Outreach Recap Report







Executive Summary

The census is one of the nation's most important undertakings. Article I, section 2 of the U.S. Constitution requires a once-perdecade count of the nation's population. The census is used to allot the number of congressional representatives for each state, to redraw the boundaries of legislative districts within a state, and to determine federal funding in various programs.

The U.S. has conducted a census 22 times over the nation's history—through wars, great economic distress, and other events. That in and of itself is a great feat. However, the process has not been perfect. There have been challenges to ensuring a full and complete count. Often, social scientists have found that certain groups are undercounted, such as Blacks, Hispanics, and children under the age of 5.

In the shadow of these historic obstacles, the 2020 Census faced several critical challenges to reaching a complete count. This was the first time the census predominantly relied on completing the form online, when past practice was to send a paper form to fill out and mail back to the Census. Self-response is the first step in the Census process prior to the government sending enumerators directly to households, a critical but much costlier step in the process. Moreover, household members for a variety of personal reasons find a way to elude hired enumerators. Thus, many households need to be persuaded to self-respond, and this new design itself created additional barriers to response—particularly for those without internet access at home. Politically motivated threats to an accurate count from within the federal government nearly made an inaccurate 2020 Census a near-certainty without meaningful, strategic investment from states, local governments, and other key stakeholders.

The federal government's push to include a citizenship question for the first time since 1950 resulted in chilling effects on completing a full and accurate count. The citizenship question was eliminated from the short form—which every household received—after the 1950 Census. Although legal action resulted in the elimination of the citizenship question from the short form, the very effort to include it could have resulted in depressed response rates within certain communities, including Santa Barbara County. And all of this was before the pandemic, but more on that later in this report.



Importance of Counting All Residents of Santa Barbara County

Census data is instrumental in helping us plan for future community needs and services, such as emergency services, schools, hospitals, human services, libraries, and transportation services and infrastructure.

A core team led a massive countywide effort to educate the public on the importance of participation in the 2020 Census, as well as confidentiality and security of one's response. The County of Santa Barbara, Santa Barbara County Association of Governments (SBCAG) and the Santa Barbara Foundation (SBF) formed a Complete Count Committee to define and implement an outreach campaign with the goal to engage in active outreach and ensure the full participation by the hard-to-count and most vulnerable residents, ensuring that all of Santa Barbara County residents are counted.

About the Complete Count Committee

The Complete Count Committee, led by the County of Santa Barbara and the Santa Barbara Foundation, was comprised of more than 100 leaders from the public, private and nonprofit sectors to jointly develop and implement effective outreach strategies while maximizing resources.

The committee served as a grassroots strategy approach to reach the hardest-to-count populations, or those less likely to respond to the census. The committee also served to assist tactical, complete count initiatives. The Complete Count Committee of Santa Barbara County created six sector-based subcommittees based on member's access to different hard-to-count populations.

Santa Barbara County was committed to ensuring the 2020 Census counted every resident, regardless of age, gender, income, home ownership, permanent address, immigration status, or any other factor

Campaign Objectives

- Engage community resources, such as city governments and community-based organizations, to coordinate in developing and executing outreach efforts ensuring broad regional participation.
- Increase community awareness about the importance of the census, and build trust in the security, confidentiality and purpose for counting households regardless of legal status through a comprehensive, multi-lingual, multi-modal communication campaign.
- Actively outreach to the hard-to-count populations through education and engagement.
- Support every community member participation in the Census 2020 by eliminating barriers to access.

When COVID-19 forced the suspension of in-person Census outreach efforts, the CCC held virtual events with community leaders, Census Bureau leadership and CCC members to discuss current Census operations, encourage partners to continue promotions, and boost Census participation. For example, as a part of the COVID-19 food distribution process, the CCC included information and/or giveaways in each bag to reach those in the hard-to-count population.

After several extensions, the 2020 Census count concluded on October 15, 2020. While we await the final results from the Census Bureau, early reports found that enumerators reached 99 percent of households that did not self-report. Of those self-reporting to the Census online, by phone, or by mail, Santa Barbara County ranked 13 out of 58 counties statewide, with 71.8 percent, which exceeded the 2010 self-response rate by 3.3 percent.

