SFS Farms

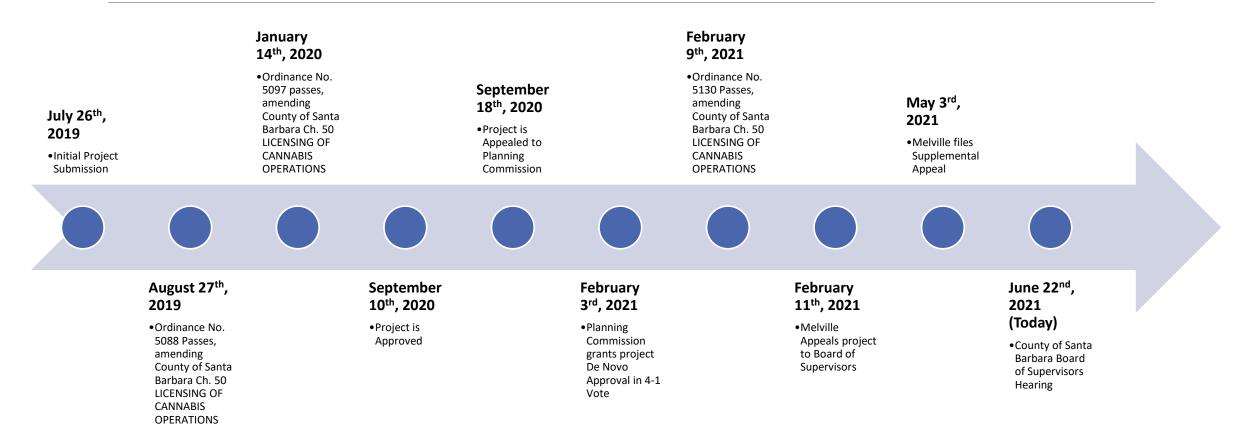
PRESENTATION TO THE BOARD OF SUPERVISORS JUNE 22ND, 2021

Project Overview

- 1,000 acre heritage farm
- 8 miles from Buellton
- No hoophouses or new structures
- Organic farming
- Three-week harvests twice a year



Application Timeline



Appeal

DISAGREEMENT WITH ORDINANCE / PEIR

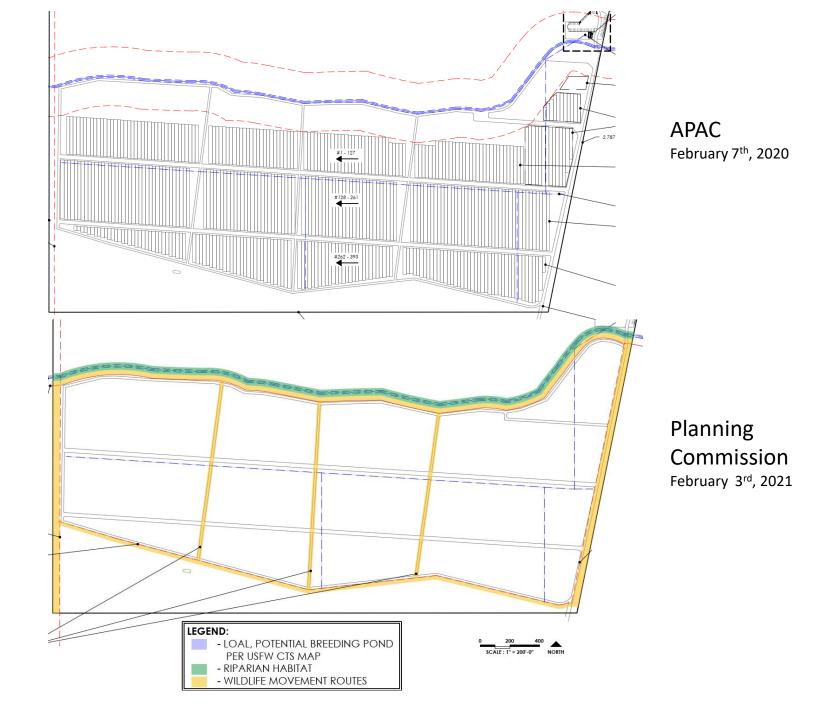
- 1. Overconcentration in Santa Rita Hills
- 2. Inconsistent with Agricultural Element
- 3. Non-Compliance with CEQA

