboards and reports





Integration into County Operations

- FY 2019-20 Budget Development
 - Departments will report on the goals and strategies completed or already underway
 - Departments will highlight Renew '22 goals and strategies they plan to implement in the immediate future
 - Requests for budgetary expansions that alight with departmental Renew '22
 plans and point to evidence-based findings will receive priority
 consideration
- New Ideas and Strategies
- Engage and empower employees at all levels



Employee Engagement

Renew '22 Ambassadors and Liaisons

- Selected by employee supervisors and department heads
- Distribute information about their department's initiatives, progress, and successes

Decide-Change-Grow

- 4 off-site employee engagement events hosted by the Ambassador team in October 2018
- Educated and engaged mid-level managers about Renew '22
- 325 employees attended
- Positive feedback
 - 70% responded that they have a better understanding of Renew '22
 - More than half expressed that they were inspired to share their message with their colleagues



Renew '22 Initiative Highlights



Initiatives

- 100 supporting initiatives and strategies implemented to date
 - 65 percent are progressing as planned, have been completed, or are ongoing
 - Many involve the redesign of intradepartmental and cross-departmental processes to improve efficiency, reduce cost, or optimize service delivery



Highlights

- Re-vision: Emphasis on core organizational values
 - General Services Internal Strategic Plan
- Re-balance: Services to increase revenue or savings
 - Pension Cost-Sharing
 - Cannabis Tax Operations
 - Management and Operational Reviews
 - Voluntary Early Separation Incentive Program (VESIP)
 - Payment Kiosks



Highlights

- Re-design: Improvements for greater productivity and efficiency
 - Paperless Workflow
 - IT Governance Program
 - Telephonic Signature Feature
 - Drug Medi-Cal Organized Delivery System
 - Digital Document Management
 - Public Records Act Automation
 - Electronic Filing
 - Office Relocation



Highlights

- Respond: Enhanced customer service and communication to the public
 - Call Center
 - OCTOPUS Online Portal
- Retain: Programs to retain and develop the next generation of leaders
 - Leadership Certificate Program
 - LEAN 6/Change Management/Project Management/New Hire Orientation



Funding Allocated

- \$815K in FY 2018-19 to support the implementation of countywide and departmental initiatives
- Majority of funding was targeted for the departmental operational reviews
- Currently, we have spent, or earmarked to spend, \$779K on several initiatives
 - First round of departmental operational reviews
 - Paperless technology for contracts and Board Letters
 - Leadership Certificate Program
 - Software to manage public records requests



(Re) Exploring Initiatives



Sales Tax Measure

- Originally proposed a sales tax measure for the unincorporated area in the November 2018 election during the FY 2018-19 Budget Workshops
- Estimated to generate \$1.89M for every quarter-cent increase to the existing sales tax rate of 7.75%
- Currently, the County receives \$7.27M in revenue from the one-percent local retail sales tax

Increase	Proposed Rate	Estimated Annual Revenue Impact
0.25%	8.00%	\$1.82 million
0.50%	8.25%	\$3.63 million
0.75%	8.50%	\$5.45 million
1.00%	8.75%	\$7.27 million



Recent Developments

- Carpinteria and Santa Maria sales tax measures included on November 2018 ballot
 - Carpinteria increased its sales tax rate by 1.25 percent to 9 percent
 - Santa Maria renewed and enhanced a one percent sales tax to 8.75 percent
 - Voters approved both measures, which become effective on April 1, 2019
- Voters in Santa Barbara approved a similar measure in November 2017 that raised the sales tax by one percent to 8.75 percent



Sales Tax Rates in Santa Barbara County

	April 2017	April 2018	April 2019
Santa Barbara County	7.75%	7.75%	7.75%
Buellton	7.75%	7.75%	7.75%
Carpinteria	7.75%	7.75%	9.00%
Goleta	7.75%	7.75%	7.75%
Guadalupe	8.00%	8.00%	8.00%
Lompoc	7.75%	7.75%	7.75%
Santa Barbara	7.75%	8.75%	8.75%
Santa Maria	8.00%	8.00%	8.75%
Solvang	7.75%	7.75%	7.75%



Sales Tax Options

General Tax

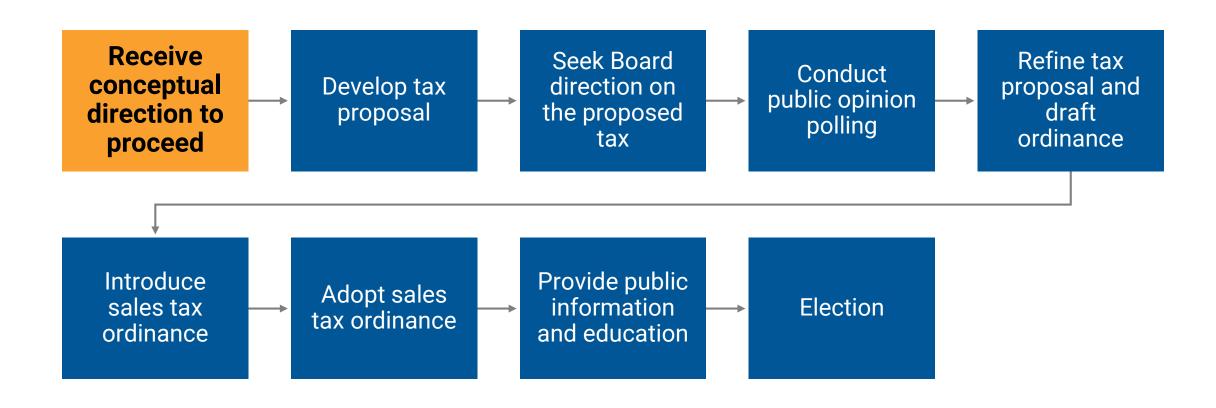
Must be approved by a simple majority of voters

Special Tax

- Must be approved by two-thirds of voters
- Potential uses:
 - Public safety, in particular the radio network upgrades
 - Mental and public health facilities and programs
 - Libraries
 - Infrastructure improvements including roads, parks, facilities, and trails



Requested Direction & Anticipated Steps





Deadlines to Adopt Ordinance

Deadline	Election	
November 5, 2019	March 3, 2020 - Primary Election	
July 14, 2020	November 3, 2020 - General Election	



Recommended Actions

- A. Receive an update on the Renew '22 initiative;
- B. Provide conceptual direction to staff on a transaction (sales) and use tax to be implemented in the unincorporated area;
- Direct staff to return with polling data results and options for a ballot measure; and
- D. Determine pursuant to the California Environmental Quality Act (CEQA) Guidelines Section 15378 that the above actions are not a project subject to CEQA review.