Santa Barbara County 2020 Census Complete Count

- Final Self-Response Rate: 71.8%
- Increase from 2010: Up 3.3%
- SBC Self-Response Ranked13 of 58 Counties

SELF-RESPONSE RATES BY INCORPORATED CITY	
City of Buellton	74.7%
City of Carpinteria	71.4%
City of Goleta	76.8%
City of Guadalupe	66.7%
City of Lompoc	72.9%
City of Santa Barbara	72.8%
City of Santa Maria	67.4%
City of Solvang	75.1 %





Santa Barbara County 2020 Census Complete Count

Census 2020 Co-Chairs



Joni Maiden Director, Department of Child Support Services. County of



Pedro Paz Director of Grantmaking Santa Barbara Foundation

Subcommittees

Local Government & State Partners

Co-Chair: Hannah Sullivan Office of Senator Hannah-Beth Jackson (since retired)

Co-Chair: Hon. Gloria Soto Santa Maria City Council Member

Messaging to Undocumented & Immigrants

Co-Chair: Eder Gaona-Macedo Future Leaders of America

Public Health & Education Sector

Chair: Patricia Keelean Santa Barbara Community Action Commission (now known as CommUnify)

Philanthropic

Chair: Steve Ortiz United Way of Santa Barbara

Family Resources & Housing Authority

Chair: Rob Fredericks Santa Barbara Housing Association

Marketing

Co-Chair: Gina DePinto County of Santa Barbara

Co-Chair: Lauren Bianchi Klemann Santa Barbara County Association

of Governments

Complete Count Committee:

U.S. Congressman Salud Carbaial

California State Senator Hannah-Beth Jackson (since retired)

California State Assemblymember Jordan Cunningham

California State Assemblymember Monique Limón (elected to State Senate Nov. 2020)

County of Santa Barbara Board of Supervisors

Area Agency on Aging

California Census Office

Carpinteria Arts Center

Central Coast Alliance United for Sustainable Economy (CAUSE)

Central Coast Commission for Senior Citizens

Central Coast Labor Council

City of Buellton

City of Carpinteria

City of Goleta

City of Guadalupe

City of Lompoc

City of Santa Barbara

City of Santa Maria

City of Solvang

Community (formerly Community Action Commission)

Community Foundation of SLO County

Cuyama Valley Family Resource Center

Family Services Agency SBC

Family Support Agencies

First 5 Santa Barbara County

Foodbank of Santa Barbara County

Fr. Virgil Cordano Center



Fund for Santa Barbara

Future Leaders of America

Housing Authority of the City of Santa Barbara

Immigrant Hope Santa Barbara

Independent Living Resource Center

Isla Vista Community Service District

Isla Vista Youth Project

Just Communities

League of Women Voters

Lompoc Valley Community Health Care Organization

McCune Foundation

Mixteco/Indígena Community Organizing Project (MICOP)

Pacific Pride Foundation

People Helping People – Santa Ynez Valley

People's Self-Help Housing

Santa Barbara City College

Santa Barbara City College Foundation

Santa Barbara Community Action Commission

(now known as CommUnify)

Santa Barbara County Association of Governments

Santa Barbara County Department of Child Support Services

Santa Barbara County Executive Office

Santa Barbara County Family Service Agency

Santa Barbara County Promotores Network

Santa Barbara Foundation

Santa Barbara Hispanic Chamber of Commerce

Santa Barbara Housing Association

Santa Barbara Housing Community Development Division

Santa Barbara Library

Santa Barbara Metropolitan Transit District

Santa Barbara Neighborhood Clinics

Santa Barbara New Beginnings Counseling

Santa Barbara Transgender Advocacy Network

Santa Maria Valley Chamber of Commerce

Santa Ynez Valley People Helping People

Solvang Chamber of Commerce

St. Vincent's

United States Census Bureau

United Way of Santa Barbara County

University of California, Santa Barbara

Ventura County Community Foundation

Weingart Foundation











Funding the Santa Barbara County 2020 Census Community Outreach

A significant amount of work is required in order to achieve full participation in the U.S. Census, especially in California, which has some of the hardest to count populations in the nation.

In 2016, about 75 percent of all Californians belonged to one or more groups that tend to be undercounted. Many of these hard to count populations live in Santa Barbara County:

- 23% of residents are foreign born
- 39.7% speak a language other than English at home
- 5.3% are children under age 5
- 5.8% of persons have a disability
- 14.2% of residents are at or below the poverty rate

Recognizing the challenge, state leaders made a significant commitment to Census 2020 outreach and communication efforts by initially investing \$90.3 million toward strategies and activities to help ensure an accurate and successful count in California.