PROJECT SPECIFIC ISSUES

- 1. Non-Compliance with Williamson Act
- 2. Pesticide Migration
- 3. Information Regarding Terpene Taint

Williamson Act / APAC Review

- APAC doesn't review setbacks
- Changes due to feedback from USFW, SWRQCB, CDFW
- Non-Agricultural use didn't expand
 - No commercial kitchen
 - No event spaces
 - No urbanization
 - No subdivision



Drift

• Terpene Drift / Odor

- Peer reviewed research published in academic journals and presented at conferences do not support any significant impacts from terpene drift
- Odor mitigation plans are not required on Ag-II projects per SBLUDC

• Pesticide Drift

- Is illegal under state law
- Landowner and applicant reached handshake agreement with upwind neighbor to the west
 - Coordinate pesticide application
 - Plant trees for a windbreak on an existing agricultural berm



Terpene Study

"...winegrapes can absorb cannabis terpenes in the atmosphere and, depending on the concentration and frequency of exposure, can potentially pose a threat to the grape and wine industry." – Exhibit 6 **Title** – Estimated emissions, concentrations, and deposition of monoterpenes from an outdoor Cannabis farm

Author – Dr. William Vizuete, CSO, Pacific Environmental Analytics LLC

Date – December 6th, 2019

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- Paragraph 1 "The purpose of this study is to determine whether or not it is feasible for cannabis monoterpenes from the proposed project ('Hacienda' 3800 Baseline Avenue Santa Ynez California) to taint grapes on a neighboring property (Apellant, 3950 Baseline Avenue)."
- Paragraph 3 "It should be noted that 1,8 cineole (eucalyptol) is the only monoterpene to be identified as potentially causing wine taint. No other monoterpenes (such as beta-myrcene, alpha-terpinene, and terpinolene) have been found in peer reviewed studies to cause taint."

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 "Our model was very conservative and did not include real-world losses of gas-phase concentrations due to photochemistry and deposition during transport and thus are upper bound estimations."

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Table 2. The identified monoterpenes and their reported threshold values (THV) used in this study. Also shown are the number of days to achieve the THV at average gas-phase concentrations. Assuming a 21-day growing season for emissions of a mature Cannabis plant, data is shown as the percentage of THV values that are achieved in that time period.

| Monoterpene | Threshold Value (ug/kg) | Time to reach THV (days) | Season fraction of THV (%) |
|-----------------|-------------------------|--------------------------|----------------------------|
| 1,8-cineole | 2.6 | 1121 | 1.9 |
| Beta-myrcene | 381 | 75.9 | 27.7 |
| Alpha-terpinene | 193 | 1005 | 4.1 |
| Terpinolene | 563 | 1486 | 1.4 |

