



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Behavioral Wellness
and General Services
Department No.: 043 & 063
For Agenda Of: June 22, 2021
Placement: Administrative
Estimated Time:
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors

FROM: Department Pam Fisher, Psy.D., Acting Director
Director(s) Department of Behavioral Wellness 805-681-5220
Janette D. Pell, Director, General Services 805-560-1011
Contact Info: Chris Ribeiro, Chief Financial Officer, 805-681-5220

SUBJECT: Behavioral Wellness and General Services- Telecare Corporation FY 21-22 and Crestwood Behavioral Health, Inc. FY 21-24 Adult Crisis Residential Mental Health Services Contract Renewals

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- A. Approve and authorize the Chair to execute an Agreement for Services of Independent Contractor with **Crestwood Behavioral Health, Inc.**, a Delaware corporation (not a local vendor), for the provision of adult crisis residential mental health services in south Santa Barbara County, for a Maximum Contract Amount not to exceed \$4,050,000 for the period of July 1, 2021 through June 30, 2024 (Attachment A);
- B. Approve and authorize the Chair to execute an Agreement for Services of Independent Contractor with **Telecare Corporation**, a California corporation (not a local vendor), for the provision of adult crisis residential mental health services in north Santa Barbara County, for a Maximum Contract Amount not to exceed \$2,900,000 for the period of July 1, 2021 through June 30, 2022 (Attachment B);
- C. Delegate to the Director of the Department of Behavioral Wellness or designee the authority to suspend, delay, or interrupt services under the Agreement for convenience per Section 20 of the Agreements; make immaterial changes to the Agreements per Section 26 of the Agreements; reallocate funds between funding sources with discretion per Exhibit B of the Agreements; adjust

the provisional rate with discretion per Exhibit B of the Agreements; authorize additional services with discretion per Exhibit B-1 of the Agreements; increase or remove the County Maximum Allowable Rate with discretion per Exhibit B-1 of the Agreements; and amend the program goals, outcomes, and measures per Exhibit E of the Agreements, all without altering the Maximum Contract Amounts and without requiring formal amendment of the Agreements, subject to the Board's ability to rescind this delegated authority at any time;

- D. Approve and authorize the Chair to execute the attached original and duplicate original Lease Agreement between the County of Santa Barbara and **Crestwood Behavioral Health, Inc.** ("Crestwood") to allow Crestwood to lease the 6,400 square foot County-owned building known as La Morada, Assessor Parcel Number 061-040-027, located at 66 S. San Antonio Road in Santa Barbara, for a monthly rental amount of \$7,917 for a term of approximately three (3) years from July 1, 2021 to June 30, 2024 (Attachment C), for the purpose of operating an adult crisis residential facility in south Santa Barbara County (District 2);
- E. Approve and authorize the Chair to execute the attached original and duplicate original Lease Agreement between the County of Santa Barbara and **Telecare Corporation** ("Telecare") to allow Telecare to lease the entire second floor consisting of approximately 5,225 square feet of the County-owned building known as Assessor Parcel Number 117-483-007, located at 212 W. Carmen Lane in Santa Maria, for a monthly rental amount of \$7,500, for a term of one (1) year from July 1, 2021 to June 30, 2022 (Attachment D), for the purpose of operating an adult crisis residential facility in north Santa Barbara County (District 5);
- F. Approve and authorize the Chair to execute the attached original and duplicate original Lease Agreement between the County of Santa Barbara and Telecare to allow Telecare to lease the 3,099 square foot County-owned building known as Assessor Parcel Number 119-086-010, located at 116 Agnes Avenue in Santa Maria, for a monthly rental amount of \$7,083 for a term of one (1) year from July 1, 2021 to June 30, 2022 (Attachment E), for the purpose of operating an adult crisis residential facility in north Santa Barbara County (District 5); and
- G. Determine that the recommended actions are exempt under California Environmental Quality Act (CEQA) pursuant to State CEQA Guidelines Section 15301, as the actions consist of the operation, repair, maintenance, permitting, leasing, licensing, or minor alteration of existing public or private structures, facilities, mechanical equipment, or topographical features and involve negligible or no expansion of use.

Summary Text:

These items are on the agenda to request approval to renew Crisis Residential Treatment (CRT) service provider agreements and leases with Crestwood Behavioral Health, Inc. (Crestwood) for the period of July 1, 2021 through June 30, 2024 and Telecare Corporation (Telecare) for the period of July 1, 2021 through June 30, 2022.

Background:

A CRT facility is a safe and therapeutic environment where clients are assisted to stabilize the symptoms of mental illness and co-occurring conditions; gain skills to manage their condition more effectively; make progress on the path to personal recovery; and engage community supports that will enable them to leave the facility, participate fully in necessary follow-up treatment, and improve networks of support for community life including linkage to community services. Typically, these services are provided to clients upon discharge from a Psychiatric Health Facility (PHF).