In early 2019 before the pandemic, Santa Barbara County was eligible to receive \$354,319 from the California Complete Count Census 2020 Office, based on population and the California Hard-To-Count Index created by the state Department of Finance, Demographic Research Unit modeled on the U.S. Census Bureau's Hard-To-Count Score of past censuses.

On February 8, 2019, the County of Santa Barbara Board of Supervisors authorized the County Executive Officer to enter into the state's Outreach Agreement and use state funds to conduct outreach activities to promote public participation in the 2020 U.S. Census. Ultimately, the funds would be dispersed through mini grants to the agencies represented by the CCC to fund outreach activities, with an emphasis on reaching HTC populations.

The Santa Barbara Foundation was an equal partner with the County to not only co-chair the CCC, but also to leverage funding to provide greater resources in our county. The SBF coordinated private donations and a significant grant from the Ventura County Community Foundation (VCCF), to help fund the creation, design and production of the website, fliers, postcards, bill stuffers, advertising, coloring books and exhibiting supplies, such as banners, tablecloths, pens and stickers. All of the materials were produced in English and Spanish.

The state campaign coordinated and paid for regional advertising that was supplemented locally with additional paid and earned media. With the existing challenges of fear and distrust of the Census, compounded by the pandemic impacts and campaign extension date, the state increased Santa Barbara County's allocation by \$139,695 plus an additional 65,000 granted to the Santa Barbara Foundation. The CCC worked with a total outreach budget of \$860,421.

Funds Received by County of Santa Barbara:

CA Census Initial \$354,319
Allocation to County

CA Census Amendment to County

\$139,695

\$494,014

Funds Received by Santa Barbara Foundation

Subtotal:

Ventura County Community Foundation (VCCF) CA Census Grant California Endowment Blue Shield Foundation Towbes Foundation Wood-Claeyssens Foundation Audacious Foundation Anthony Rogers	\$65,000 \$25,000 \$20,000 \$10,000 \$7,500 \$2,500
VCCF Grant for Veterans Outreach Subtotal:	\$3,333 \$366,407
TOTAL	\$860,421

Unique Challenges for the 2020 Census

The 2020 Census will be one that no one will forget. There were a series of unique challenges that caused additional concerns for local jurisdictions and their residents, including federal administration hurdles and the COVID-19 global pandemic. The CCC members stayed connected with local, regional and national partners at each twist and turn along a long road of uncertainties throughout the entire 2020 Census season.

The pandemic presented multiple hurdles to ensuring a complete and accurate count. In the original timeline, selfresponses and non-response follow up were scheduled to finish by August 2020. However, due to COVID-19 stay-home public health orders and social distancing requirements, the Census Bureau revised its plan and non-response follow up was delayed. There were multiple concerns from advocates that the Census Bureau would not have enough time to complete the follow up, deduplication process, and other internal processes to meet the December 31 deadline for reporting the population totals to the president. After multiple lawsuits filed to extend all deadlines, with multiple appeals, Administration changes in end dates and other confusion, the Census Bureau ended all data collection on October 15, 2020, On February 12, 2021, the U.S. Census Bureau announced that it will deliver the Public Law 94-171 redistricting data to all states not by March 31, 2021, but by Sept. 30, 2021.

COVID-19 Impacts to Outreach

California Governor Gavin Newsom declared a public health emergency due to the novel coronavirus (COVID-19) in March 2020, followed by a series of temporary stay at home orders. This coincided with the start of the self-response period for the 2020 Census. The U.S. Census Bureau issued a revised set of guidelines and timelines.