Today's Opposition

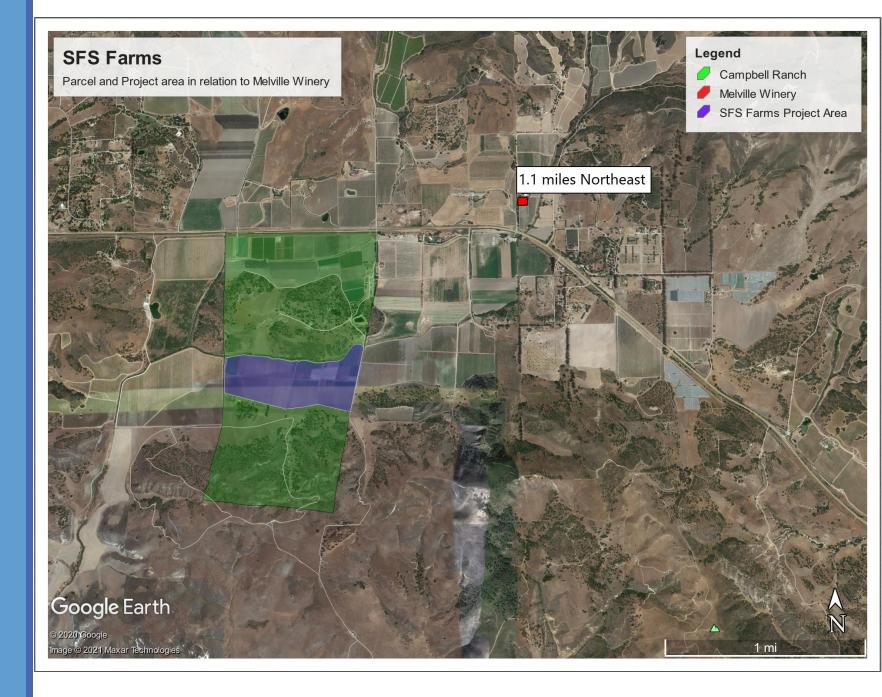
•Is opposed to cannabis in general and is too late

•Speculates about traffic and odor concerns not associated with this project

•Is anti-competitive on behalf of the wine industry

•Lacks Informed understanding of water use

Distant from Tasting Room



Chemical Analysis

- Chemical Analysis performed by accredited laboratory August, 2019 on affected Pinot Noir
- Certificate of Analysis shows no cannabis terpenes



Certificate of Analysis

ICAL ID: 20190731-056 Sample: 1907ICA3745.11011 PENCE UNUM PINOT Strain: PENCE UNUM PINOT Category: Ingestible

Terpene Profile

| Analyte | LOQ | LOD | % | mg/g | Analyte | LOQ | LOD | % | mg/g |
|---------------------|------|------|----|------|-----------------|------|------|----|------|
| α-Bisabolol | 0.20 | 0.10 | ND | ND | δ-Limonene | 0.20 | 0.10 | ND | ND |
| α-Humulene | 0.20 | 0.10 | ND | ND | Eucalyptol | 0.20 | 0.10 | ND | ND |
| α-Pinene | 0.20 | 0.10 | ND | ND | y-Terpinene | 0.20 | 0.10 | ND | ND |
| α-Terpinene | 0.20 | 0.10 | ND | ND | Geraniol | 0.20 | 0.10 | ND | ND |
| β-Caryophyllene | 0.20 | 0.10 | ND | ND | Linalool | 0.20 | 0.10 | ND | ND |
| β-Myrcene | 0.20 | 0.10 | ND | ND | Ocimene | 0.20 | 0.10 | ND | ND |
| β-Ocimene | 0.20 | 0.10 | ND | ND | (-)-Guaiol | 0.20 | 0.10 | ND | ND |
| β-Pinene | 0.20 | 0.10 | ND | ND | (-)-Isopulegol | 0.20 | 0.10 | ND | ND |
| Camphene | 0.20 | 0.10 | ND | ND | p-Cymene | 0.20 | 0.10 | ND | ND |
| Caryophyllene Oxide | 0.20 | 0.10 | ND | ND | Terpinolene | 0.20 | 0.10 | ND | ND |
| cis-Nerolidol | 0.20 | 0.10 | ND | ND | trans-Nerolidol | 0.20 | 0.10 | ND | ND |
| δ-3-Carene | 0.20 | 0.10 | ND | ND | Total | | | 0 | 0 |

NR= Not Reported thus no analysis was performed, ND= Not Detected thus the concentration is less then the Limit of Quantification (LOQ), *analytical instrumentation used:HS-GC-FID-FID*

Peer Reviewed Academic Studies





The Australian Wine Research Institute



Ministerio **de Ganadería**, **Agricultura y Pesca**



2003 - Herve, E.; Price, S.; Burns, G.

- Eucalyptol in wines showing a "eucalyptus" aroma.
- In Proceedings VIIeme Symposium International d'Onologie; Actualite's Onologiques: Bordeaux, France, 2003

2003 - Boido, E.; Lloret, A.; Medina, K.; Farin[~]a, L.; Carrau, F.; Versini, G.; Dellacassa, E.