On May 1, 2019, Anka Behavioral Health Inc., the County's former CRT provider, unexpectedly filed for bankruptcy and announced on May 8, 2019 that it would no longer provide services to County's clients after May 31, 2019. On May 28, 2019, the Board authorized the Chair to execute agreements with experienced and qualified crisis residential service providers, Crestwood and Telecare in order to provide a seamless transition from Anka to the new providers. Contracts were executed with Crestwood and Telecare for the time period May 28, 2019 through June 30, 2020.

Federal law allows for the procurement by noncompetitive proposals when a public exigency or emergency will not permit a delay resulting from competitive selection. (2 C.F.R. § 200.320, subd. (f).) The Request for Proposal (RFP) was issued in September 2020 and the Notice of Intent to Award was issued on November 23, 2020.

On June 16, 2020, the Board of Supervisors authorized a First Amendment to extend the contract terms for Crestwood and Telecare to December 31, 2020 to allow for completion of a CRT services RFP. On December 15, 2020, the Board of Supervisors authorized a Third Amendment, to extend the contract terms for Crestwood and Telecare to February 28, 2021 to allow for completion of contract negotiations following award of the CRT RFP services. Crestwood and Telecare have been selected to carry out CRT services and will continue to lease County space.

Performance Measures:

Performance measures are outlined and indicated as defined by the following program goals and outcomes.

Program Goals for CRTs:

- Provide transitional crisis residential services in order to stabilize clients and reduce the need for involuntary or higher level of care services.

Program Outcomes for CRTs:

- Incarcerations will be 5% or less;
- Psychiatric Inpatient Hospital Admissions will be 10% or less;
- Physical Health Hospital Admissions will be 10% or less;
- Clients transitioning to a lower level of care will be 90% or greater;
- All clients discharged will have a discharge plan (100%);
- All clients with a discharge plan will have stable/permanent housing (or a housing plan) at time of discharge (100%).

Performance Outcomes:

Crestwood:

During the first three quarters of FY 20-21, Crestwood met or exceeded all outcomes with the exception of clients discharged with a discharge plan, which was 92% with a goal of 100%; and those with stable/permanent housing at time of discharge, which was 64% with a goal of 100%. It served an average of 33 clients per quarter with an average of 33 discharges per quarter. An average of 95% were discharged to a lower level of care, 2% had inpatient admissions, 1% went to the emergency room for physical healthcare, 1% had physical healthcare hospitalizations, 2% had incidents requiring a higher level of supervision, and 1% were incarcerated.

Telecare:

Telecare provides an array of mental health services to adults in the Santa Maria area. One of these services is the North County CRT, which provides short-term crisis residential services. This program has a forensic component and allows for a longer length of stay (up to 90 days). The second CRT is Agnes Avenue CRT, which is a traditional CRT providing short-term crisis residential services for up to 30 days. Both are recovery-focused, learning environments to improve symptom management, community living, and interpersonal skills needed to function well in the community.

During the first two quarters of FY 20-21:

- North County CRT served 101 clients and had 66 discharges. Out of the 66 discharges, 59 (89%) discharged to a lower level of care and 5 (7%) were discharged to a higher level of care. The other 4% discharged to the same level of care, 5% had inpatient admissions, 4% went to the emergency room for physical healthcare, there were no physical health hospitalizations, 5% had incidents requiring a higher level of supervision, and 4% were incarcerated.
- Agnes Avenue CRT served 80 clients and had 71 discharges. All program goals were met. Out of the 71 discharges, 69 (97%) discharged to a lower level of care and 1 (1%) discharged to a higher level of care. The other 2% were discharged to the same level of care, 3% of clients had inpatient admissions, 3% went to the emergency room for physical healthcare, there were no physical health hospitalizations, 1% had incidents requiring a higher level of supervision, and there were no incarcerations.

Fiscal and Facilities Impacts:

Budgeted: Yes

Fiscal Analysis:

<u>Funding Sources</u>	<u>Crestwood FY 21-24 Cost:</u>	<u>Telecare FY 21-22 Cost:</u>	<u>FY 21-24 Overall Total</u>
General Fund			
State/Realignment	\$ 3,037,500	\$ 2,150,000	
Federal	\$ 1,012,500	\$ 750,000	
Fees			
Total	\$ 4,050,000	\$ 2,900,000	\$ 6,950,000

Narrative: The above-referenced contracts are funded by a combination of State and Federal funds. Funding sources are included in the FY 21-22 adopted budget.

Key Contract Risks:

As with any contract funded by State and Federal sources, there is a risk of future audit disallowances and repayments. Behavioral Wellness contracts include language requiring contractors to repay any amounts disallowed in audit findings, minimizing financial risks to County.

Special Instructions:

Please email one (1) Minute Order, two (2) complete executed agreements and three (3) complete executed leases to Ana Bello at abello@sbcbswell.org and to the Contracts Division at bwellcontractsstaff@co.santa-barbara.ca.us.

Attachments:

Attachment A: Crestwood Behavioral Health, Inc. FY 21-24 BC

Attachment B: Telecare Corporation FY 21-22 BC

Attachment C: 003049 Crestwood Lease

Attachment D: 003125 Telecare Carmen Lease

Attachment E: 003146 Telecare Agnes Lease

Authored by:

A. Bello