Revised Census Schedule due to COVID-19

PHASE	PLANNED SCHEDULE	REVISED COVID-19 SCHEDULE
Self-Response Online, phone and mailed self- responses continued throughout the data collection process.	March 12 – July 31	March 12 - October 15, 2020 (note: the original COVID-19 plan called for October 31)
Non-Response Follow up (NRFU) Census takers interviewed households in person.	May 13 – July 31	The Census Bureau began soft-launching NRFU on July 16, 2020. All area Census offices completed their work by October 15, 2020. (note: the original COVID-19 plan called for October 31)
Group Quarters Count Persons living in facilities such as dormitories, jails, nursing homes, etc.	April 2 – June 5	April 2 – September 3, 2020

As a result, the Santa Barbara County CCC also made significant changes in plans due to COVID-19. Initially, the CCC had planned numerous in-person events, pop up sessions with iPads and mobile phones, as well as partner-hosted activities with older adults, young families, students, and millennials. All of these were halted in April, creating new challenges to reach the hardest to count segments of our community. Fortunately, the CCC began outreach in early fall 2019, reaching the community through many events and speaking opportunities.

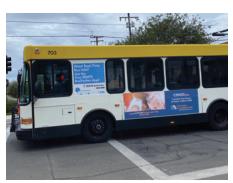
For a significant period of the self-response time, the CCC moved to an online environment to reach partners and residents across the county through a broad range of activities. More than 25 in-person Questionnaire Assistance Centers and Kiosks were canceled.

During this time, it became apparent that the people hardest hit by the pandemic – people whose jobs either disappeared as businesses closed or were most exposed as essential workers – also made up some of the main hard-to-count population, who were relying on County services for assistance with rent, money, food and other needed services.

CCC member agencies conducted multi-lingual outreach in innovative ways on farms, at food distribution sites, while delivering food to the most vulnerable and while providing services.

The census team also posted signs and flyers featuring the Census website and phone numbers in additional languages in medians and key locations across the county. Once the Census Bureau started non-response follow up and mobile questionnaire assistance, members of the CCC, volunteers, and core staff partnered with the Census Bureau staff to offer safe social distancing pop ups with translation services, and COVID-19/Census giveaways to encourage full participation in the 2020 Census.

The team also explored new ways to reach HTC populations, including census caravans in which representatives from partner agencies and organizations decorated vehicles and paraded through the communities of Santa Maria, Santa Barbara, Guadalupe



and Goleta. A bicycle caravan was held in Lompoc.

The committee launched a Spanishlanguage print, TV, radio and digital advertising campaign. Representatives from Mixteco Indigena





Community Organizing
Project (MICOP) was
on the CCC to support
outreach efforts to Spanish
and Indigenous speakers
located primarily in north
county where response was
particularly low in 2010.



By the Numbers

Outreach Funding Grants Approved

(not necessarily spent due to COVID restrictions)

A total of \$431,428 was allocated for grants to agencies and nonprofits for outreach expenses to their community. Other funds were used for countywide marketing, advertising, printing, events, video production, and branded giveaways.

Phase 1 & 2 Mini-Grants

Community Action Commission of Santa Barbara County (now known as ComUnify)

City of Carpinteria

City of Goleta

City of Santa Maria

Cuyama Valley Family Resource Center

Family Services Agency SBC

Fr. Virgil Cordano Center

Future Leaders of America

Housing Authority of the City of Santa Barbara

Immigrant Hope Santa Barbara

Independent Living Resource Center of Santa Barbara

> Isla Vista Community Services District

Isla Vista Youth Projects

Lompoc Valley Community Health Care Organization

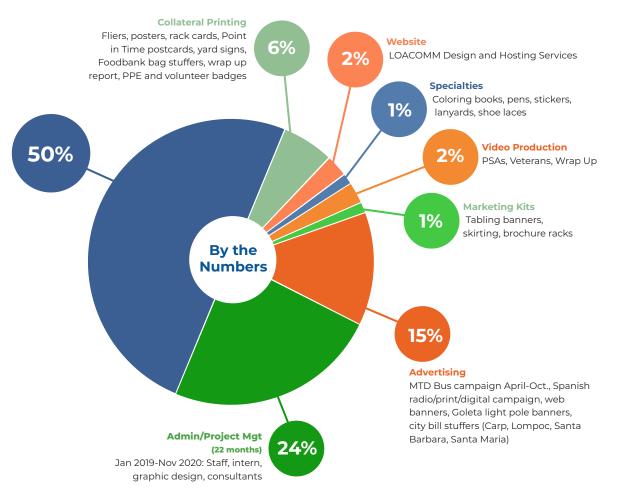
Mixteco/Indigena Community
Organizing Project

Pacific Pride Foundation, Inc.

People's Self-Help Housing

Santa Ynez Valley People Helping People

St. Vincent's



We All Count, Santa Barbara County!