- Aroma composition of Vitis vinifera Cv. Tannat: the typical red wine from Uruguay.
- Published J. Agric. Food Chem. 2003

2003 - Farina, L.; Boido, E.; Carrau, F.; Versini, G.; Dellacassa, E.

- Terpene compounds as possible precursors of 1,8-cineole in red grapes and wines.
- Published Journal of Agricultural and Food Chemistry, 2005
- 2010 Kalua, C. M.; Boss, P. K.
 - Comparison of major volatile compounds from Riesling and Cabernet Sauvignon grapes (Vitis vinifera L.) from fruitset to harvest.
 - Published Aust. J. Grape Wine Res. 2010

2010 - Capone, D. L.; Van Leeuwen, K. A.; Pardon, K. H.; Daniel, M. A.; Elsey, G. M.; Coulter, A. D.; Sefton, M. A.

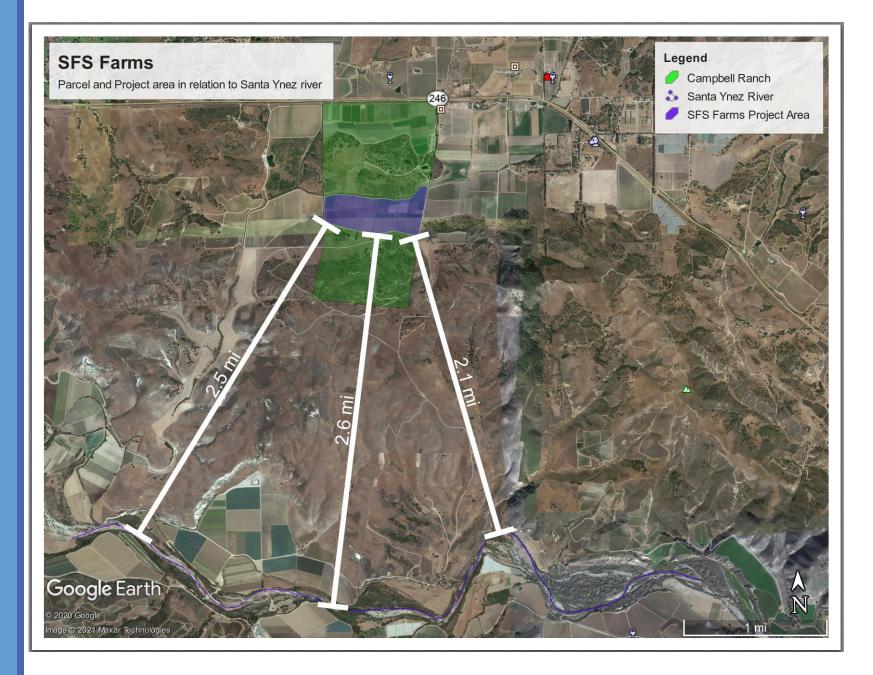
- Identification and analysis of 2-chloro-6-methylphenol, 2,6-dichlorophenol and indole: causes of taints and off-flavours in wines.
- Published Aust. J. Grape Wine Res. 2010

2011 - Capone, D.L.; Leeuwen, K.V.; Taylor, D.K.; Jeffery, D.W.; Pardon, K.H.; Elsey, G.M.; Sefton, M. A.

- Evolution and Occurrence of 1,8-Cineole (Eucalyptol) in Australian Wine
- Published J. Agric. Food Chem. 2011
- 2020 Sellu G. S.; Kane, M.; Prendergast, J.
 - Terpene drift from Cannabis sativa L. (hemp) and the implications for Vitis vinifera (wine grapes) planted in close proximity
 - **Published** ResearchGate June 2020

Distant from Santa Ynez River

- Project area is over two miles from Santa Ynez
- Project is separated from Santa Ynez by multiple 300 acre parcels
- Project is separated from Santa
 Ynez by a mountain range



Any Questions?